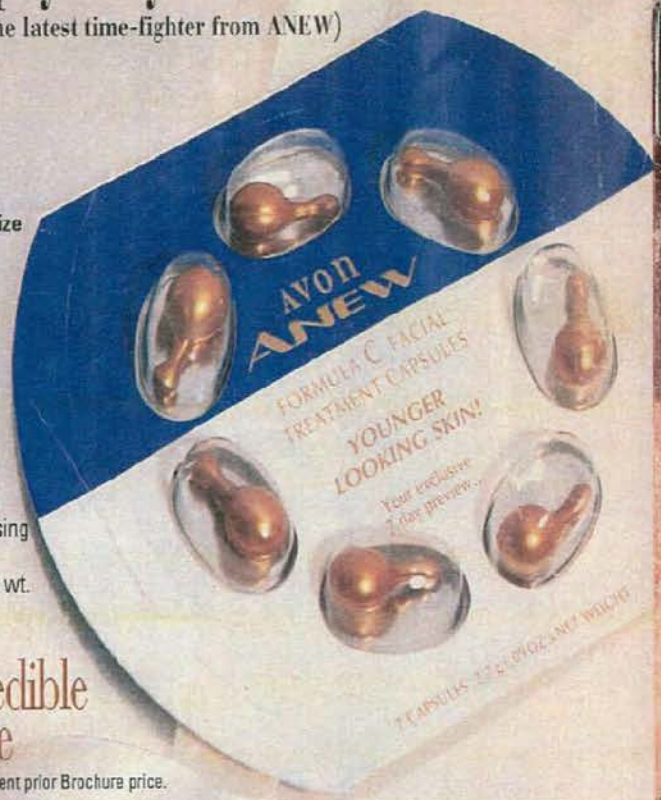
try the vitamin C you apply to your skin!

(the latest time-fighter from ANEW)



ANEW Formula C Facial Treatment Capsules–Trial Size

- Helps skin look younger and clearer.
- Helps skin look firmer, minimizing the appearance of fine lines and wrinkles.
- Helps protect skin from environmental damage.
- Enhances the availability to your skin of vitamin E, a powerful antioxidant.

Smooth into skin after cleansing and before moisturizing.
7 capsules; each, .09 oz. net wt.
#081-077
~~$4.99~~

$3.99 incredible value

Crossed-out price is the most frequent prior Brochure price.

Campaign 1 1997 0255-1
Avon Products, Inc., 9 West 57th St., N.Y., N.Y. 10019

To place an order, call

100% SATISFACTION GUARANTEED

If you're not happy, we're not. We'll give you a full refund or an exchange with your return. It's that simple.

Christina Gold

Christina Gold, President—Avon U.S.

Brochure effective until _____

BUY NOW! DELIVERABLE FOR CHRISTMAS!

Avon

CAMPAIGN 1

the right gifts, right up to the last minute

AVON-NY 004189
AV_PIPES_0016063

holiday glamour
start to finish

NEW BEAUTY TREASURES — a collection of our most alluring makeup, skin care and fragrance all organized in an ultra-modern beauty case.

COMPLETE COLLECTION IN YOUR CHOICE OF COLOR PALETTE*

only $19.99

with any **$10.00** Brochure purchase

Multi-compartmental plastic beauty case, 9¾" L x 6¾" W x 4¾" H. Gift-boxed.

***See page 4 for color palette selections.**

a $75 value

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AVON-NY 004190
AV_PIPES_0016064

Beauty Treasures

only $19.99

with any $10.00 Brochure purchase

Collection #1 #086-671

Collection #2 #086-705

ONE BROCHURE ONLY

$34.99

if purchased separately

Collection #1 #086-299

Collection #2 #086-303

a $75 value

Collection #1	Collection
Silk Finish Eyeshadow Quad	**Silk Finish Eyeshadow Quad**
Cherry Vanilla ▲(C 1)	Magenta Haze ■ (C 3)
Soft Iris (C 1)	Misty Plum ■ ▲(C 3)
Caramel ▲(W 2)	Baked Clay ■ (C 3)
Honey Brown (W 3)	Sakkara Ivy ■ (W 3)
True Color Powder Blush	**True Color Powder Blush**
Just Rosey (C 1)	Wild Violet ■ ▲(C 3)
BEYOND COLOR Triple Benefit Lipstick	**BEYOND COLOR Triple Benefit Lipstick**
Pecan (W 1)	Sienna ■ ▲(W 3)
MAXIMUM COLOR Creamy Matte Lipstick	**MAXIMUM COLOR Creamy Matte Lipstick**
New Red ▲(W 2)	Autumn Red ■ (W 3)

(C)—Cool (W)—Warm ▲ Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

ANEW Perfecting Complex for Face
1.7 oz. net wt.

Lighten Up Undereye Treatment
Trial-size, .2 fl. oz.

Silk Finish Eyeshadow Quad
.20 oz. total net wt.

VOLUPTUOUS Full-Figured Mascara
Black, .33 oz. net wt.

Multi-compartmental plastic organizer, 9 3/4" L x 6 3/4" W x 4 3/4" H. Gift-boxed.

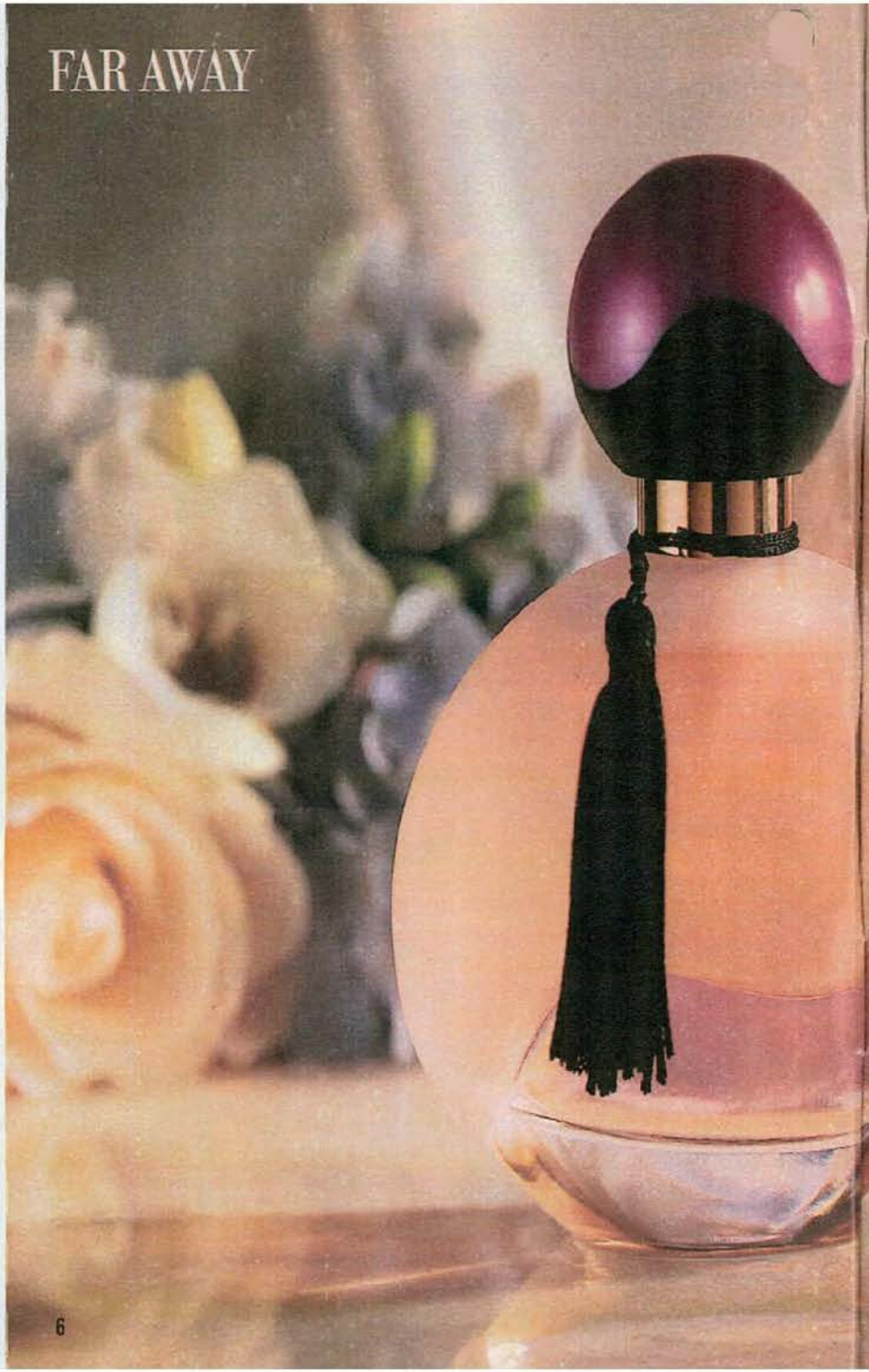
True Color Powder Blush
.22 oz. net wt.

MAXIMUM COLOR Creamy Matte Lipstick
.13 oz. net wt.

BEYOND COLOR Triple Benefit Lipstick
.13 oz. net wt.

Millennia Parfum
Miniature, .13 fl. oz.

AVON-NY 004191
AV_PIPES_0016065



when
the evening
promises
excitement

Far Away
Eau de Parfum Spray
A lush and liberating journey of the senses. Very little takes you a long way.
1.7 fl. oz. #215-393
$18.50

BUY ONE GET ONE free!

AVON-NY 004192
AV_PIPES_0016066

when the moment calls for romance

NEW

Satin & Lace Gown

Luxurious, romantic, sensuously elegant. Mid-calf length gown with adjustable lingerie straps and rich lace-trim edging. Side slit. 100% polyester charmeuse. Machine wash, tumble dry. Made in the U.S.A. of imported fabric.

Violet, Black, Cranberry (not shown)

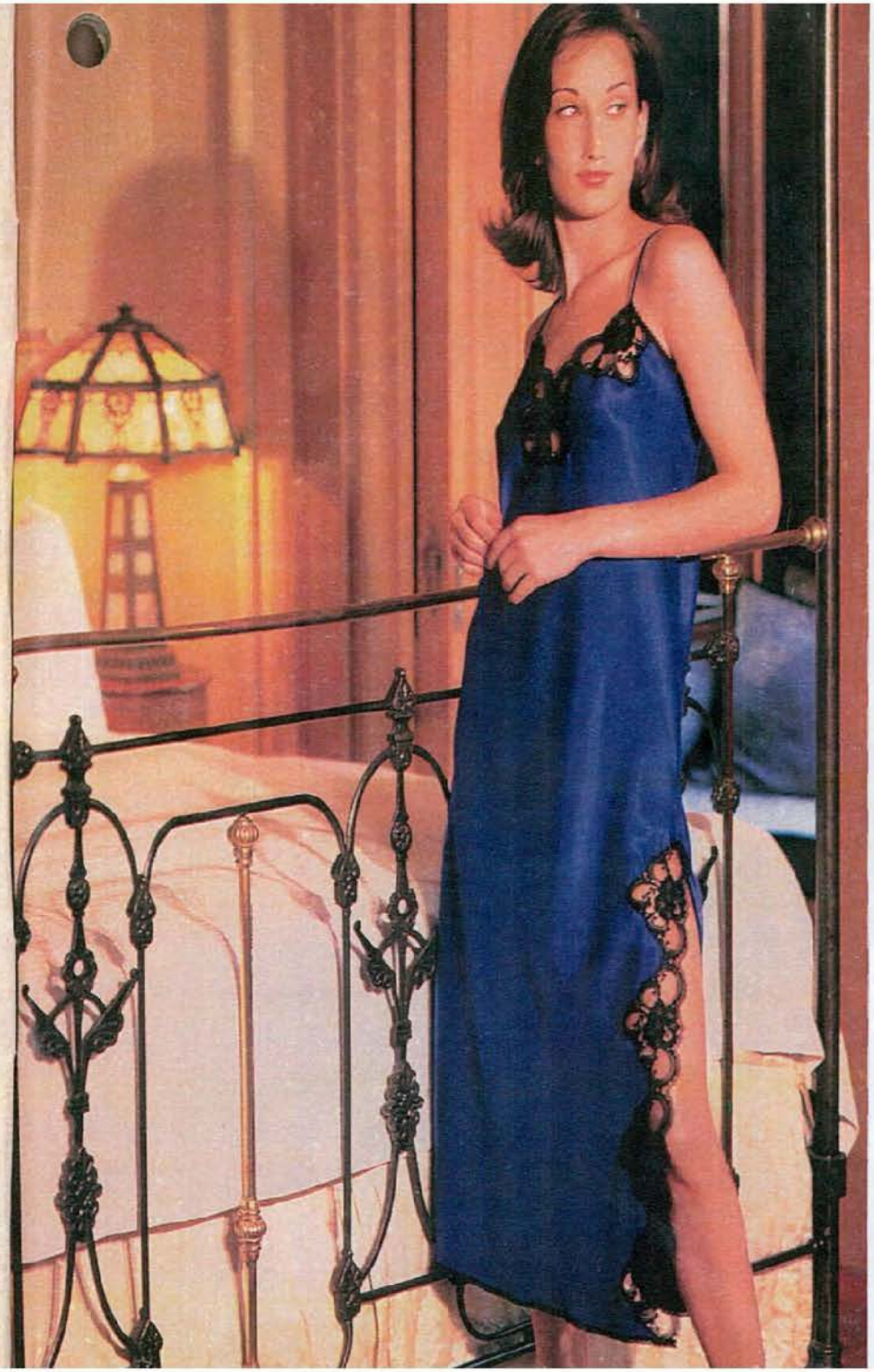
S(6-8)
M(10-12)
L(14-16)

$29.99

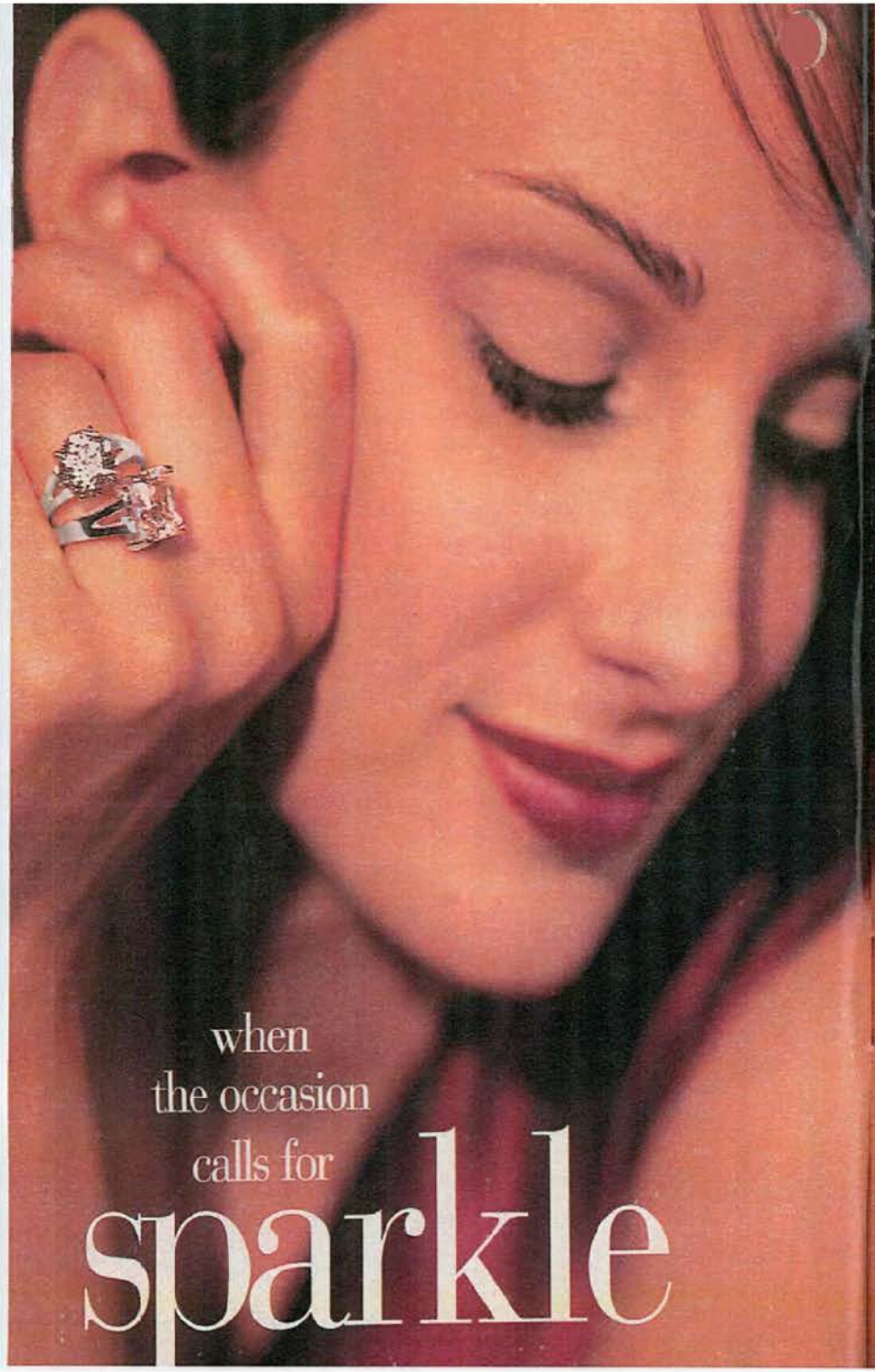
1X(16W-18W)
2X(20W-22W)
3X(24W-26W)

$34.99

WHILE SUPPLIES LAST
One Brochure only



AVON-NY 004193
AV_PIPES_0016067



buy now and save 50%

B. Sterling Silver Round Cubic Zirconia Ring
3.5 carat equivalent diamond weight.
Sterling silver band.
Sizes:
5 #026-606 8 #026-630
6 #026-610 9 #026-644
7 #026-625

A. Sterling Silver Radiant Cubic Zirconia Ring
4 carat equivalent diamond weight.
Sterling silver band.
Sizes:
5 #287-966 8 #287-990
6 #287-970 9 #288-006
7 #287-985

C. Sterling Silver Pear Cubic Zirconia Ring
3 carat equivalent diamond weight.
Sterling silver band.
Sizes:
5 #026-682 8 #026-720
6 #026-697 9 #026-754
7 #026-701

NEW
BRILLIANT SOLITAIRE COLLECTION
For the breathtaking look of platinum and diamonds.

ONLY $14.99 each
Next Brochure $29.99

See Ring Sizer on page 78.
Rings enlarged to show detail.

AVON-NY 004194
AV_PIPES_0016068

buy now and save 50%

A. **Sterling Silver Pear Cubic Zirconia Earrings**
4 carat equivalent diamond weight.
Earrings, ¾" long.
#026-663

B. **Sterling Silver Pear Cubic Zirconia Necklace**
3 carat equivalent diamond weight.
Sterling silver chain, 19" long.
#026-659

E. **Sterling Silver Radiant Cubic Zirconia Earrings**
6 carat equivalent diamond weight.
Earrings, ¾" long.
#293-202

F. **Sterling Silver Radiant Cubic Zirconia Necklace**
4 carat equivalent diamond weight.
Sterling silver chain
19" long.
#293-198

C. **Sterling Silver Round Cubic Zirconia Earrings**
3.8 carat equivalent diamond weight.
Earrings, ¾" long.
#026-591

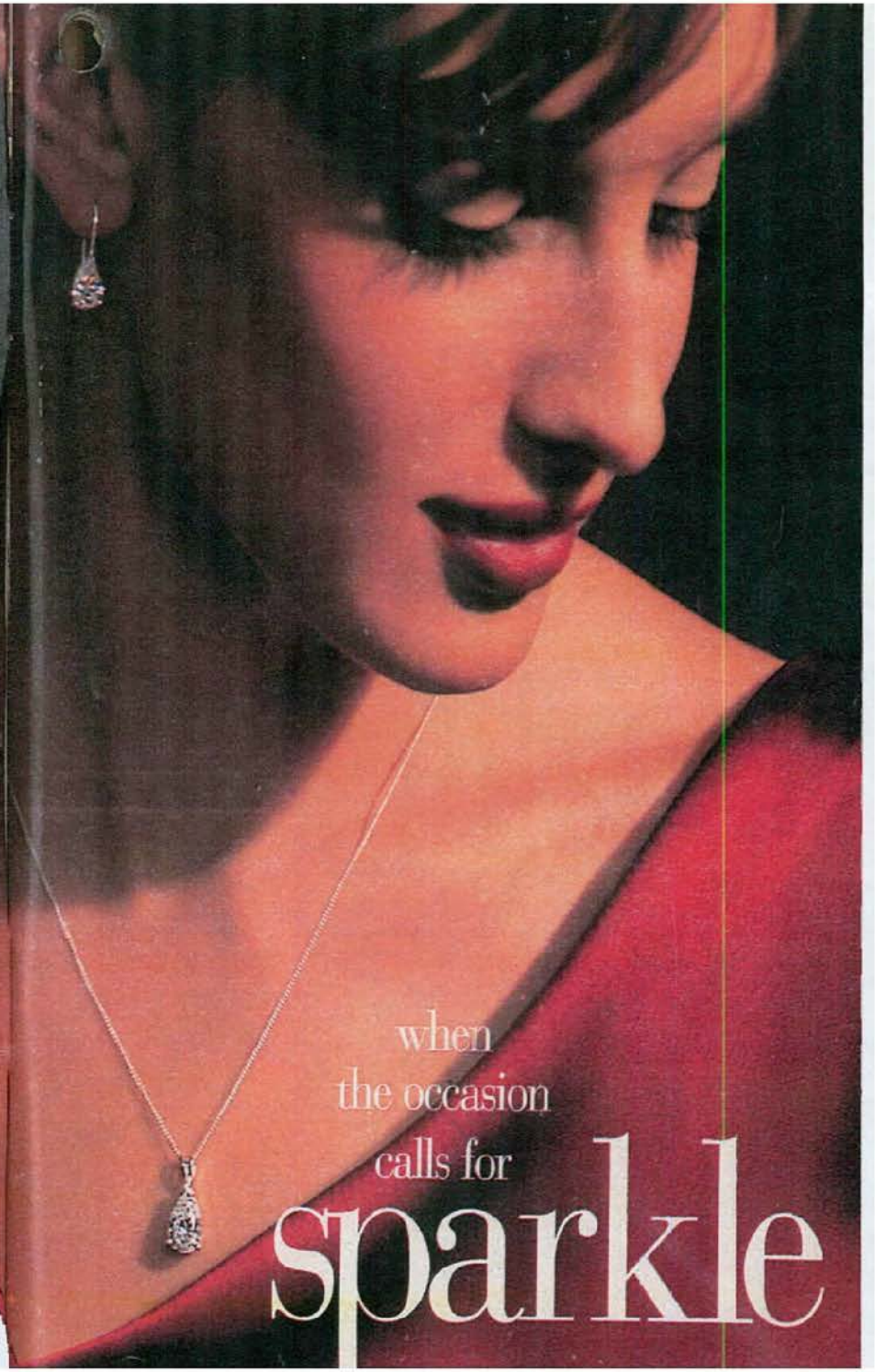
D. **Sterling Silver Round Cubic Zirconia Necklace**
3.5 carat equivalent diamond weight.
Sterling silver chain, 19" long.
#086-710

NEW
BRILLIANT SOLITAIRE COLLECTION
For the breathtaking look of platinum and diamonds.

ONLY
$14.99
each necklace or pair of earrings
Next Brochure $29.99

Jewelry enlarged to show detail.

Sterling silver earrings are pierced only with sterling silver ear wires.

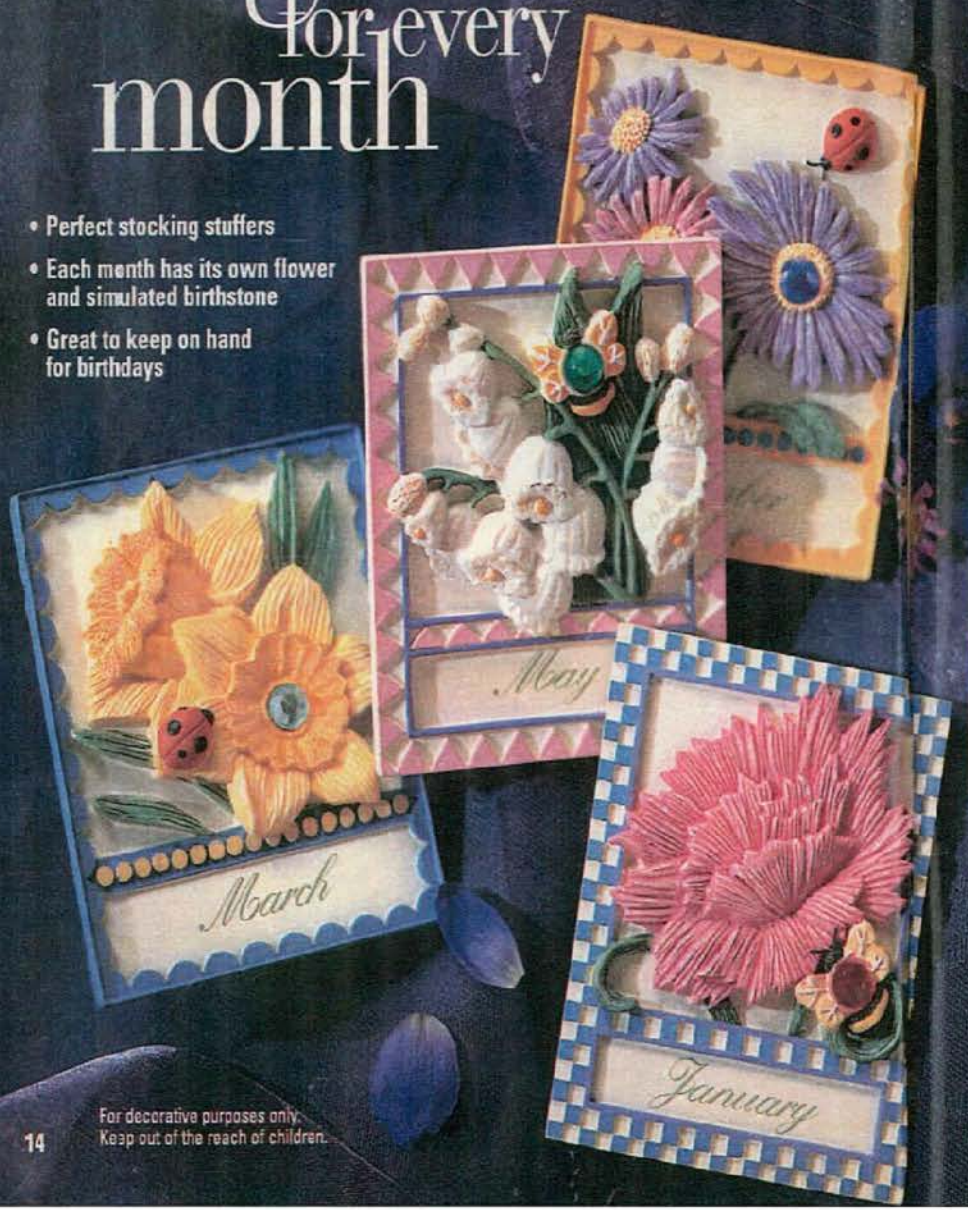


when the occasion calls for
sparkle

AVON-NY 004195
AV_PIPES_0016069

a magnet for every month

- Perfect stocking stuffers
- Each month has its own flower and simulated birthstone
- Great to keep on hand for birthdays



For decorative purposes only.
Keep out of the reach of children.

January
Garnet
#293-217

February
Amethyst
#293-221

March
Aquamarine
#293-236

April
Diamond
#293-240

May
Emerald
#293-255

June
Pearl
#293-260

July
Ruby
#293-274

August
Peridot
#293-289

September
Sapphire
#293-293

October
Rose Zircon
#293-308

November
Topaz
#293-312

December
Blue Zircon
#293-327

NEW Birthstone Flower Magnet
Simulated birthstones combined with a different flower represent each month. Made of resin.
Each, 2½" wide x 3" high.

INTRODUCTORY SPECIAL $2.99 each

Next Brochure $3.99

AVON-NY 004196
AV_PIPES_0016070

- Photographic creations designed by Cynthia Hart
- Calendar-by-the-week
- Contains a list of birthstones for each month
- Year-at-a-Glance calendars for '97 and '98
- Lists anniversaries and appropriate gifts

NEW

Cherished Cats and Keepsake Kittens A Diary for 1997 by Cynthia Hart

It's packed with original art work of cats and amusing sayings. Calendar-by-the-week. 64-page hardcover book. 7" wide x 9" high.

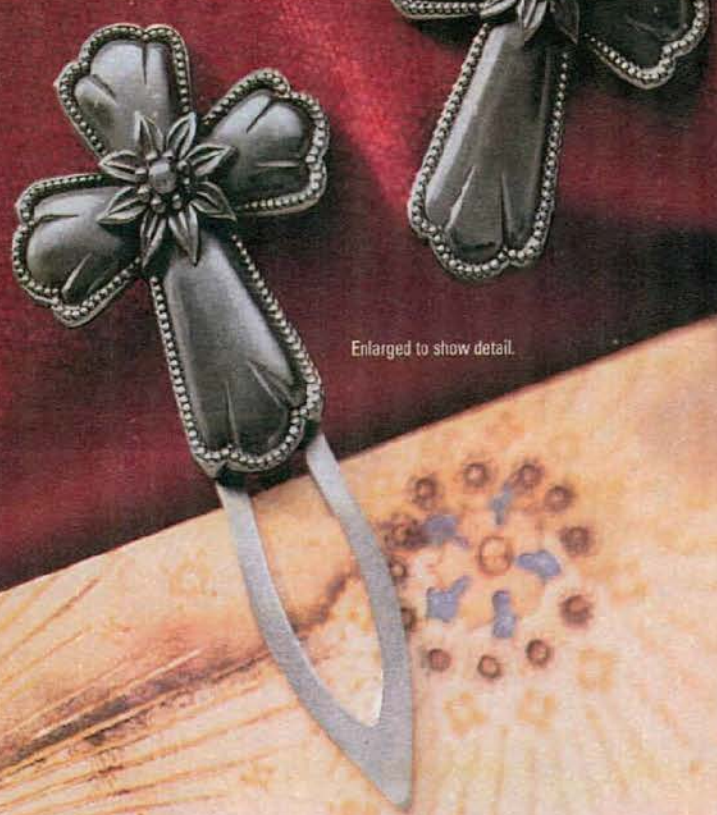
#288-192

$9.99

a cat calendar

AVON-NY 004197
AV_PIPES_0016071

- Exquisite pewter finish
- Carry your inspiration with you



Enlarged to show detail.

uniquely inspired gifts

NEW
Inspirational Pewter Bookmark
The 3" long bookmark features a beautiful pewter-finish cross with a pretty sunburst design in the center and decorative edging. The silvertone bottom half of this bookmark attaches to a page of a book to hold your place. #027-564

$3.99

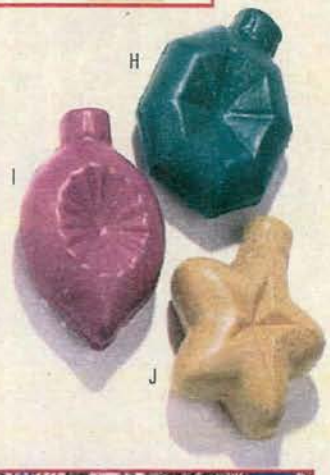
NEW
Inspirational Pewter Keychain
A perfect gift for the holidays or for any time of the year. Features the same pewter-finish cross as the bookmark. Cross, 1¾" long x 1¼" wide. Silvertone keyring, 1¼" diam. #027-249

$3.99

AVON-NY 004198
AV_PIPES_0016072

Carousel Magnet
Plastic. Each, 2¾" high.
A. Horse #242-860
B. Reindeer #242-711
C. Unicorn #242-530
$2.99 each

Hobby Bear Ornament
Plastic, with hang loop.
Each, 2½" high.
D. Sewing #243-115
E. Computer #243-077
F. Gardening #243-172
G. Photography #243-153
$2.99 each



Sparkling Ornament Soap
Colorful ornament-shaped soaps with golden glitter. All with the seasonal scent of mistletoe. Each soap, 1 oz. net wt. Decorative carton.
H. Octagon #281-480
I. Teardrop #281-509
J. Star #281-528
99¢ each

Winter Frolic Ornament
Plastic, with hang cord.
K. Snowman (3¾" high) #279-062
L. Teddy (3¼" high) #279-077
$1.99 each

All ornaments are for decorative purposes only. Keep away from children.

NEW
Holiday Musical Swizzle Stick
These jolly characters really stir up Christmas spirit as they light up and play "Jingle Bells." To use, insert ball end into liquid to activate light and music. Music and light turn off when Swizzle Stick is removed from liquid. Each, 7½" high x 1¾" wide. Plastic. Uses two nonreplaceable button-cell batteries.
Snowman #283-140
Santa #288-135
$4.99 each

BEST BUYS for sharing the Christmas spirit!

AVON-NY 004199
AV_PIPES_0016073

Lifestyle SOLUTIONS

This handy tool is:
- an ice scraper
- a light
- a 2-power magnifying glass
- a tread gauge
- a tire-pressure gauge

NEW

Multifunction Ice Scraper

Not only will this handy tool scrape and chop the ice from your car's windshield, it also has a light to help you read maps on a dark night. A 2-power circular magnifying glass for map reading or close-up inspection, a tread gauge and a tire-pressure gauge are also part of this multifunctional tool. Plastic. Nonskid rubber hand grip. 8" long x 4" wide. Uses two AAA batteries (not included).

#288-211 **$16.99**

It's a:
- lock-finder light
- car/house lock de-icer
- keyring

Lifestyle SOLUTIONS

Enlarged to show detail.

NEW

Lock De-Icer with Key Light

You won't know how you got through the winter without it! 3-in-1 Lock De-icer is a keyring, a small lock-finder flashlight and a car/house lock de-icer. High-impact plastic case with metal heating element that slides out to insert into locks, quickly unfreezing them. 2½" long x 1½" high x ¾" wide. Uses two AAA batteries (not included).

#288-188 **$4.99**

BEST BUYS for anyone in the driver's seat!

AVON-NY 004200
AV_PIPES_0016074

Lifestyle SOLUTIONS

NEW

A. **AM/FM Radio Flashlight with Warning Flasher**
Features:
- AM/FM radio
- Yellow warning flasher
- Earphones
- Wire antenna

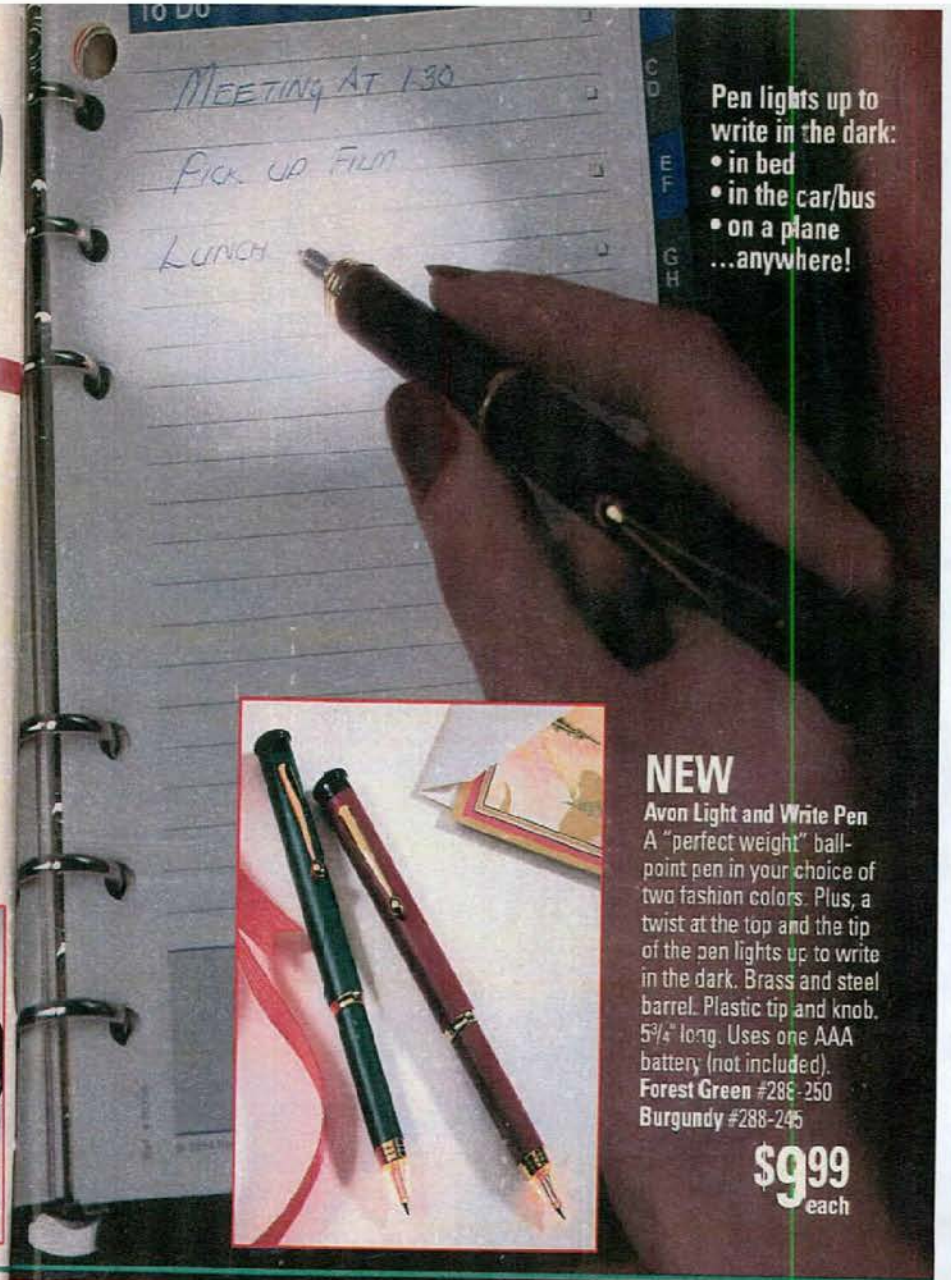
Uses 4 AA batteries (not included). 6¼" high x 1½" wide. Shatterproof plastic.
#284-350 **$19.99**

NEW

B. **Avon "On the Go" Travel Mug**
Insulated cup. Plastic. Handwash only. Holds 16 fl. oz. 6½" high x 4¾" wide.
Blue Mug #284-072
Green Mug #284-049
$7.99 each

C. **Compact Book Light and Magnifier**
Combination reading light, magnifier, small flashlight and bookmark all in one! Uses 2 AAA batteries (not included) or 3-volt DC adaptor (not included). High-impact plastic. Folded: 5" long. Open: 4¼" wide x 5" high.
#154-790 **$9.99**

D. **Avon "Bright Beam" Car Spotlight**
Plug "Bright Beam" into car cigarette lighter socket and turn on the Spotlight switch. The 36" cord stretches to 10 feet for easy positioning. Comes with fold-out hanger for hands-free use. Spotlight, 7" long x 3" wide.
#154-766 **$9.99**



NEW

Avon Light and Write Pen
A "perfect weight" ball-point pen in your choice of two fashion colors. Plus, a twist at the top and the tip of the pen lights up to write in the dark. Brass and steel barrel. Plastic tip and knob. 5¾" long. Uses one AAA battery (not included).
Forest Green #288-250
Burgundy #288-245

$9.99 each

BEST BUYS for go-getters on the go!

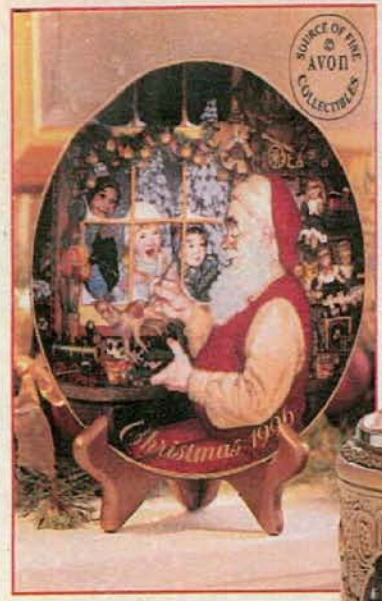
AVON-NY 004201
AV_PIPES_0016075

Avon exclusive
Santa's Loving Touch 1996 Christmas Plate
Porcelain with 22k gold trim. Boxed. 8¼" diam. Decorative purposes only. Stand not included.
#133-841 **$24.99**

Avon exclusive
***A Christmas Carol* Stein**
Ceramic stein with pewter lid. Dated and numbered. Includes an insert. 9½" high x 4¾" diam.
#124-965 **$49.99**

M.I. Hummel® 1996 Collector Angel Plate
Designed exclusively for Avon, this 24% lead crystal plate features a bas-relief of an original M.I. Hummel design, "Watchful Angel." Dated. Comes with a Certificate of Authenticity. 8½" diam. Decorative purposes only.
#154-728 **$29.99**

NEW
Sparkling Angelic Musical Tree
You'll hear *Hark, the Herald Angels Sing* as the tree rotates and lights softly glow green, then red, then white. Ours exclusively. Uses two AA batteries (not included). Plastic. 8" high.
#284-512 **$29.99**



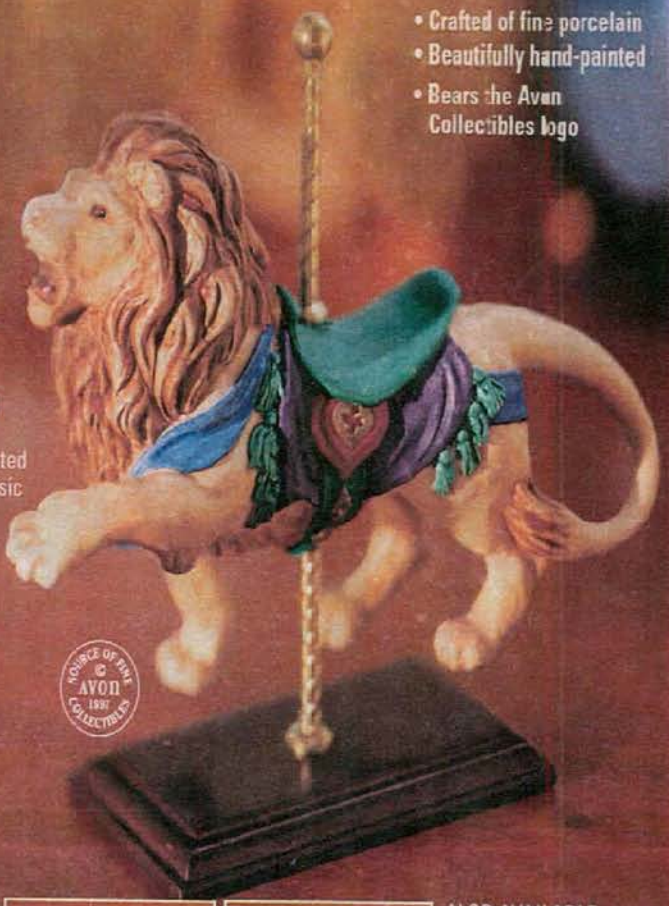
Stein features Ebenezer Scrooge, with other *A Christmas Carol* characters and references

M.I. Hummel® and Hummel® are registered trademarks of Goebel. © Goebel 1996.

For decorative purposes only. Keep out of reach of children.

- Crafted of fine porcelain
- Beautifully hand-painted
- Bears the Avon Collectibles logo

NEW
AVON CAROUSEL ANIMAL COLLECTION
Lion
A carousel lion is created in the spirit of the classic carousel. Crafted of fine hand-painted porcelain. Hardwood display stand, brass-toned pole. 5¼" long x 5¼" high. Includes story card. Bears the Avon Collectibles logo.
#288-120
$19.99



ALSO AVAILABLE:
Carousel Horse
5" high x 4¾" wide.
#315-569
Carousel Rabbit
5½" high x 4½" wide.
#197-420
Carousel Reindeer
5½" high x 3½" wide.
#242-381 **$19.99 each**

BEST BUYS for holiday treasure seekers!

AVON-NY 004202
AV_PIPES_0016076

A. **Heavenly Angel Pen**
Writes in heavenly blue ink. 6¼" long. Nonrefillable. #272-512
$2.99

B. **Angel Night Light**
Ivory bisque porcelain. Includes 7.5-watt replaceable bulb. On/off switch; plugs into standard outlet.
4¼" high x 3½" wide. #271-080
$14.99

C. **Victorian Angel Birthstone Ornament**
Twelve elegantly decorative angels in velvet dresses, each with a glowing faux birthstone and matching silken tassel.
3½" wide x 5½" high. Each comes with hanging cord.
$9.99 each

D. **Glass Angel Ornament**
Iridescent spun glass with hanging cord.
2¼" wide x 3½" high. #279-058
$5.99

For decorative purposes only.
Keep away from children.

NATIVITY HEIRLOOM COLLECTION
Each figure in the Nativity Heirloom Collection is individually cast and painted entirely by hand. Resin. Crafted exclusively for Avon.

E. **Angel**
5" high. #270-543
$14.99

F. **Magi**
Classic representation of Three Kings: Melchior, 5" high; Gaspar, 4⅛" high; and Balthasar, 3¼" high. #117-493
$34.99 the set

G. **The Holy Family**
Joseph, 4¾" high;
Mary, 3½" high;
Baby Jesus, 1¼" high. #133-856
$34.99 the set

NEW
H. **Shepherds**
Three symbolic figures: Praying Shepherd, 4¾" high; Boy, 4¼" high; Lamb, 1½" high. #284-110
$34.99 the set

Classic Ornament
Glass ornament reveals one of two seasonal scenes in resin.
Each, 5⅜" high x 3⅝" diam.
I. **Angel** #122-030
J. **Nativity** #124-908
$9.99 each

BEST BUYS for someone who's been an angel!

AVON-NY 004203
AV_PIPES_0016077

NEW

A. **Holiday Sparkle Ornament**
Faux gemstones.
Fully dimensional resin tree ornament includes a golden hanging cord. 3½" high.
#284-460
$7.99

Candy Cane Pet
Resin with hanging cord.
6" high x 2" wide.
B. **Dog** #154-804
C. **Cat** #154-819
$6.99 each

D. **Musical Toy Box Ornament**
Plays "Jingle Bells" and features a dancing ballerina, rocking horse and jumping dog. On/off switch in base. Uses two AAA batteries (not included). 2½" wide x 1¾" diam. x 3" high. Plastic with hang cord. #154-732
$9.99

Holiday Glass Bell Ornament
Resin figures and clapper. Hanging cord. Each, 5" high x 2½" diam. at base.
E. **Snowman** #299-071
F. **Santa** #299-067
$9.99 each

Ornaments are for decorative purposes only. Keep away from children.

NEW

G. **Musical Carousel Ornament**
Our little carousel lights as it spins and plays "We Wish You A Merry Christmas." Plastic, 4½" high x 3" diam. Includes hanging cord. Uses two AAA batteries (not included). #284-091 **$12.99**

BABY'S FIRST HEIRLOOM COLLECTION

H. **Silverplated Bear Bank**
Removable plastic plug on bottom. Ages 3 and up.
5¼" high.
#270-691
$14.99

I. **Silverplated Spoon**
Avon Teddy Bear at handle's end makes it easy to hold!
5¼" long.
#268-972
$6.99

J. **Silverplated Cup**
Includes practical plastic sip cover. 2¾" high.
#269-141
$12.99

JOY TO THE WORLD PRECIOUS MOMENTS®

K. **Ornament**
Crafted porcelain angel, first in a series. Dated 1996.
2½" high; with hanging cord.
#300-149
$9.99

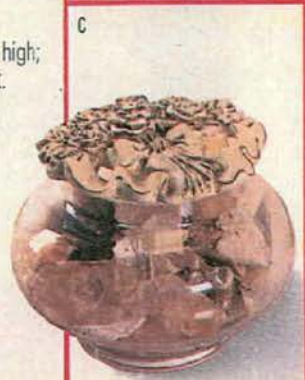
L. **Snowglobe**
Glass globe with porcelain angel and windup music box in the pretty porcelain base. Angel, 5¾" high. Base, 2" high.
#271-721
$34.99

WHILE SUPPLIES LAST

BEST BUYS for on, around and under the tree!

AVON-NY 004204
AV_PIPES_0016078

gifts for everyone under $10.00



A. "Too Hot to Handle" Mug
Earthenware. Holds 12 fl. oz. Dishwasher- and microwave-safe. #260-178
~~$7.99~~ **$4.99**

B. Hearts 'N' Roses Sachet Set
A set of three satiny-looking pink, purple and red heart sachets, each decorated with a rosette and ribbon bow. Roses, Roses fragrance. Each heart is polished cotton, 2 5/8" high x 2 5/8" wide. #184-658
~~$4.99~~ **$3.99** the set

C. Avon Winter Bouquet Potpourri Gift Set
Glass bowl holds vanilla-scented potpourri. Cold-cast lid of bowl is ornamented with bas-relief flowers and ribbons in antique goldtone finish. Bowl, 4 1/2" diam. x 2 1/2" high; lid, 3 1/2" diam. x 3/4" high. 1.25 oz. net wt. of potpourri. #048-474
~~$9.99~~ **$7.99**

D. Favorite Times Magnet
Mouse motif. Each, 2 1/2" wide. Plastic.

Sewing	#247-345
Reading	#247-292
Gardening	#247-350
Exercising	#247-383
Cooking	#247-364
Shopping	#247-379

~~$2.99~~ **$1.99** each

E. Avon Shop-On-The-Go Organizer
Write-on/wipe-off pages. Coupon organizer. Marking pen. Vinyl cover, 8 1/8" high x 4 3/4" wide (closed). #118-959
~~$9.99~~ **$5.99**

F. Avon Bird Feeder
Resin. 6" diam. x 1 1/2" high. 17" long fabric cord. #141-956
~~$12.99~~ **$8.99**

G. Avon Garden Thermometer
Can be used indoors or out. Plastic base, metal hand. Has notch on back for hanging. 8 3/4" wide x 1 1/4" deep x 6 3/4" high. #141-960
~~$14.99~~ **$9.99**

H. Flowers For You Address Book
Each book is personalized on the front for a different person, and each is adorned with a different flower design. Compact size (4 7/8" high x 3 3/4" wide) for easy carrying. Paperboard cover, 56 pages.

Mother	#140-012
Daughter	#140-046
Friend	#140-050
Sister	#140-070

~~$3.99~~ **$1.99** each

HALF PRICE

I. Avon Sew-To-Go Sewing Kit
Tin, 5" high x 3 1/2" diam. Mini kit, 2" long x 1 3/8" wide. Tin contains:
- Scissors
- Tape measure
- 6 safety pins
- Thimble
- 8 spools of thread
- 2 1/2" needle
- Mini sewing kit with 1 1/4" needle, thread & button

#169-909
~~$9.99~~ **$6.99**

LOWEST PRICE EVER

Crossed-out prices are the most frequent prior Brochure prices.

WHILE SUPPLIES LAST

AVON-NY 004205
AV_PIPES_0016079

bonus buys

Buy as many of the products from pages 34-35 as you like at the lower price with any $10.00 purchase from this Brochure

Offer good for this Brochure only. See back cover for expiration date.

A. **Christmas is Coming Musical Tree**
A windup music box (key in base) plays a favorite Christmas carol while the tree revolves. Faux evergreen tree, over a foot high, ringed with a string of LED lights and goldtone garland. Lights use two replaceable button-cell batteries (included) and operate by a separate switch. Plastic. 15" high x 7½" wide. Ornaments are for decorative purposes only. Keep out of reach of children.
$29.99 with $10.00 purchase #110-097
$54.99 if purchased separately #150-536

B. **Musical Twirling Skaters**
Miniature figures skate on mirrored pond to tune of *Have Yourself a Merry Little Christmas* played by windup music box. Plastic. 5½" high x 6" diam.
$19.99 with $10.00 purchase #268-858
$34.99 if purchased separately #030-036

C. **Snowman Musical Snowglobe**
Wind him up and he plays *Frosty the Snowman*. In his belly is a snowglobe and in the snowglobe is a tree that rotates. Turn on switch and three lights go on. 8" high x 6½" wide. Resin base. Uses two AA batteries (not included).
$29.99 with $10.00 purchase #154-823
$54.99 if purchased separately #066-768

D. **Deluxe Perfume Collection**
Three magnificent perfumes in collectible miniature replicas of the full-size flacons. Deluxe gift box. Each, .13 fl. oz.
- Rare Gold
- Millennia
- Far Away

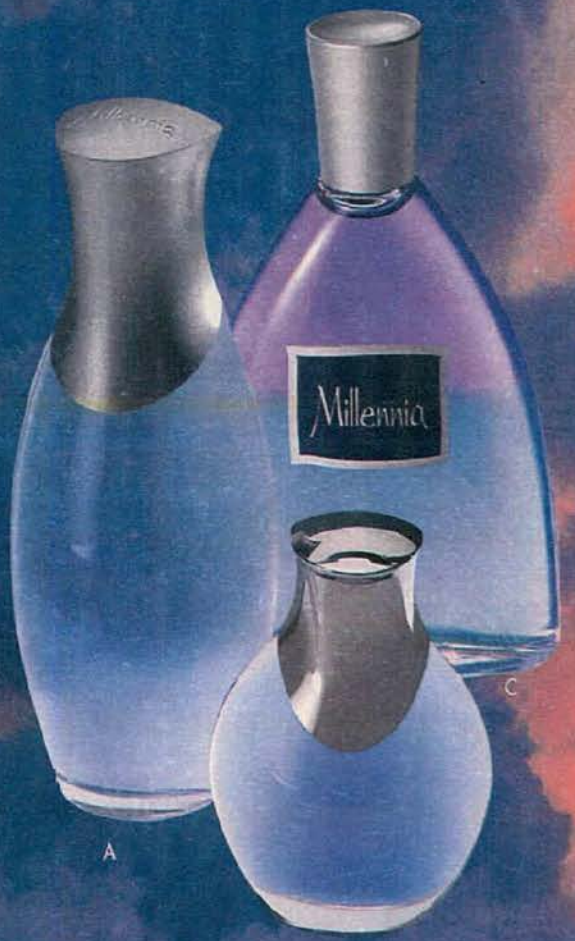
$9.99 the set with $10.00 purchase #300-081
$25.00 the set if purchased separately #285-045

E. **Luxuries Makeup Case**
Chic combination of patent vinyl and nylon mesh with zip close. 7½" long x 3" wide x 6½" high. Imported.
$4.99 with $10.00 purchase #152-247
$6.99 if purchased separately #259-235

WHILE SUPPLIES LAST

AVON-NY 004206
AV_PIPES_0016080

What orbit of the planets
has put you and me
in this place at this moment?



A. Eau de Parfum Spray
1.7 fl. oz.
#241-916
$18.50

B. Parfum
.5 fl. oz.
#241-935
$45.00

C. NEW Bath Oil
3 fl. oz.
#154-861
$12.50

introducing
a new
half-ounce size.
perfect for travel...
perfect for purse.

Eau de Parfum Spray
.5 fl. oz. #288-116

introductory special $6.50
Next Brochure $7.50

Millennia

Somewhere between heaven and earth.

AVON-NY 004207
AV_PIPES_0016081

ALSO AVAILABLE:

Eau de Parfum Spray
1.7 fl. oz. #001-270
$18.50

Parfum
.5 fl. oz. #001-413
$45.00

Shower Gel
6.7 fl. oz. #315-406
$8.50

Body Lotion
6.7 fl. oz. #315-387
$9.00

Body Talc
3.5 oz. net wt. #315-410
$5.00

Dusting Powder
3.5 oz. net wt. #315-391
$15.00

Body Creme
5.3 oz. net wt. #084-281
$8.00

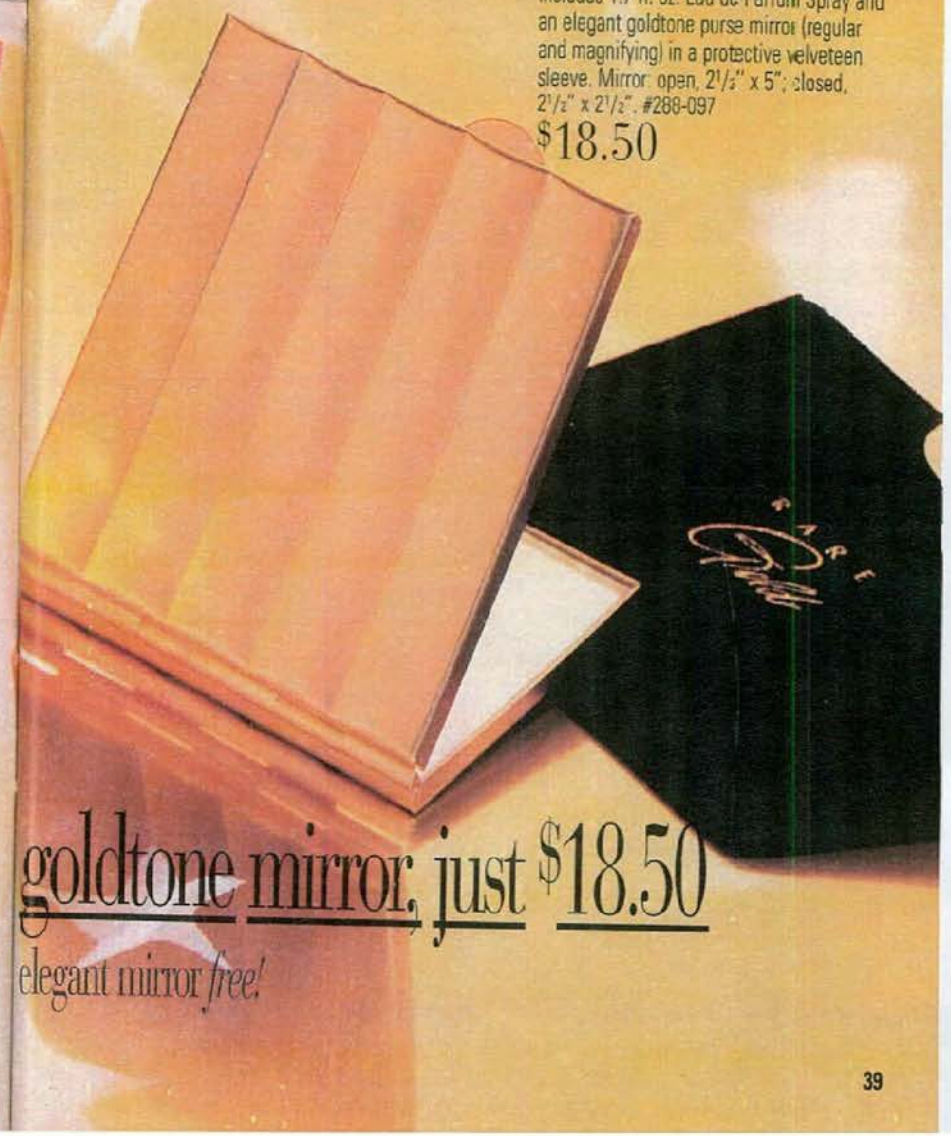
RARE Gold

rare gold gift set with goldtone mirror, just $18.50

it's like getting the elegant mirror *free!*

RARE GOLD REFLECTS THE *RICHNESS* OF THE SEASON

NEW
Rare Gold Beautiful Reflections Gift Set
Includes 1.7 fl. oz. Eau de Parfum Spray and an elegant goldtone purse mirror (regular and magnifying) in a protective velveteen sleeve. Mirror: open, 2½" x 5"; closed, 2½" x 2½". #288-097
$18.50



AVON-NY 004208
AV_PIPES_0016082

ALSO AVAILABLE:

Parfum
.5 fl. oz.
#063-788 **$60.00**

Eau de Parfum Spray
1.7 fl. oz.
#063-773 **$29.50**

Eau de Parfum Spray
1 fl. oz.
#063-807 **$19.50**

Body Creme
6.7 fl. oz.
#098-017 **$12.50**

Body Veil
6.7 fl. oz.
#122-939 **$10.50**

Shower Gel
6.7 fl. oz.
#179-834 **$9.50**

Body Talc
3.5 oz. net wt.
#178-383 **$9.00**

NATORI

Holiday Luxuries Gift Set, featuring the New Natori Dusting Powder

Designed exclusively for Avon, the **Natori Holiday Luxuries Gift Set** includes a 1 fl. oz. **Natori Eau de Parfum Spray** and the beautiful new **Natori Dusting Powder** (3.5 oz. net wt.)—a unique blend of silk, chamomile, ginseng, vitamin E and the delicate designer scent of Natori—the fragrance.

#286-101

$19.50

natori holiday luxuries gift set, just $19.50

it's like getting the dusting powder *free!*

AVON-NY 004209
AV_PIPES_0016083

TIMELESS
Cologne Spray
1.8 fl. oz.
#156-386 **$9.95**
Perfumed Skin Softener
5 oz. net wt.
#025-117 **$4.00**

LAHANA
Cologne Spray
1.7 fl. oz.
#072-645 **$13.50**
Perfumed Skin Softener
5 oz. net wt.
#069-727 **$4.00**

ODYSSEY
Cologne Spray
1.8 fl. oz.
#177-803 **$12.50**
Perfumed Skin Softener
5 oz. net wt.
#053-230 **$4.00**

MESMERIZE
Cologne Spray
1.7 fl. oz.
#085-254 **$17.50**
Body Creme
5 oz. net wt.
#053-541 **$5.00**

CANDID
Cologne Spray
1.8 fl. oz.
#168-537 **$9.95**
Perfumed Skin Softener
5 oz. net wt.
#025-098 **$4.00**

NIGHT MAGIC EVENING MUSK
Cologne Spray
1.5 fl. oz.
#122-924 **$12.50**
Perfumed Skin Softener
5 oz. net wt.
#032-278 **$4.00**

GIVE A GIFT...*GET* A GIFT

get a perfumed skin softener *free!*

when you buy a cologne spray—mix or match

AVON-NY 004210
AV_PIPES_0016084

SUNNY SKY
Eau de Toilette Spray
.7 fl. oz.
#141-069
$14.95
Perfumed Body Talc
3.5 oz. net wt.
#060-152
$3.50
ALSO AVAILABLE:
Moisturizing Body Lotion
8 fl. oz.
#135-685
$7.50
Exfoliating Body Wash
6 fl. oz.
#135-670
$7.50

SOFT MUSK
Cologne Spray
1.5 fl. oz.
#093-882
$12.50
Perfumed Body Talc
3.5 oz. net wt.
#094-001
$3.25
ALSO AVAILABLE:
Bath & Shower Gel
6.7 fl. oz.
#893-866
$6.00
Body Lotion
6.7 fl. oz.
#893-847
$6.00
Perfumed Skin Softener
5 oz. net wt.
#094-117
$4.00

VANILLA SOFT MUSK
Cologne Spray
1.5 fl. oz.
#132-386
$12.50
Perfumed Body Talc
3.5 oz. net wt.
#227-030
$3.25
ALSO AVAILABLE:
Body Creme
6.7 fl. oz.
#011-004
$5.50

THE *ESSENCE* OF THE SEASON

get a body talc *free!*

when you buy a cologne spray—mix or match

AVON-NY 004211
AV_PIPES_0016085

Classic Sentiments

COLOGNE SPRAY
Convenient, easy-to-use sprays.
1.7 fl. oz.

Wild Jasmine
#092-472

Hawaiian White Ginger
#092-453

Cotillion
#092-449

Roses, Roses
#092-434

Honeysuckle
#092-487

$10.95 each

Crossed-out price is the most frequent prior Brochure price.

Comfort Scents

NATURAL COLOGNE SPRAY
Fresh fragrances to wear every day, every way.
3.4 fl. oz.

Clean Cotton
A bright, crisp scent fresh as a new day. Definitely uplifting.
#205-090

Stonewashed Blue
The airy, cozy scent to relax in every day, everywhere.
#205-119

Delicious Dessert
Sweet temptation too enticing to resist...indulge
#205-123

Tropical Paradise
Let the scent carry you away to the ultimate escape.
#205-104
~~$12.95~~

Incredible Value
$8.95 each

AVON-NY 004212
AV_PIPES_0016086

Notes of mandarin, bergamot and lemon top off rich woody accords and musk, inspiring Maxx to be fun-loving, mischievous and oh so memorable.

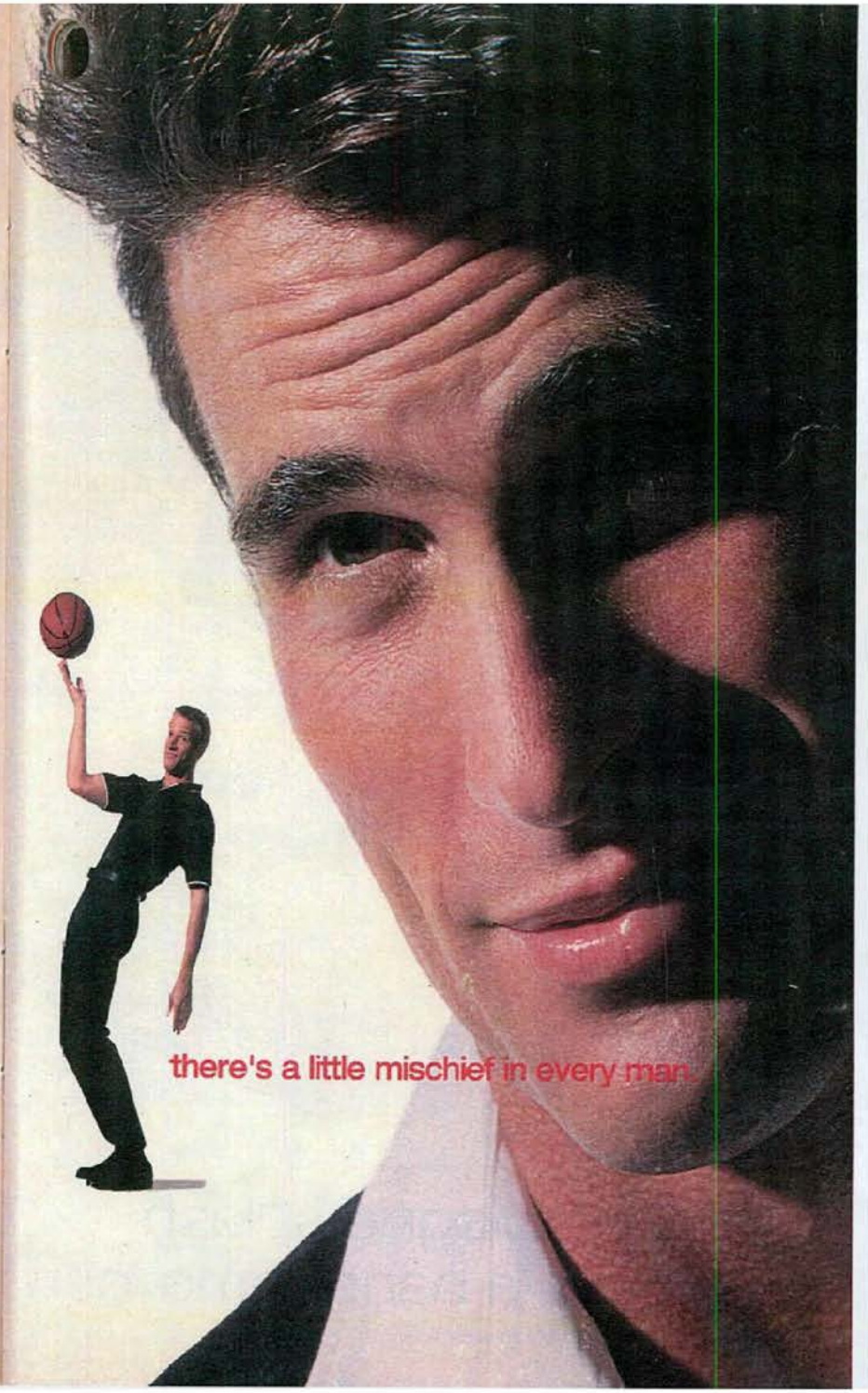
Cologne Spray
3.4 fl. oz.
#284-713
$14.95

After Shave
3.4 fl. oz.
#284-732
$11.95

meet

MAXX

a new men's fragrance



there's a little mischief in every man.

AVON-NY 004213
AV_PIPES_0016087

ALSO AVAILABLE:

Shower Soap-on-a-Rope
5 oz. net wt.
#083-950
$5.50

Deodorant Talc
3.5 oz. net wt.
#083-911
$3.25

After Shave Conditioner
4.2 fl. oz.
#083-357
$3.50

For all the men on your list... a classic fragrance with a free gift!

BLACK SUEDE
Cologne Splash
3.4 fl. oz.
#082-934
$12.95

Classic Pen & Pencil Set
- Elegantly designed in dramatic black with fine goldtone accents.
- Refillable.

Buy the cologne splash & get a handsome pen & pencil set free

GIFT AVAILABLE ONLY WHILE SUPPLIES LAST

AVON-NY 004214
AV_PIPES_0016088

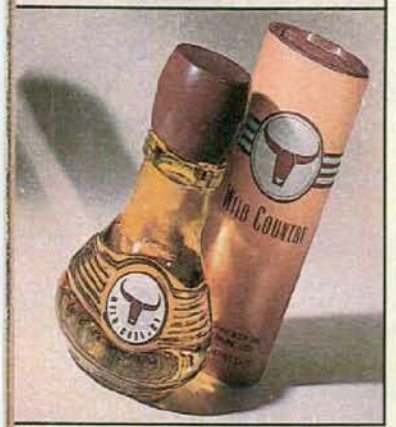
PRO FITNESS
FOR MEN
Sport Cologne
3.4 fl. oz. spray.
#208-653 **$12.95**

Active Deodorant Body Talc
3.5 oz. net wt.
#208-668 **$4.50**

TRIUMPH
Cologne
3.4 fl. oz.
#075-864 **$12.95**

Deodorant Talc
3.5 oz. net wt.
#040-253 **$3.25**

ALSO AVAILABLE:
After Shave
3.4 fl. oz.
#075-850 **$10.95**



WILD COUNTRY
Cologne
4 fl. oz.
#086-284 **$11.50**

Deodorant Body Talc with Baking Soda
3.5 oz. net wt.
#086-576 **$3.25**

ALSO AVAILABLE:
After Shave
4 fl. oz.
#086-447 **$9.50**

Buy any cologne or after shave & get a talc free

Treat him to a cologne or after shave and we'll throw in a free talc!

MESMERIZE
FOR MEN
Cologne Spray
3.4 fl. oz.
#137-498
$14.95

Deodorant Body Talc
3.5 oz. net wt.
#141-884
$4.00

ALSO AVAILABLE:
After Shave
3.4 fl. oz.
#137-502
$11.95

AVON-NY 004215
AV_PIPES_0016089

midnight magic

Chip-resistant
Color Last Plus Nail Enamel
Spillproof with normal use. Coordinates with all Avon lipsticks. .4 fl. oz.

only $1.99 each

a $2.95 value

new holiday shades—one brochure only!

NEW Midnight (C 3) #184-002

NEW Moon ▲(C 3) #184-017

C)—Cool (W)—Warm ▲ Frost
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

Flaws and smudges disappear for that perfect, manicured look

new
NAIL SOLUTIONS Nail Enamel Corrector Pen
Effortlessly removes even the darkest nail enamel around the cuticle. Perfect for a quick touch-up. .12 fl. oz. #288-412

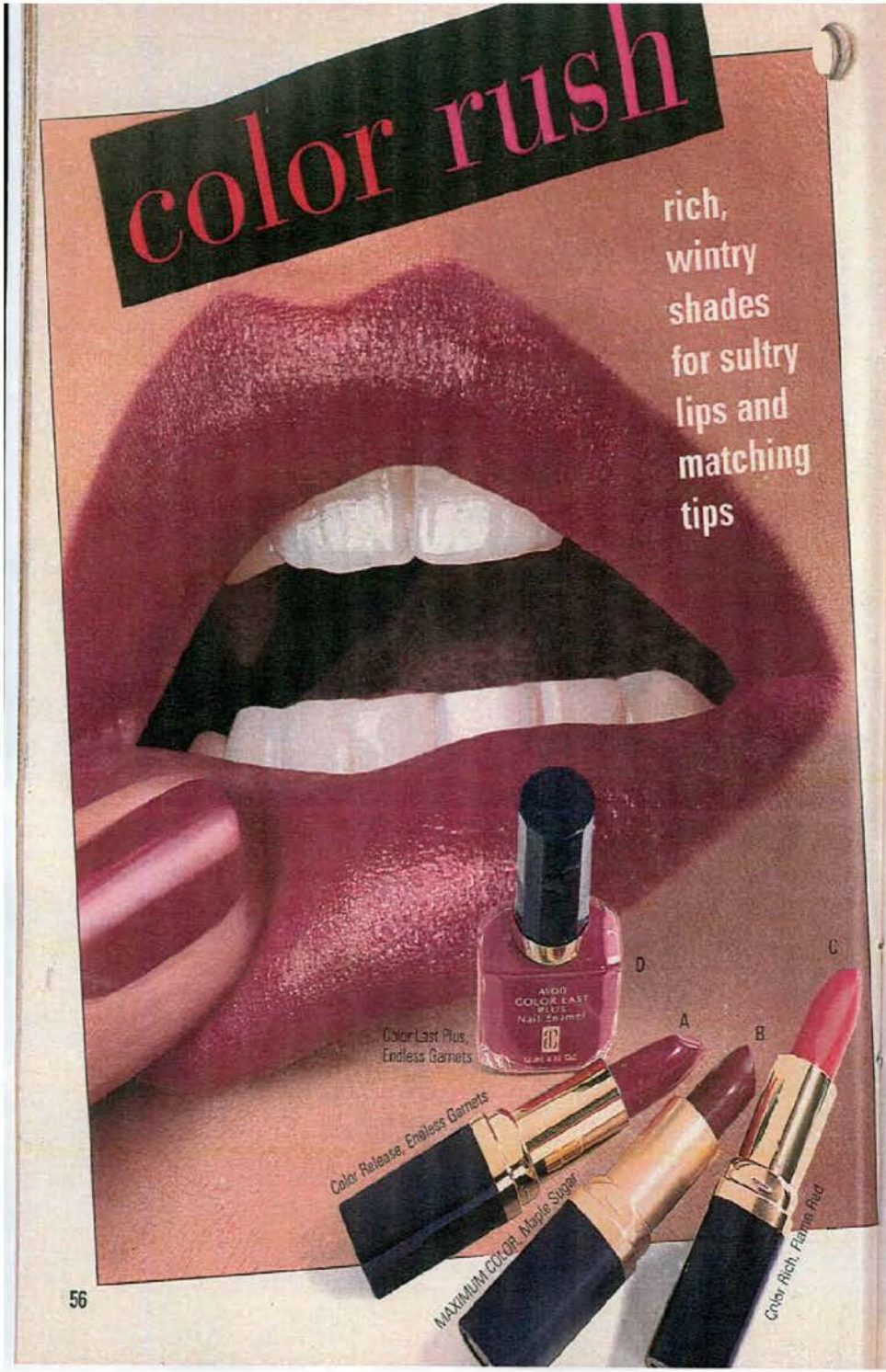
$4.99

two brochures only!

Turn the page for more shades of Color Last Plus Nail Enamel!

magic wand

AVON-NY 004216
AV_PIPES_0016090



Color Release Long-Wearing Lipstick

.13 oz. net wt. **$4.50**

COLOR RELEASE LONG-WEARING LIPSTICK (L) & MATCHING COLOR LAST PLUS NAIL ENAMEL (N)

Timeless Pink (C 1) L #117-790 N #172-753	Forever Rose ▲(C 2) L #129-967 N #172-897	Endless Garnets ▲(C 3) ■L #128-827 ■N #172-882
Cranberry (C 3) L #118-542 N #172-825	Long-Lived Ruby (C 3) ■L #118-523 ■N #172-768	Undeniable Apricot ▲(W 1) L #135-170 N #172-916
24 Hour Red (W 3) ■L #114-657 ■N #172-791	Teaberry (C 1) L #118-538 N #172-859	Pralines 'N Cream (W 1) L #115-141 N #172-830
Outstanding Plum (C 2) L #117-292 N #172-734	Lasting Mauve ▲(C 1) L #123-442 N #172-878	Prolonged Peach ▲(W 1) L #135-347 N #172-920
Enduring Sable ▲(W 2) L #135-351 N #172-935	Cinnamon Raisin (W 3) L #114-130 N #172-844	Continuous Coral (W 2) L #114-810 N #172-806

B. MAXIMUM COLOR Creamy Matte Lipstick

.13 oz. net wt. **$4.50**

Rosette (C 1) #174-760	Berry Extreme (C 3) ■#093-521	Tulip (C 2) #174-756
Mauve Mist (C 2) #084-941	Mauvelous (C 2) #174-780	Mauve Treasure ▲(C 2) ■#174-809
Cherry Ice (C 3) ■#174-741	Gingerbread (W 2) #087-329	Poppy (W 1) #086-853
Extravagant Red (C 3) #093-540	Autumn Red (W 3) ■#093-646	Nude (W 1) #174-699
Rose Fire ▲(C 3) ■#174-775	Chocolate Creme (W 3) ■#033-722	New Red ▲(W 2) #085-072
Pinkberry ▲(C 1) #174-734	Maple Sugar ▲(W 2) #174-722	Mocha Delight ▲(W 1) #174-703

C. Color Rich Lipstick .13 oz. net wt. $4.50

D. Color Last Plus Nail Enamel

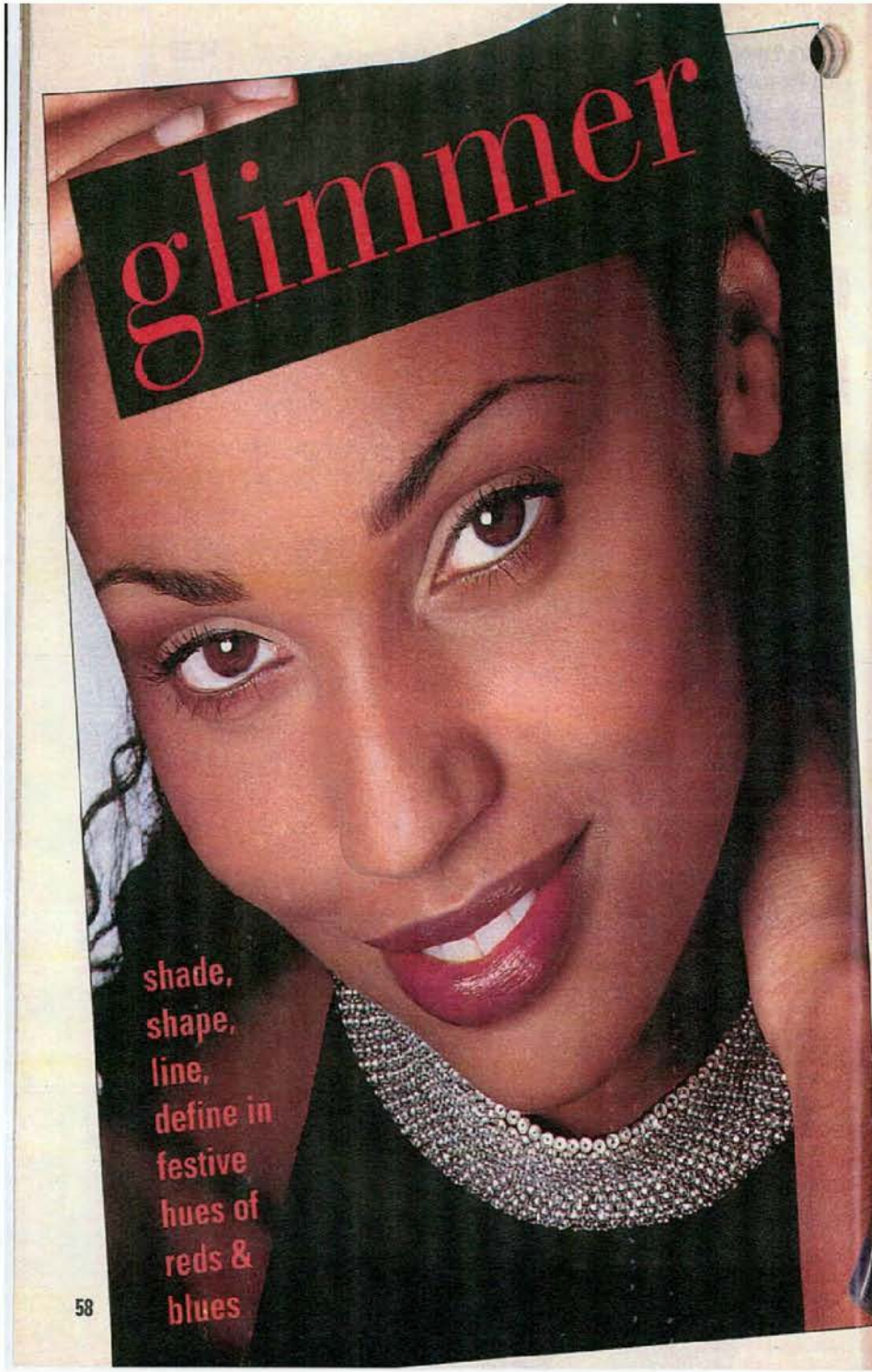
.4 fl. oz. **$2.95**

COLOR RICH LIPSTICK (L) & MATCHING COLOR LAST PLUS NAIL ENAMEL (N)

Tickled Pink (C 1) L #274-610 N #141-899	Poppy Love (W 3) L #274-630 N #141-918	Persimmon (W 2) L #274-625 N #141-903	Almost Violet ▲(C 2) L #096-042 N #171-852
Pink Fantasie ▲(C 1) L #157-110 N #213-678	Washed Pink (C 1) L #103-486 N #171-670	Starlit Pink (C 2) L #157-105 N #213-663	Country Rose ▲(C 2) L #094-729 N #171-910
Harvest Wine ▲(C 3) ■L #094-661 ■N #171-890	Windy Rose (C 3) ■L #101-479 ■N #171-594	Berry, Berry Nice (C 3) ■L #102-532 ■N #171-613	Nile Berry (C 3) ■L #094-733 ■N #171-833
Majestic Magenta ▲(C 3) ■L #094-657 ■N #171-886	Cherry Jubilee (C 3) ■L #101-464 ■N #171-580	Frostiest Mauve ▲(C 1) L #096-444 N #171-867	Mystic Mauve (W 2) L #097-660 N #171-776
Rose Suede (C 2) L #103-490 N #171-685	Instant Mocha (C 2) L #100-487 N #171-575	Cozy Mauve ▲(C 2) L #094-551 N #171-871	Wine Berry (C 2) L #103-505 N #171-690
Wine Cordial (C 3) ■L #102-680 ■N #171-628	Hearty Wine (C 3) ■L #102-733 ■N #171-632	Smooth Wine (W 3) ■L #100-468 ■N #171-800	Wood Rose (W 2) L #096-717 N #171-719
Supreme Mauve (C 2) L #103-050 N #171-651	Mulberry Mauve (W 2) L #100-229 N #171-780	Pretty Peach (W 1) L #097-383 N #171-738	Sunburst Orange ▲(W 2) ■L #094-475 ■N #171-962
Flame Red (C 3) ■L #102-953 ■N #171-647	Cool Peach ▲(W 1) L #094-480 N #171-924	Sand Castle (W 1) L #157-139 N #213-769	Cinnamon Suede (W 2) L #145-617 N #171-829
Bronze Treasure ▲(W 2) L #157-124 N #213-754	Buttered Rum (W 3) ■L #097-398 ■N #171-742	Hot Cinnamon ▲ (W 3) ■L #094-509 ■N #171-943	Satin Claret ▲(C 2) L #081-043 N #009-319
French Damask ▲(W 1) L #081-062 N #009-654	Oxford Wine (C 3) ■L #081-024 ■N #009-304	Autumn Wool (W 3) ■L #081-058 ■N #009-342	

(C)—Cool (W)—Warm
▲ Frost ■ Flatters deeper skin tones.
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
Heidi is wearing Color Release Lipstick & matching Nail Enamel, Endless Garnets.

AVON-NY 004217
AV_PIPES_0016091



GLIMMERSTICKS EYE LINER

Moonlite Teal ▲(W) #187-126	Blackest Black (C) #172-681	Fiery Black (C) #172-696	Saturn Grey (C) #174-187
	Rich Violet (C) #179-341	Amaretto (W) #179-356	Cosmic Brown (W) #179-360
	Soft Mocha (W) #187-107	Green Velvet (W) #187-111	Starry Night Blue ▲(C) #178-766

GLIMMERSTICKS L P LINER

Perfect Plum (C) #187-130	Misty Rose (C) #187-145	Iced Orchid (C) #187-150	True Red (W) #187-494
	Simply Spice (C) #187-460	Soft Wine (W) #187-456	Rich Ginger (W) #187-488

GLIMMERSTICKS BROW DEFINER

Blonde #187-509	Auburn #187-513	Soft Black #187-528
	Dark Brown #187-532	Tawny #187-547

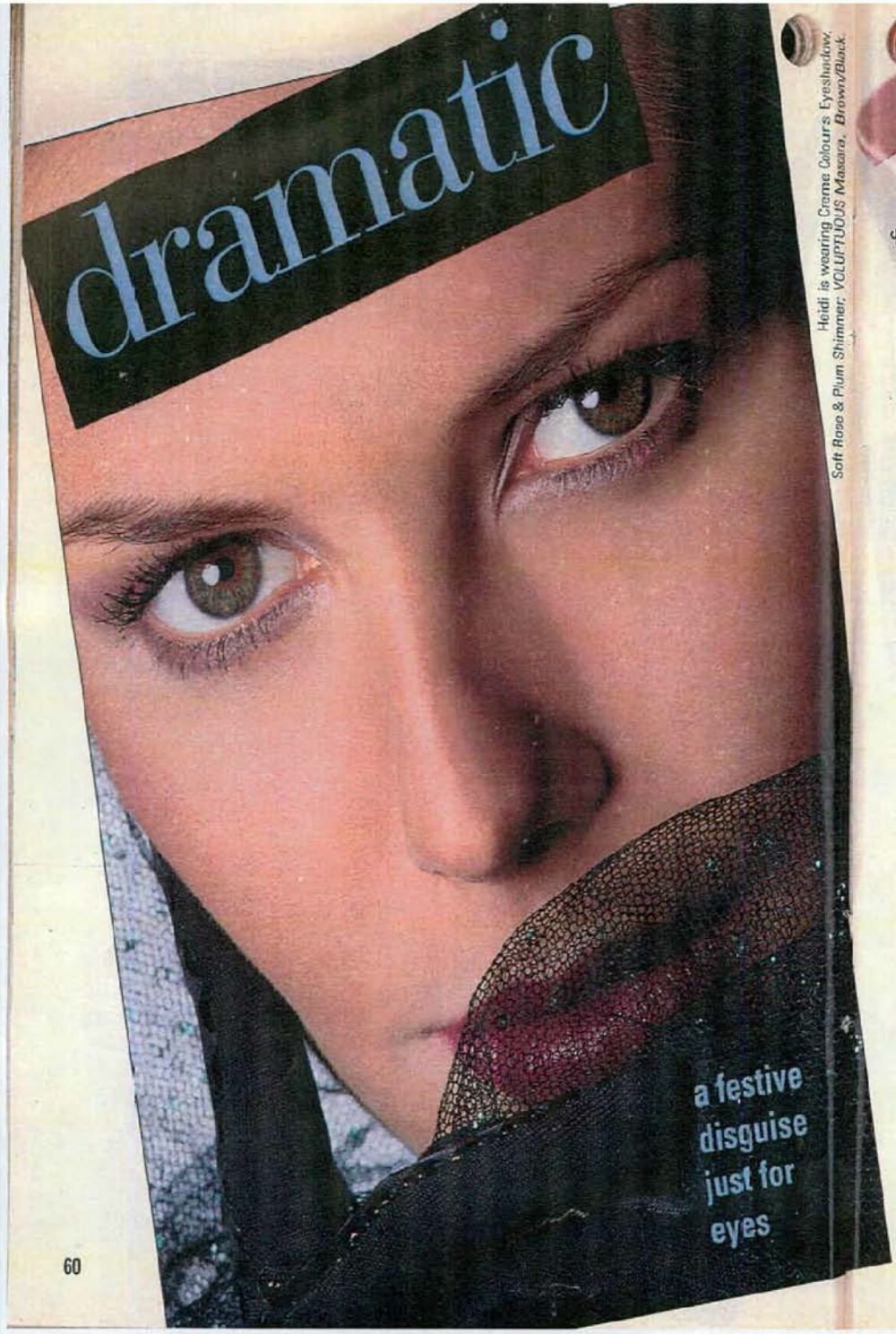
GLIMMERSTICKS
Eye Liner
Lip Liner
Brow Definer
- Twists up & down for perfect point every time
- Glides on, perfect blendability
- Self-sharpening

.01 oz. net wt.
~~$4.00~~

incredible value
$3.29 each

Justine is wearing Glimmersticks Eye Liner, Blackest Black; Brow Definer, Soft Black and Lip Liner, Perfect Plum (C)—Cool (W)—Warm ▲ Frost
Crossed-out price is the most frequent prior Brochure price.

AVON-NY 004218
AV_PIPES_0016092



Heidi is wearing Creme Colours Eyeshadow, Soft Rose & Plum Shimmer; VOLUPTUOUS Mascara, Brown/Black.

new

Creme Colours Eyeshadow

Silky, sheer color gives eyes a cool, frosty look.
.33 fl. oz.
$4.00

Soft Rose ▲(C 2) #284-880	Dove Blue ▲(C 1) #284-900
Peach Petal ▲(W 2) #284-948	Chocolate Creme ▲(W 3) ■ #284-967
Sun Bronze ▲(W 3) ■ #284-929	Plum Shimmer ▲(C 3) #284-986

this Brochure only

(C)—Cool (W)—Warm
▲ Frost ■ Flatters deeper skin tones.
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
All Avon Mascaras are smudgeproof, flakeproof, fiber-free, hypo-allergenic, ophthalmologist-tested.

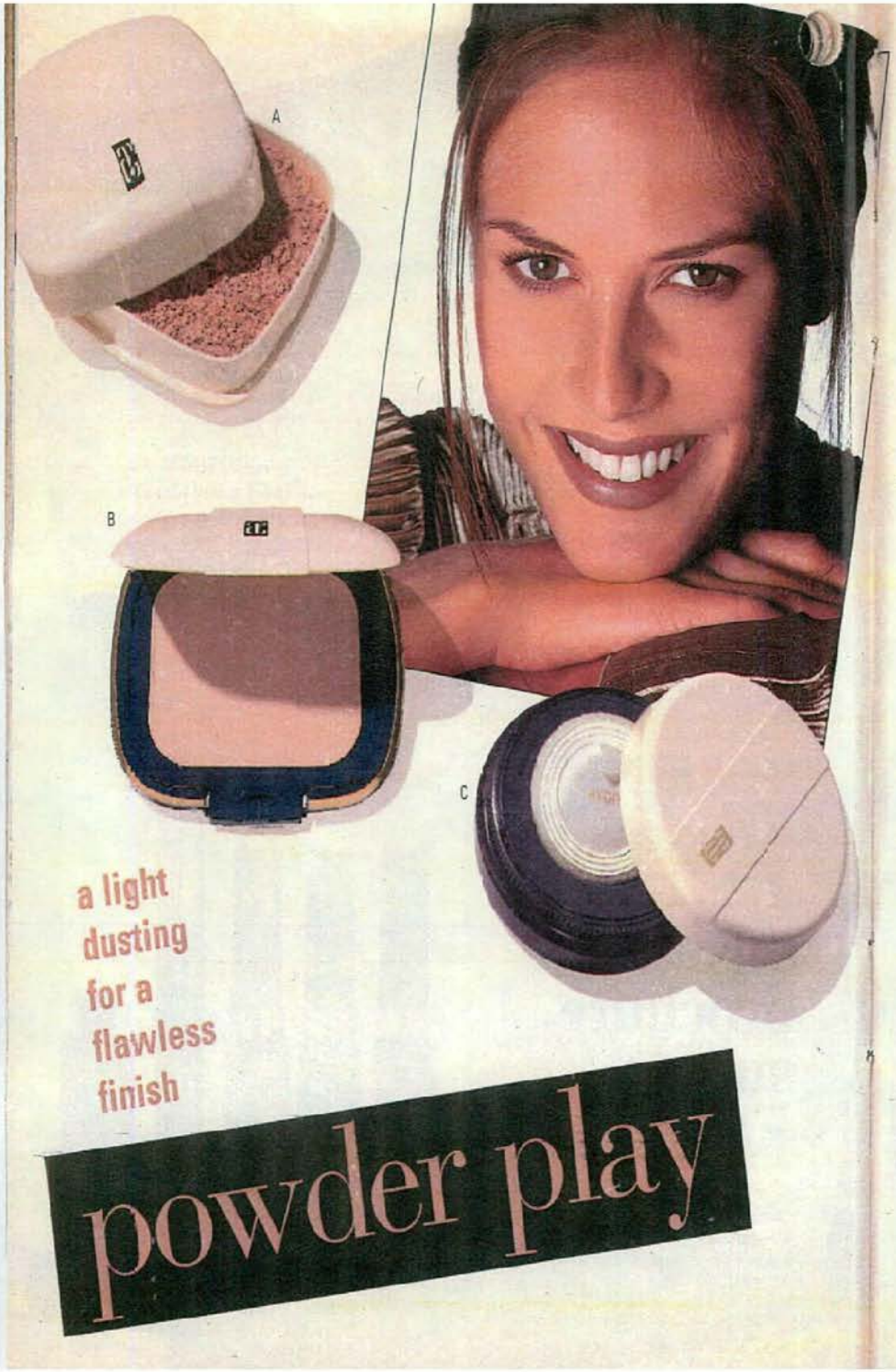
A. **Lots O' Lash Mascara**
B. **Wash-Off Waterproof Mascara**
C. **Pure Care Mascara**
.33 oz. net wt.
$4.00 each

D. **INCREDIBLE LENGTHS Long and Strong Mascara**
.25 oz. net wt.
$4.25

E. **VOLUPTUOUS Full-Figured Mascara**
.33 oz. net wt.
$4.25

Navy	Brown/Black	Black
A. #007-388	A. #007-373	A. #007-039
B. #013-064	B. #011-850	B. #011-846
C. #016-245	C. #016-226	C. #015-799
D. #084-011	D. #084-004	D. #083-983
E. #114-028	E. #113-670	E. #113-665

AVON-NY 004219
AV_PIPES_0016093



a light dusting for a flawless finish

powder play

A. **Translucent Loose Powder**
.75 oz. net wt.

B. **Translucent Pressed Powder**
.4 oz. net wt.
$6.50 each

C. **Powder Mill**
Turns pressed powder into loose powder. Oil-control formula.
.5 oz. net wt.

D. **Perfect Match Wet/Dry Powder**
Puff it on dry, sponge it on wet.
.4 oz. net wt.
$7.95 each

POWDERS

Light-1	Light Medium-1
A. #191-125 B. #191-182 C. #191-015 D. #155-834	A. #191-130 B. #191-187 C. #191-020 D. #155-849
Medium-2	**Deep*-2**
A. #191-144 B. #191-201 C. #191-034 D. #155-853	B. #078-878 C. #191-049 D. #155-868
Deep-Dark*-3	**Darkest*-3**
B. #078-882 C. #191-053 D. #155-887	B. #078-897 C. #191-068 D. #155-872

CONCEALERS

White-1	Light-2
E. #191-240 F. #190-980	E. #191-254 F. #190-994
Medium-2	**Dark*-3**
E. #191-269 F. #191-000	E. #191-273

- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
*Available only in formulas indicated.

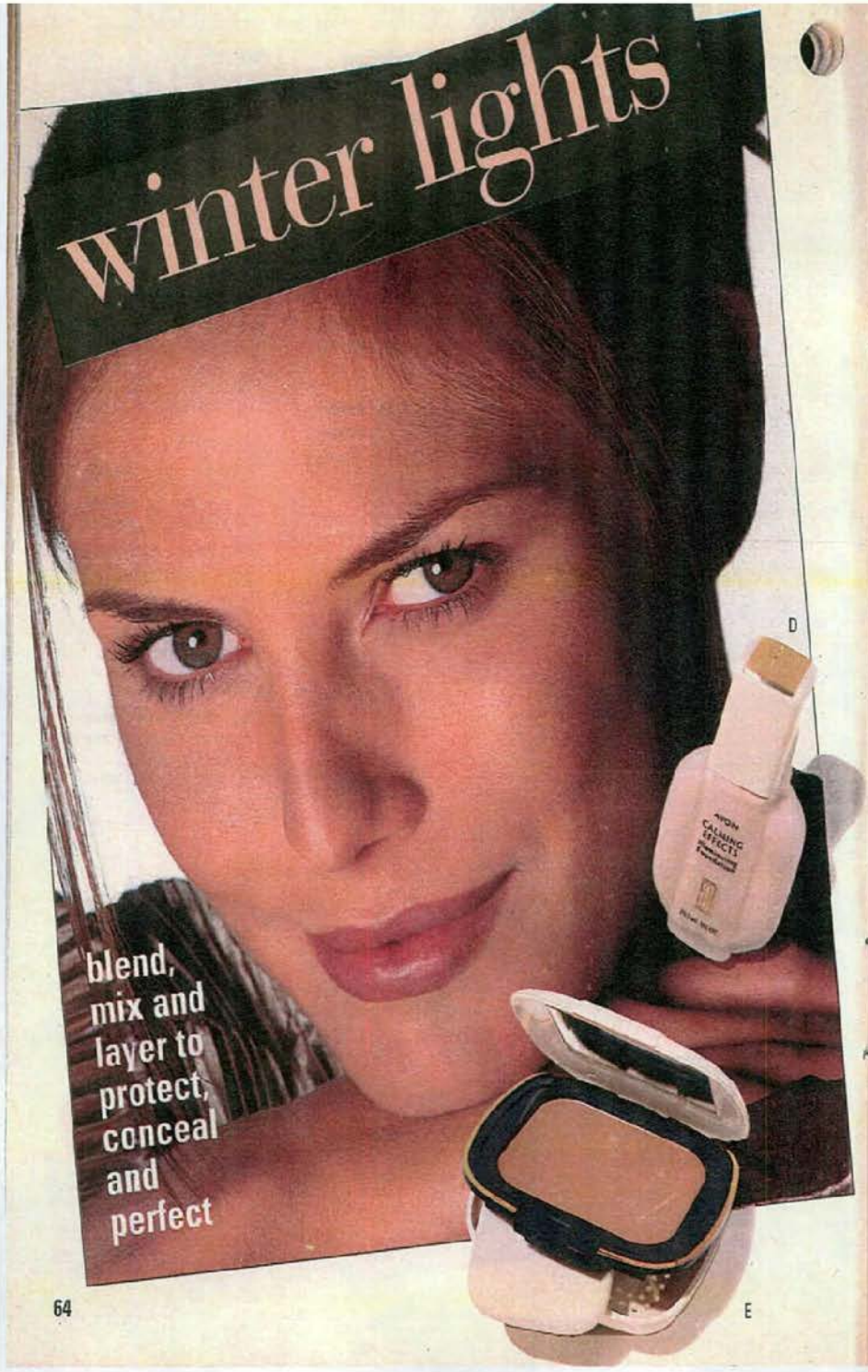
E. **Concealing Stick**
Creamy, full coverage.
.06 oz. net wt.

F. **Pure Care Concealer**
Liquid, lighter coverage.
.25 oz. net wt.
$3.50 each

either concealer only $1.99
with any foundation or powder purchase from pages 62-65

AVON-NY 004220
AV_PIPES_0016094

winter lights



A. **Hydrating Foundation**
1 fl. oz.

B. **Oil-Free Foundation**
1 fl. oz.

C. **Perfect Match Self-Adjusting Foundation**
1 oz. net wt.
$5.00 each

D. **CALMING EFFECTS Illuminating Foundation**
1 fl. oz.

E. **Liquid-To-Powder Foundation**
.4 oz. net wt.

F. **FACE LIFTING Moisture Firm Foundation**
1 oz. net wt.
$7.95 each

- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

FOUNDATIONS

Ivory Beige (C 1)	Soft Bisque (C 1)	Porcelain Beige (W 1)	Warmest Beige (W 1)	Mahogany* (C 3)
A. #190-760	A. #190-774	A. #190-827	A. #190-850	B. #190-540
B. #190-463	B. #190-478	B. #190-569	B. #190-592	C. #086-026
C. #103-524	C. #104-239	C. #106-270	C. #106-318	D. #122-890
D. #101-589	D. #088-121	D. #109-427	D. #109-393	E. #215-010
E. #214-932	E. #214-947	E. #214-841	E. #214-875	F. #241-060
F. #187-551	F. #187-767	F. #187-810	F. #187-839	

Almond Beige (W 1)	Blush Beige (C 1)	Creamy Beige (W 1)	True Beige (C 2)	Toasted Brown* (W 3)
A. #190-846	A. #190-789	A. #190-831	A. #190-808	B. #190-630
B. #190-588	B. #190-482	B. #190-573	B. #190-501	C. #086-030
C. #106-299	C. #103-687	C. #106-303	C. #105-159	D. #122-905
D. #109-560	D. #111-294	D. #111-590	D. #109-412	E. #214-909
E. #214-860	E. #214-951	E. #214-856	E. #214-970	F. #241-055
F. #187-843	F. #187-771	F. #187-824	F. #187-790	

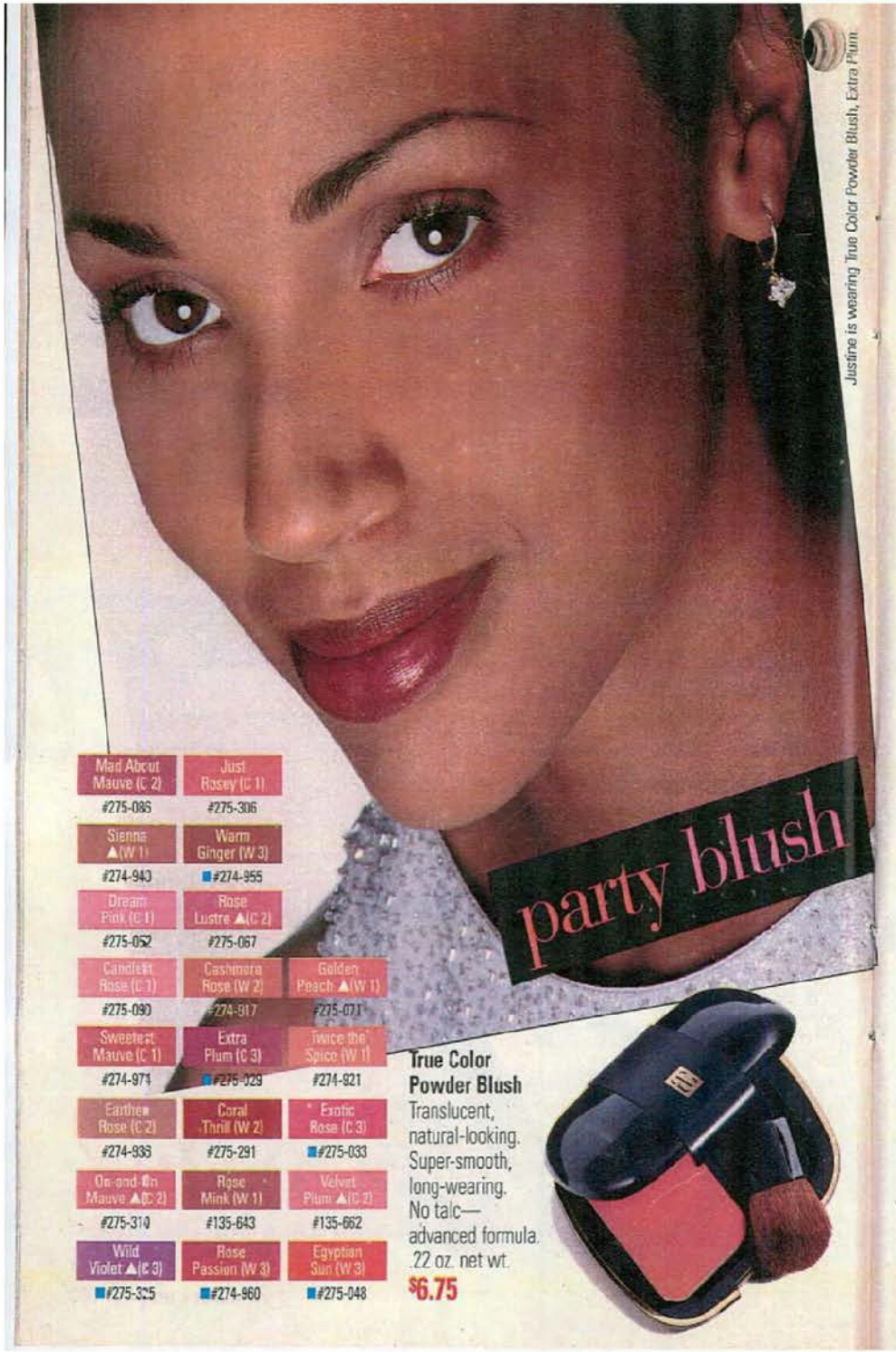
Honey Beige (W 2)	Rosetint Beige (C 2)	Toasted Tan (C 2)	Rich Honey* (W 2)	Deepest Brown* (C 3)
A. #190-865	A. #190-793	A. #190-812	B. #190-611	B. #190-554
B. #190-607	B. #190-497	B. #190-516	C. #085-823	C. #086-045
C. #106-322	C. #104-258	C. #106-265	D. #111-610	D. #122-910
D. #109-761	D. #111-605	D. #111-586	E. #214-894	E. #215-025
E. #214-880	E. #214-966	E. #214-985	F. #241-165	F. #241-040
F. #187-858	F. #187-786	F. #187-805		

Warm Bronze* (W 2)	Cocoa* (C 3)	Cool Copper* (C 3)	Rich Copper* (W 3)
B. #190-626	B. #190-535	B. #190-520	B. #190-645
C. #085-838	C. #085-880	C. #086-007	C. #086-011
D. #114-016	D. #121-086	D. #121-090	D. #122-886
E. #214-928	E. #215-006	E. #214-990	E. #214-913
F. #241-150	F. #241-146	F. #241-127	F. #241-089

(C)—Cool (W)—Warm
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.
*Available only in formulas indicated.

either concealer only $1.99
with any foundation or powder purchase from pages 62-65
(see shades on page 63)

AVON-NY 004221
AV_PIPES_0016095



Justine is wearing True Color Powder Blush, Extra Plum

party blush

Mad About Mauve (C 2) #275-086	Just Rosey (C 1) #275-306	
Sienna ▲(W 1) #274-940	Warm Ginger (W 3) ■#274-955	
Dream Pink (C 1) #275-052	Rose Lustre ▲(C 2) #275-067	
Candlelit Rose (C 1) #275-090	Cashmere Rose (W 2) #274-917	Golden Peach ▲(W 1) #275-071
Sweetest Mauve (C 1) #274-971	Extra Plum (C 3) ■#275-029	Twice the Spice (W 1) #274-921
Earthen Rose (C 2) #274-936	Coral Thrill (W 2) #275-291	Exotic Rose (C 3) ■#275-033
On-and-On Mauve ▲(C 2) #275-310	Rose Mink (W 1) #135-643	Velvet Plum ▲(C 2) #135-662
Wild Violet ▲(C 3) ■#275-325	Rose Passion (W 3) ■#274-960	Egyptian Sun (W 3) ■#275-048

True Color Powder Blush
Translucent, natural-looking. Super-smooth, long-wearing. No talc—advanced formula. .22 oz. net wt.
$6.75

new treasure box

HOLIDAY LIPSTICK COLLECTION
Get a Color Rich, MOISTURE 15 Satin Smooth and Color Release Long-Wearing Lipstick... three full-size lipsticks with a full range of color intensity...all in a giftable box. Each, .13 oz. net wt.
$12.99 each set

Choose your color group.

TAWNIES/REDS #284-751

COLOR RELEASE	24 Hour Red ■(W 3)	
MOISTURE 15	Melon Ice ▲(W 1)	
COLOR RICH	Supreme Mauve (C 2)	

MAUVES/BERRIES #284-790

Lasting Mauve ▲(C 1)		COLOR RELEASE
Antique Mauve (C 1)		MOISTURE 15
Wine Cordial ■(C 3)		COLOR RICH

PINKS/FUCHSIAS #284-770

COLOR RELEASE	Timeless Pink (C 1)	
MOISTURE 15	Champagne Mauve ▲(C 2)	
COLOR RICH	Cherry Jubilee ■(C 3)	

NEUTRALS/BROWNS #284-861

Teaberry (C 1)		COLOR RELEASE
Heather (W 2)		MOISTURE 15
Buttered Rum ■(W 3)		COLOR RICH

(C)–Cool (W)–Warm ▲Frost ■ Flatters deeper skin tones. Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

AVON-NY 004222
AV_PIPES_0016096

A. **Festive Swirl Earrings**
Putting a little spin on your party style. Contemporary geometric spiral earrings in a swirl of sleek goldtone with silvertone balls. 2 3/8" long. Pierced only. #157-765
$6.99

B. **Avon Toast to New Year's Earrings**
Swinging novelty style featuring a champagne bottle with three rhinestone accents. 1 3/8" long. Pierced only. #078-605
$5.99

C. **New Year's Eve Dangle Earrings**
Pour on the glamour! Goldtone champagne glasses with faux pearl-studded stirring sticks. 1 3/4" long. Pierced only. #078-571
$5.99

Pierced earrings have surgical steel posts. Jewelry shown actual size.

New Year's Dazzle

NEW
Sparkling New Year's Eve Pin
Striking at the stroke of midnight! Champagne bottle in glowing goldtone with three 3mm faux pearls and three crystal accents. 1 1/2" high. #287-951
$4.99

NEW
Dazzle Drop Earrings
Ring in the New Year with these striking dazzle drop earrings. Featuring four faceted balls joining three rope-textured rings. Goldtone. 1 3/4" long. Pierced only, with surgical steel posts. For sensitive skin*. #287-947
$7.99

* For people with nickel dermatitis.

Enlarged to show detail.

AVON-NY 004223
AV_PIPES_0016097

NEW

Holiday Glitter Gift Set

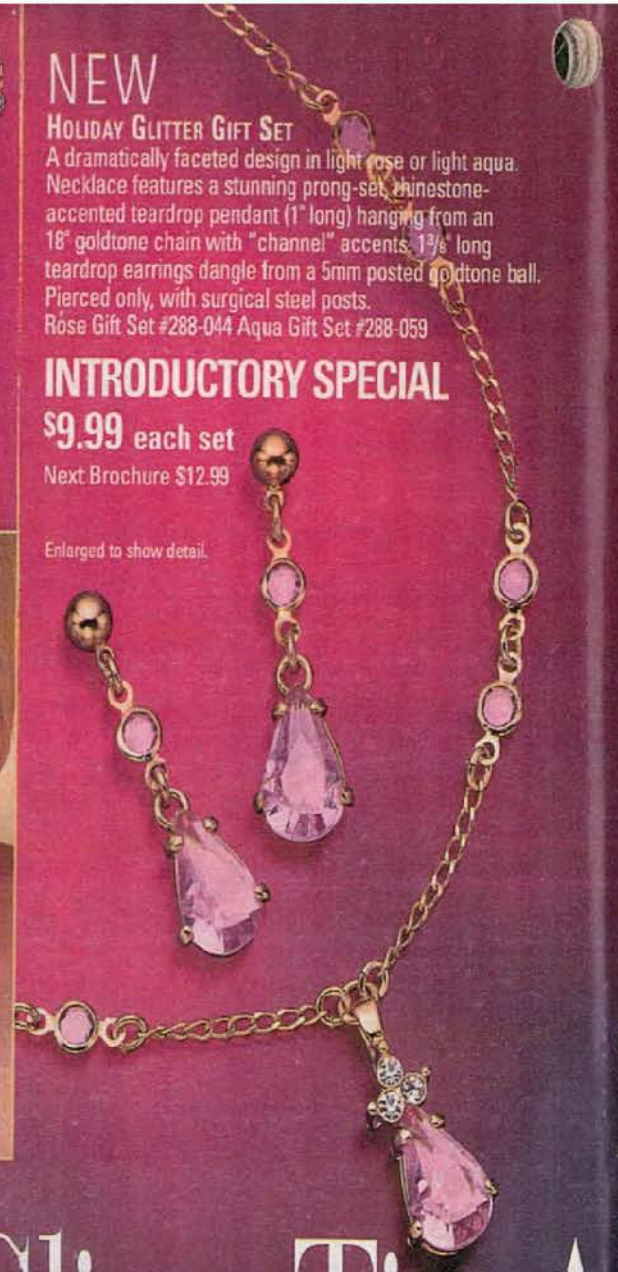
A dramatically faceted design in light rose or light aqua. Necklace features a stunning prong-set rhinestone-accented teardrop pendant (1" long) hanging from an 18" goldtone chain with "channel" accents. 1⅜" long teardrop earrings dangle from a 5mm posted goldtone ball. Pierced only, with surgical steel posts.
Rose Gift Set #288-044 Aqua Gift Set #288-059

INTRODUCTORY SPECIAL

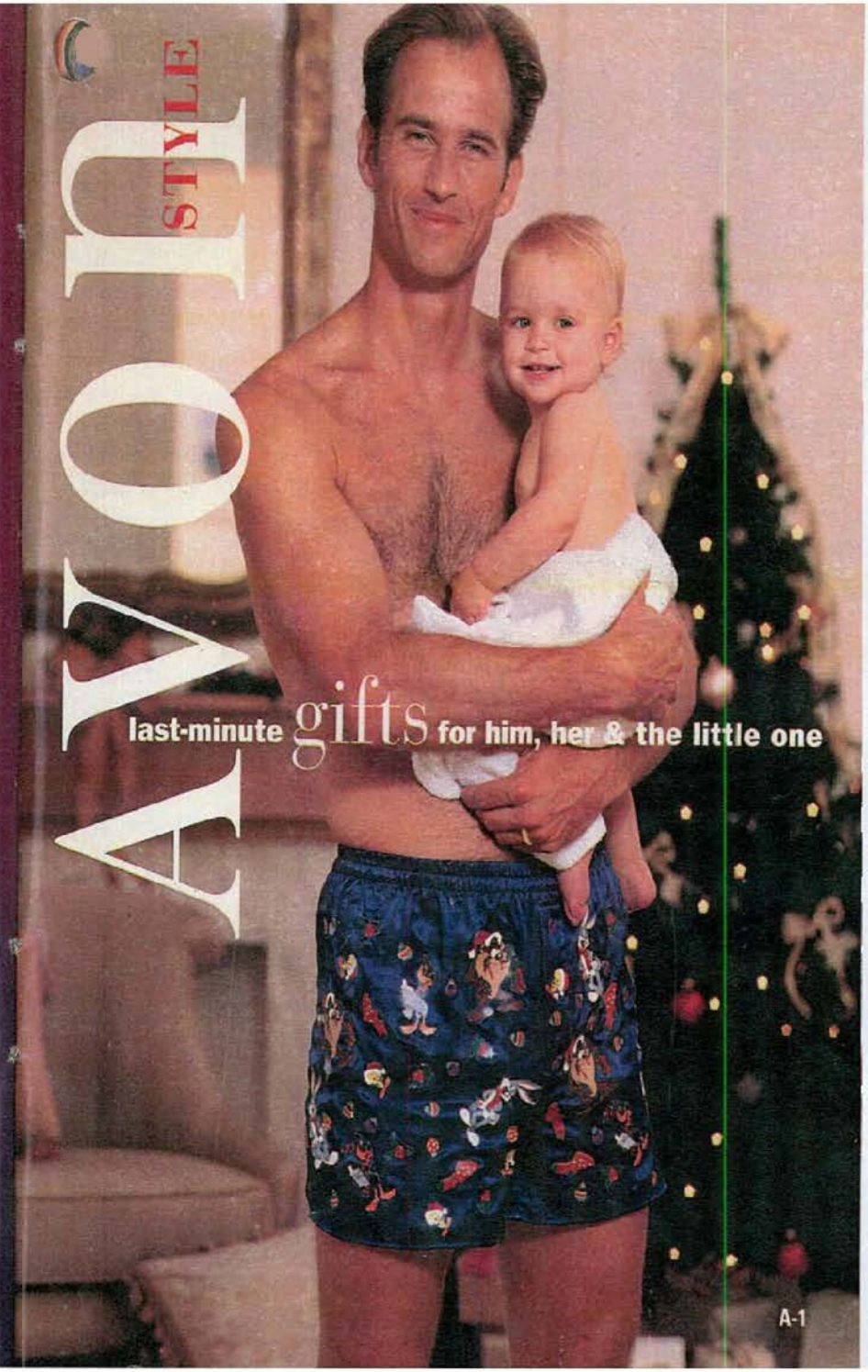
$9.99 each set

Next Brochure $12.99

Enlarged to show detail.



It's Glitter Time!



A-1

AVON-NY 004224
AV_PIPES_0016098

festive bears, seasonal

NEW! BEARS & BOWS FLEECE DRESS
Festive fleece drop-waist dress with screen-printed holiday bear design and ribbed neck. 50% cotton/50% polyester fleece. Machine wash, line dry. Made in the U.S.A. Sizes: XS(2T/3T), S(4T), M(4/5), L(6/6X) **$18.99**

NEW! GOLD BOW TIGHTS
White tights brightened with golden bows to wear with the dress. 100% nylon. Hand wash, drip-dry. Made in the U.S.A. Sizes: XS(2T-4T), S(4-6X) **$4.99**

(shown on A-1)
AVON EXCLUSIVE
LOONEY TUNES™ HOLIDAY SILK BOXERS
A holiday sensation—silk boxers in a rich, animated print. Elasticized waist with hidden button fly. 100% silk charmeuse. Machine wash, line dry. Imported. Waist Sizes: M(32-34), L(36-38), XL(40-42), XXL(44-46) **$15.99**

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stripes, winter delights

NEW! INFANT'S SNOWMAN SOCKS
Frosty snowmen and seasonal stripes with ribbed top, toe and heel to match the infant one-piece. 80% cotton/20% spandex. Machine wash, tumble dry. Imported. Sizes: S(0-6 months), M(9-12 months), L(18-24 months) **$2.99**

NEW! INFANT'S SNOWMAN VELOUR ONE-PIECE WITH HAT
Soft and cuddly button-front romper comes with striped hat. Rich velour body, striped sleeves and embroidered snowman appliqué. Snap-crotch closure. 80% cotton/20% polyester velour. Machine wash, tumble dry. Imported. Sizes: S(0-6 months), M(9-12 months), L(18-24 months) **$19.99**

WHILE SUPPLIES LAST

AVON-NY 004225
AV_PIPES_0016099

Arctic Fleece® Outerwear

for warmth without the weight

NEW! ARCTIC FLEECE™ TULIP TOP HAT WITH ROSETTES

Lightweight, warm and long enough to pull over your ears. In bright, fun colors to match the jacket. 100% polyester Arctic Fleece™.
Machine wash, tumble dry.
Made in the U.S.A.
One size fits 2-6X
$8.99

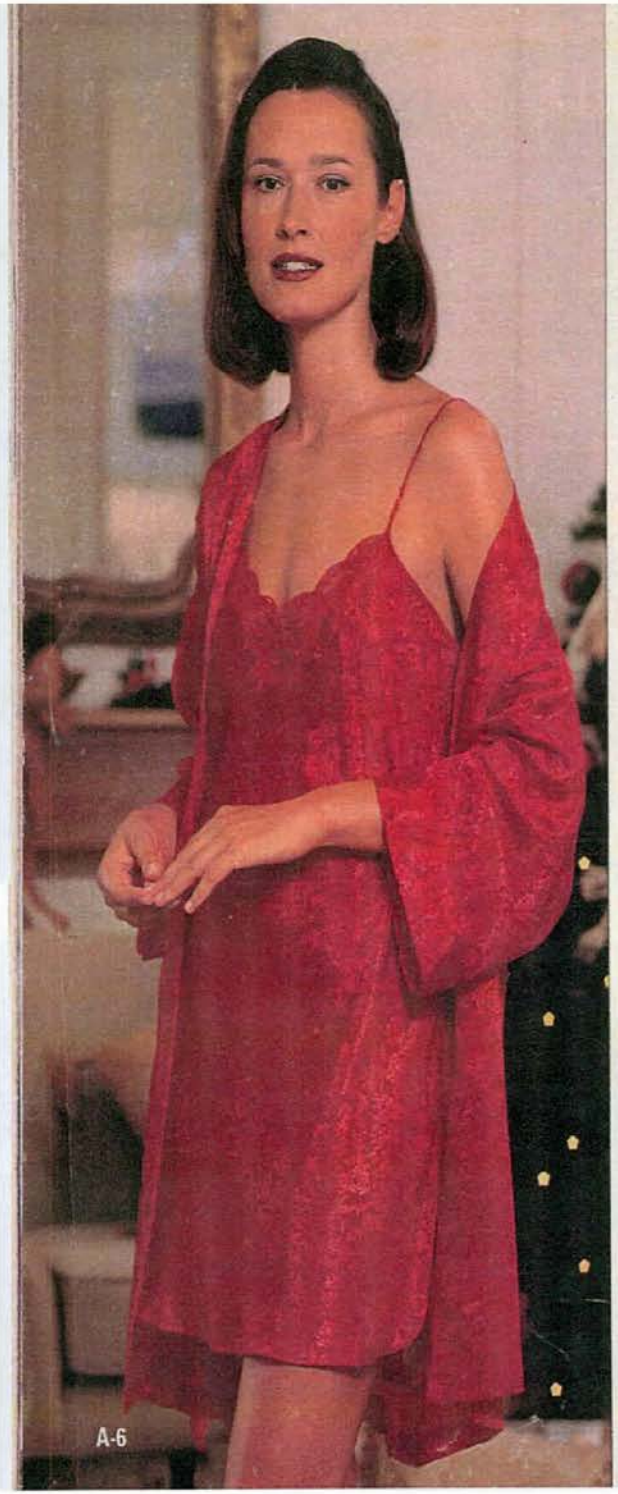
NEW! ARCTIC FLEECE™ MITTENS WITH ROSETTES

The matching mittens with colorful rosette accents and elasticized wrists. 100% polyester Arctic Fleece™.
Machine wash, tumble dry.
Made in the U.S.A.
One size fits 2-4,
One size fits 4-6X
$7.99 each pair

NEW! ARCTIC FLEECE™ STADIUM JACKET

Lightweight, washable and super warm. Colorblocked, hooded jacket in 100% polyester Arctic Fleece™.
Zipper front with two front pockets and elasticized waist
Machine wash, tumble dry.
Made in the U.S.A.
XS(2T/3T), S(4T) **$29.99**
M(4/5), L(5/6X) **$31.99**

AVON-NY 004226
AV_PIPES_0016100



timeless

NEW! JACQUARD SLIP CHEMISE
Romantic lace-trimmed neckline with adjustable lingerie straps. Shirttail hem; side slits. 100% polyester jacquard. Machine wash, tumble dry. Imported.
Regal Red, Antique Gold, Huntress Green
S(6-8), M(10-12), L(14-16) **$22.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) **$27.99**

NEW! JACQUARD KIMONO WRAP ROBE
Luxurious kimono-style robe with three-quarter-length sleeves to match the chemise. Inside tie; sash belt. 100% polyester jacquard. Machine wash, tumble dry. Imported.
Regal Red, Antique Gold, Huntress Green
S/M(6-10) M/L(12-16) **$26.99**
1X/2X(16W-20W), 2X/3X(22W-26W) **$31.99**

WHILE SUPPLIES LAST

treasures, simple pleasures

NEW! JACQUARD PAJAMAS
Richly textured with notch collar, shirttail hem and single breast pocket. Elastic-waist pants to match. 100% polyester jacquard. Machine wash, tumble dry. Imported.
Huntress Green, Regal Red, Antique Gold
S(6-8), M(10-12), L(14-16) **$34.99**
1X(16W-18W), 2X(20W-22W), 3X(24W-26W) **$39.99**
WHILE SUPPLIES LAST

SLIPPER WITH BOW
Elegant mule-style slippers with bow detail. 65% rayon/35% nylon. Imported.
Black, Creme (not shown)
S(5-6), M(6½-7½), L(8-9), XL(9½-10½) **$12.99**

AVON-NY 004227
AV_PIPES_0016101

NEW! LADIES' GIFTABLE HOLIDAY SOCKS
Festive knitted socks with metallic-thread accents and scalloped edging. Ready to give in a reusable tree-shaped package with red satin ribbon. 60% acrylic/20% spandex/10% nylon/10% metallic yarn. Machine wash, tumble dry. Imported.
One size fits 9-11 **$5.99**

NEW! MICKEY'S STUFF FOR KIDS™ GIFTABLE PANTY PACK
An Avon Exclusive. Set of two Mickey & Minnie printed briefs with elasticized trim. Both come in a reusable festive-print bag. Toggle closure with attached gift card. 100% cotton with cotton liner. Machine wash, tumble dry. Imported.
Sizes: S(4/5), M(6/8), L(10/12) **$7.99**

NEW! LADIES' NOVELTY BUTTON COVERS
Decorative button covers brighten any top. Six in a set, each with a unique holiday design, and packaged on a tree-shaped card perfect for gift-giving. Glossy finish. Plastic with metal back. Imported. **$7.99** set of six

stocking stuffers & winter warmers

NEW! CHENILLE BERET AND GLOVE SET
They'll keep you warm all winter long. Soft, cozy chenille beret and matching gloves with elasticized flutter cuffs. Beret: 100% acrylic. Glove: 95% acrylic/5% spandex. Hand wash, lay flat to dry. Imported.
Turquoise, Fuchsia, Black
One size **$19.99** the set

AVON-NY 004228
AV_PIPES_0016102

last minute Holiday savin

ve up to 50%

A. CHILD'S HOLIDAY BEAR SWEATER
Crewneck sweater with holiday bear design. Ribbed cuffs and waistband. 100% acrylic. Machine wash, tumble dry. XS(2T/3T) ~~$16.99~~ **$12.99**
S(4/5), M(6/7), L(8/10), XL(12/14)
~~$17.99~~ **$13.99**

B. LADIES' HOLIDAY WREATH SWEATER
Rolled neck and ribbed cuffs. 100% acrylic. Machine wash, tumble dry.
M/L(12-16) ~~$26.99~~ **$19.99**
1X/2X(16W-20W), 2X/3X(22W-26W)
~~$30.99~~ **$23.99**

C. GIRL'S HOLIDAY FLEECE CAT TUNIC
Cozy fleece tunic with a holiday cat motif. Subtle sparkle. Solid back. 50% cotton/50% polyester. Machine wash, line dry.
S(4/6), M(7/10), L(12/14)
~~$16.99~~ **$8.49**
HALF PRICE!

D. GIRL'S COTTON/LYCRA® SPANDEX LEGGINGS WITH HEADBAND
Ankle length with easy pull-on elastic waist. 93% cotton/7% Lycra® spandex. Machine wash, line dry.
S(4/6), M(7/10), L(12/14)
~~$12.99~~ **$6.49**
HALF PRICE!

E. CHILD'S UNISEX SNOWMAN VEST
Button-down, V-neck vest. Solid back. 100% acrylic. Machine wash, line dry.
S(4/6), L(12/14)
~~$17.99~~ **$8.99**
HALF PRICE!

F. LADIES' BENSON BEAR FLEECE LOUNGER
Contrast trim breast pocket with "Benson Bear" screened print. Ankle length with side-seam pockets, drop shoulder and crew neckline. Rounded shirttail hem. 50% cotton/50% polyester fleece. Machine wash, line dry.
Misses' (one size fits S-M-L)
~~$36.99~~ **$19.99**
Women's (one size fits 1X-2X-3X)
~~$39.99~~ **$21.99**

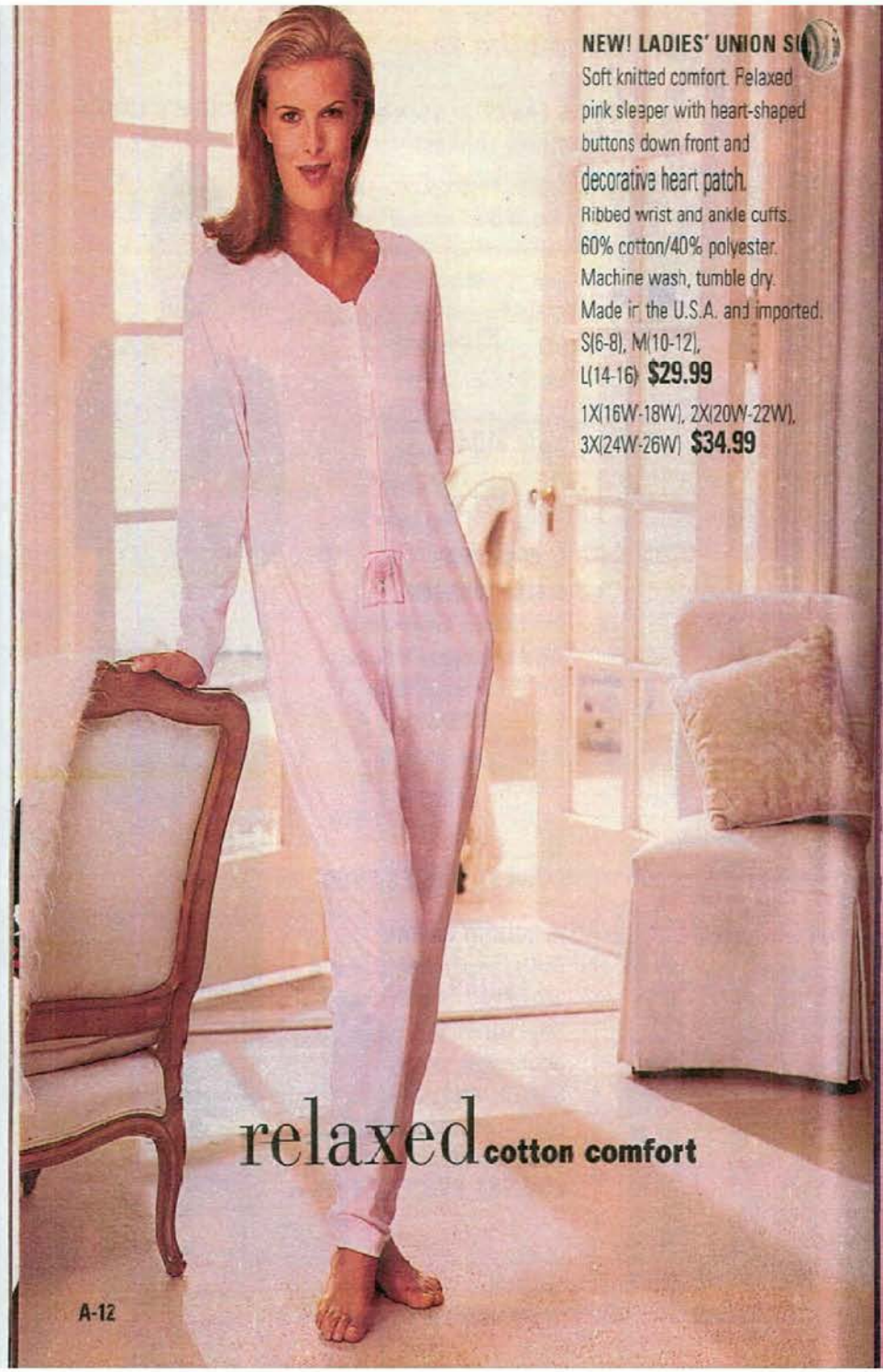
G. CHRISTMAS FLEECE LOUNGER
Cozy crewneck lounger with two side-seam pockets and shirttail hem. Festive holiday design. 50%cotton/50%polyester. Machine wash, tumble dry.
S/M(6-10) ~~$19.99~~ **$17.99**
L/XL(12-18W), 2X/3X(20W-26W)
~~$22.99~~ **$20.99**
LOWEST PRICES EVER!

H. HOLIDAY CAFTAN
Crinkled at-home-wear accented with gold-embroidered ribbon trim. Single side slit. 100% polyester. Machine wash, tumble dry.
S/M(6-10) ~~$29.99~~ **$26.99**
L/XL(12-18W), 2X/3X(20W-26W)
~~$33.99~~ **$31.99**
LOWEST PRICES EVER!

All items on both pages are made in the U.S.A.
Lycra® is a DuPont registered trademark for its brand of spandex fiber.

Crossed-out prices are the most frequent prior Brochure prices.
WHILE QUANTITIES LAST. NOT ALL SIZES/COLORS AVAILABLE IN EVERY STYLE.

AVON-NY 004229
AV_PIPES_0016103



NEW! LADIES' UNION SU

Soft knitted comfort. Relaxed pink sleeper with heart-shaped buttons down front and decorative heart patch.
Ribbed wrist and ankle cuffs.
60% cotton/40% polyester.
Machine wash, tumble dry.
Made in the U.S.A. and imported.
S(6-8), M(10-12),
L(14-16) **$29.99**
1X(16W-18W), 2X(20W-22W),
3X(24W-26W) **$34.99**

give the gift that gives twice.

and join in our crusade against breast cancer.

THE FIRST GIFT

All proceeds from your purchase of our new earrings, a pin or a pen will be used to fund educational and early detection programs nationwide through the YWCA of the U.S.A. and The National Alliance of Breast Cancer Organizations (NABCO).

THE SECOND GIFT

Give the gift of information—to yourself and every woman you care about—for the best breast health possible. The three important steps to better breast health are:

1. Regular mammograms, as appropriate for age and family medical history.
2. Annual clinical breast examination.
3. Monthly self-examinations.

A. **Avon Pink Ribbon Earrings**
Show your support for Avon's Breast Cancer Awareness Crusade with these lovely heart-shaped pink and goldtone earrings. 7/8" long. Gift-boxed. Clip #150-115
Pierced, with surgical steel posts #150-172
$3.00

B. **Avon Pink Ribbon Pen**
Pink pen with goldtone accents. Blue ink. Refillable with standard ballpoint refill. Gift-boxed. #061-709
$3.00

C. **Avon Pink Ribbon Pin–Small**
Goldtone with pink finish. 3/4" long. Gift-boxed. #061-694
$2.00

D. **Avon Pink Ribbon Pin–Large**
With golden rose. Goldtone with pink finish. 2" long. Gift-boxed. #061-641
$2.00

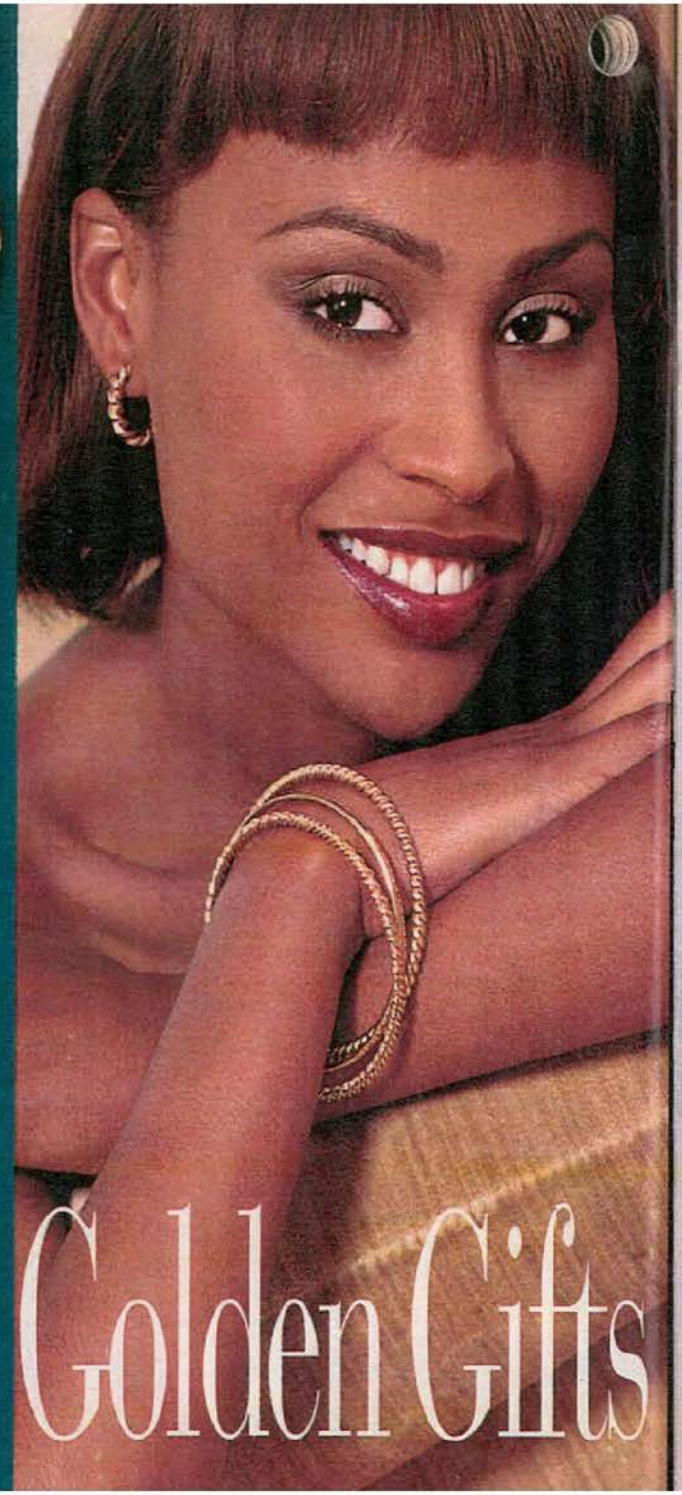
Enlarged to show detail.

With any Pink Ribbon product purchase, you'll receive a breast health educational flyer and a more extensive history of Avon's Breast Cancer Awareness Crusade.

AVON'S BREAST CANCER AWARENESS CRUSADE

AVON-NY 004230
AV_PIPES_0016104

Twist Hoop Earrings
Pierced only, with ear wires of surgical steel. For sensitive skin*.
Large, 1 1/8" diam.
#300-627
$9.99
Medium, 7/8" diam.
#300-608
$7.99
Small, 5/8" diam.
#300-593
$5.99
*For people with nickel dermatitis.

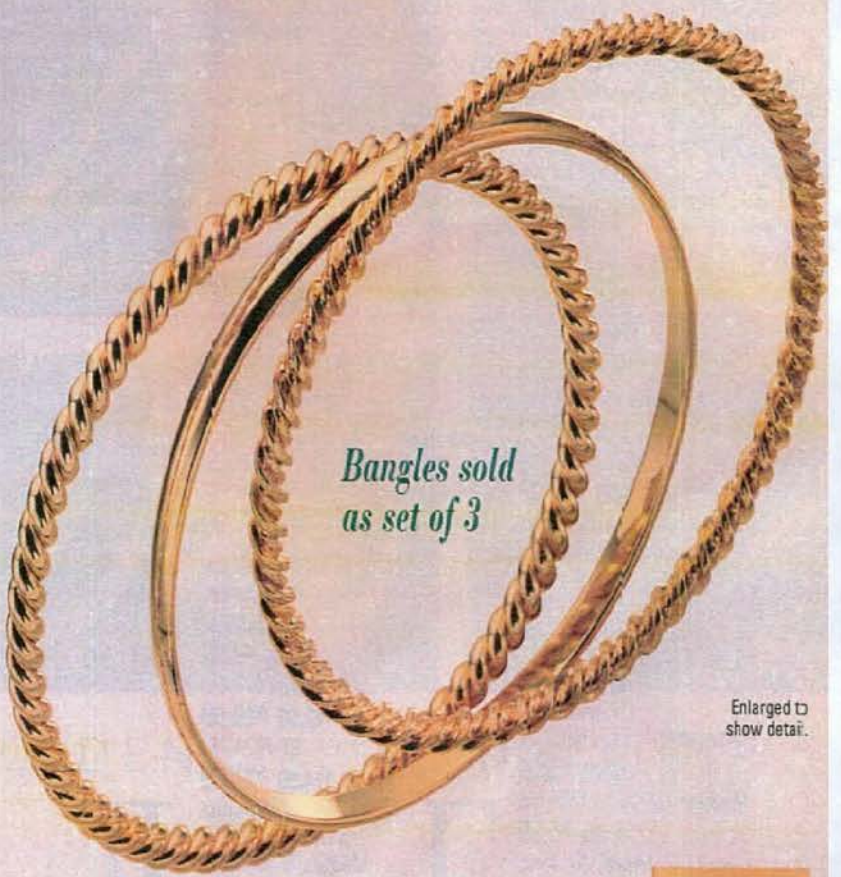


Golden Gifts

NEW

Golden Classics Bangle Trio
Striking set of 3 bangle bracelets, one is smooth and two are twisted-wire design—the perfect complement to the Twist Hoop Earrings (shown at left). Goldtone.
Small, 2 1/2" diam. #287-928 Large, 2 3/4" diam. #287-932

INTRODUCTORY SPECIAL
Next Brochure $19.99
$12.99 the set



Bangles sold as set of 3

Enlarged to show detail.

FOR THE HOLIDAYS

AVON-NY 004231
AV_PIPES_0016105

Criss Cross Link
A. **Necklace**
18" #181-553 20" #181-568
~~$14.99~~ **$11.99**
B. **Bracelet**
Small, 7" #181-682
Medium, 8" #182-029
Large, 9" #181-697
~~$12.99~~ **$9.99**

Avon Jewelry for Sensitive Skin*
Basic Button Earrings
C. **Teardrop Button**
1" long.
Clip #094-858 Pierced #094-877
~~$9.99~~ **$7.99**
D. **Square Button**
3/4" long.
Clip #094-843 Pierced #094-896
~~$6.99~~ **$5.99**
E. **Doorknocker**
5/8" long.
Clip #094-839 Pierced #094-881
~~$6.99~~ **$5.99**

Curb Chain
F. **Necklace**
16" #181-520 20" #181-534
~~$12.99~~ **$9.99**
24" #181-549
~~$16.99~~ **$13.99**
G. **Bracelet**
Small, 7" #181-659
Medium, 8" #181-678
Large, 9" #181-663
~~$9.99~~ **$6.99**

H. **Basic Hoops**
Pierced only.
Small 5/8" long. #094-767
~~$6.99~~ **$5.99**
Medium 7/8" long. #094-805
~~$7.99~~ **$6.99**
Large 1 1/4" long.
#094-810
~~$9.99~~ **$7.99**

Pierced earrings have posts or ear wires of surgical steel.
Not all jewelry shown actual size.

Braided Herringbone
Triple combination of goldtone, silvertone and pink goldtone.
I. **Necklace**
Adjusts from 17" to 19". #230-798
~~$19.99~~ **$12.99**
J. **Bracelet**
Small, 7 1/2" #230-836
Large, 8 1/2" #230-970
~~$14.99~~ **$8.99**

K. **Snap Top Puffed Hoop Earrings**
1 1/4" long. Pierced only.
For sensitive skin*. #135-988
~~$9.99~~ **$7.99**

Brick Chain
L. **Necklace**
18" #181-572 20" #181-587
~~$19.99~~ **$16.99**
M. **Earrings** 3/4" diam.
Clip #300-722 Pierced #300-631
~~$7.99~~ **$4.99**
N. **Bracelet**
Small, 7" #182-033
Medium, 8" #183-871
Large, 9" #183-867
~~$12.99~~ **$9.99**

Avon Jewelry for Sensitive Skin*
O. **Filigree Earrings**
Pierced only, 1 1/8" long. #314-816
~~$9.99~~ **$7.99**

Filigree Link
P. **Necklace**
18" #074-690 20" #075-223
~~$11.99~~ **$9.99**
24" #074-777
~~$12.99~~ **$10.99**
30" #074-781
~~$14.99~~ **$12.99**
Q. **Bracelet**
Small, 7" #075-606
Medium, 8" #076-416
Large, 9" #075-678
~~$7.99~~ **$6.99**

* For people with nickel dermatitis. Crossed-out prices are the most frequent prior Brochure prices.

GOLDEN OPPORTUNITIES!

Low est Prices Ever

All crafted of goldtone

AVON-NY 004232
AV_PIPES_0016106

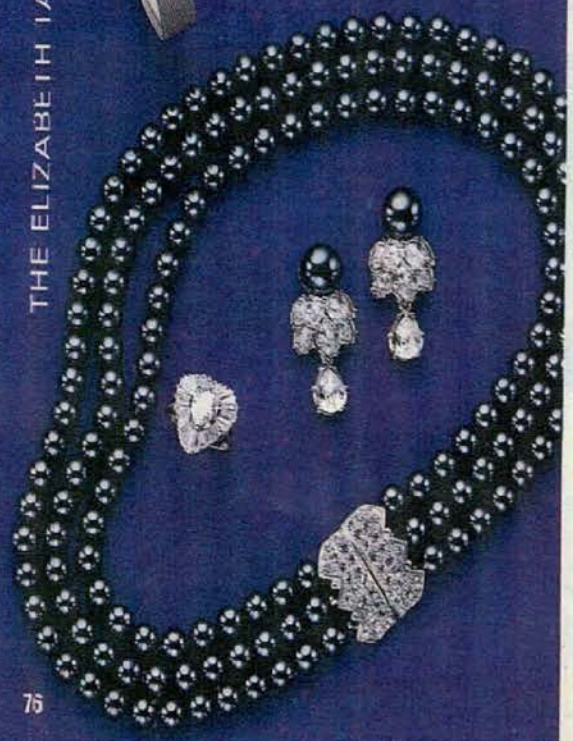
THE ELIZABETH TAYLOR FASHION JEWELRY COLLECTION

Midnight Romance Watch
Black watch in a silvertone case encircled with rhinestones. Silvery mesh band. Precision quartz movement. Runs on a replaceable battery (included). 8½" long. #299-660 **$75.00**

Necklace
Simulated black pearls of glass with rhinestone clasp. 16½" long. #299-655 **$65.00**

Earrings
Faux black pearl studs to wear with or without the rhinestone burst dangles. Set in silvertone. Total length, 1½". Pierced only. #286-462 **$50.00**

Ring
Cubic zirconia (equivalent in size to 6.6 carat diamond weight) set in silvertone amidst a cluster of cubic zirconia. Sizes:
5 #286-477 6 #286-481 7 #286-496
8 #286-500 9 #286-515 10 #286-520
$79.00



A. **NEW**
Heart Pin and Earrings Gift Set
Goldtone heart pin set with simulated birthstone. Pin, 1¼" long. With matching 4mm faux birthstone studs. Pierced only.
$7.99 the set

Precious Luxury
Faux pearls with rhinestone-burst clasps and matching rhinestone earrings set in goldtone.
B. **Necklace**
17" long #275-435 19" long #275-712
$29.99
C. **Bracelet**
Small, 7" #280-354 Large, 8" #275-727
$14.99
D. **Earrings**
¾" wide.
Clip #280-923 Pierced #280-938
$14.99

E. **NEW**
Cubic Zirconia Earrings
Each stud is equivalent in size to .5 carat diamond weight. Set in goldtone. Pierced only.
Clear #288-063 Lavender #034-797
$9.99 each pair

NEW
Avon Classic Elegance
A versatile ensemble of faux pearls, rhinestones and goldtone.
F. **Necklace**
Removable drop enhancer, 1¾" long. Faux pearl strand, 17" long, with 3" extender. #283-702
$12.99
G. **Earrings**
Beautifully basic 6mm faux pearl studs. Pierced only. #293-035
$4.99

Pierced earrings have posts of surgical steel.
See Ring Sizer on page 78.

Birthstones

- Jan. Garnet #283-760
- Feb. Amethyst #283-793
- Mar. Aquamarine #283-812
- April Diamond #283-831
- May Emerald #283-850
- June Alexandrite #283-870
- July Ruby #283-899
- Aug. Peridot #283-918
- Sept. Sapphire #283-922
- Oct. Rose Zircon #283-937
- Nov. Topaz #283-956
- Dec. Blue Zircon #283-975

Modern Style Black vinyl with stitched handles and goldtone fittings. Imported.

H. **Handbag**
With zip-close top, outside pockets, detachable shoulder strap. 8" x 7" x 2¾" with 48" strap. #142-790
$19.99

I. **Wallet**
With snap-on key ring. 4½" x 4¼". #142-804
$12.99

J. **Agenda**
With zippered pocket, credit card slots and spiral-bound agenda/address book. 6½" long x 5" wide, when closed. #280-904
$16.99

FOR THOSE
Special Occasions

AVON-NY 004233
AV_PIPES_0016107

A. **NEW Sterling Silver Men's Ring**
Boldly styled with cubic zirconia accent.
Sizes:
9 #283-459 10 #283-482 11 #283-554
12 #283-592 13 #283-645
$39.99

B. **Sterling Silver Cubic Zirconia Ring**
3 carat equivalent diamond weight.
Sizes:
5 #152-486 6 #152-539 7 #152-543
8 #152-577 9 #152-581 10 #152-600
$29.99

C. **Sterling Silver Ametrine Ring**
With cubic zirconia accents. Sizes:
5 #032-430 6 #032-517 7 #032-540
8 #032-560 9 #035-300 10 #038-701
$39.99

D. **Sterling Silver Multi-Stone Ring**
Genuine blue topaz, amethyst and peridot set in sterling silver. Sizes:
5 #094-183 6 #094-365 7 #094-532
8 #094-547 9 #094-566 10 #094-752
$34.99

E. **Sterling Silver Eternity Band Ring**
Choice of three genuine gemstones:
Ruby Sizes:
5 #299-200 6 #299-215 7 #299-220
8 #299-234 9 #299-249 10 #299-253
Emerald Sizes:
5 #299-268 6 #299-272 7 #299-287
8 #299-291 9 #299-306 10 #299-310
Sapphire Sizes:
5 #299-143 6 #299-158 7 #299-162
8 #299-177 9 #299-181 10 #299-196
$29.99 each

F. **Sterling Silver Teddy with Birthstone Pendant**
3/4" long on an 18" sterling silver chain.
$14.99

Sterling Silver Holiday Greetings Earrings
G. **Angel,** 3/4" long #000-895
H. **Tree,** 3/4" long #000-880
I. **Star,** 1/2" long #000-876
$9.99 each pair

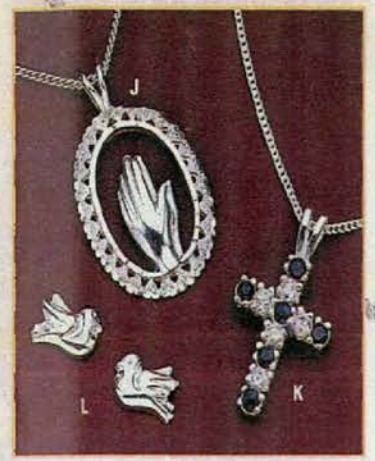
J. **Sterling Silver Praying Hands Pendant**
Pendant, 1" long. 19" sterling silver chain. #299-124
$14.99

K. **Sterling Silver Cross Pendant**
Genuine sapphires with cubic zirconia. Cross, 1" long. 19" sterling silver chain. #280-919
$24.99

L. **Sterling Silver Precious Dove Earrings**
3/8" wide. #299-139
$5.99

Sterling Silver Pendant and Earrings Gift Set
Genuine gemstones with cubic zirconia accents
Pendant, 3/4" long, on a 19" sterling silver chain. Matching cubic zirconia stud earrings.
M. **Amethyst** #299-636
N. **Blue Topaz** #299-640
$29.99 each set

Sterling silver earrings are pierced only with posts or ear wires of sterling silver. Not all jewelry shown actual size.



STERLING SILVER GARNET COCKTAIL
The birthstone for January in an exquisitely worked ensemble of sterling silver.

NEW Necklace
Pendant, 3/4" long, on a 19" sterling silver chain. #283-736
$29.99

NEW Earrings
1/2" long.
#283-444
$29.99

Ring
Sizes:
5 #280-809
6 #280-832
7 #280-847
8 #280-851
9 #280-866
10 #280-890
$34.99

GREAT GIFTS ARE MADE OF Sterling

AVON-NY 004234
AV_PIPES_0016108

A. **Gentle Drops Rain Hat**
Vinyl-coated polyester with polyester/cotton lining. One size fits all. Imported. #107-811

B. **Gentle Drops Umbrella**
Opens to 40" diam.; folds to 16" long. Nylon. Imported. #023-023

C. **Gentle Drops Tote Bag**
Black patent vinyl with shoulder straps, interior zippered compartment, outside loops. 14" high x 17" wide x 4 1/2" deep. Imported. #107-989

D. **Avon Jewelry Essentials Wardrobe**
Flocked vinyl roll with compartments. Includes four pieces of jewelry. Earrings are pierced only. Roll opens to 8" x 11". Imported. #079-874

E. **Patchwork Collection Mini Bag**
Genuine leather and suede with easy-care vinyl. 8 1/2" high x 5 5/8" wide x 2 1/2" deep with 52" vinyl straps. Imported. #313-528

F. **Heartfelt Sentiments Stackable Boxes with Earrings**
Three boxes nest within each other. Includes porcelain rose earrings set in goldtone. Three boxes: 4 3/4" wide; 4" wide; 3 1/2" wide. Earrings, 5/8" wide. Pierced only. #113-039

G. **Silver Plated Treasures Gift Set**
Fluted glass box with embossed silver plated lid. Matching silver plated earrings inside. Earrings, 3/4" wide. Pierced only. Box, 3 3/4" wide x 1 1/2" high. #117-216

H. **Collectors Mini Earring Chest**
Vinyl printed with golden hearts. Holds up to 12 pairs of earrings. Closed, 2 5/8" x 2" x 6 3/4". #079-415

Crossed-out prices are the most frequent prior Brochure prices.

Pierced earrings have surgical steel posts.

Comes with 4 pieces of jewelry!
• Goldtone knot earrings, 3/8" long
• Goldtone hoop earrings, 3/4" long
• 19" goldtone figaro chain
• 19" goldtone braided rope chain
D
$19.99
$17.99
for the jewelry roll PLUS all necklaces and earrings shown here

• Eyeglass case on back
• Deep pocket inside
• Two pen loops
• Checkbook cover, notepad, 12-month planner in zippered front flap
As part of its natural beauty, genuine leather and suede may exhibit color and texture variations.
E
$24.99
$16.99

ACCESSORIES

Up To 30% OFF

WHILE SUPPLIES LAST

AVON-NY 004235
AV_PIPES_0016109

A. **#1 Giftable Tac Pin**
Goldtone with colorful rhinestone accents. Tac backs.
#1 Manicurist
1¼" wide. #280-388
#1 Teacher
1" long. #286-697
#1 Nurse
With red inlaid cross. 1¼" wide. #280-392
#1 Hairdresser
1¾" wide. #286-701
$6.99 each

B. **Avon Angelic Expressions Earrings**
Rhinestone, faux pearl, goldtone. ¾" long.
Clip #246-210 Pierced #245-979
$6.99

C. **French Horn Earrings**
Goldtone with rhinestones and red-glazed bows. ⅞" long. Pierced only.
#145-550
$6.99

D. **Penguin Earrings**
Goldtone with black glaze. ⅝" high.
Clip #299-105
Pierced #299-110
$4.99

E. **Avon Sleigh Ride Surprise Pin and Earrings**
Goldtone with glossy colors. Pin, 1¾" high. Package earrings, ½" high.
Pierced only. #299-621
$9.99

F. **Winter Snowman Pin**
Fabric with buttons. 1¾" long. #140-950
$6.99

G. **Angel Accessory Pouch**
Drawstring pouch with pockets inside to hold jewelry. Fabric is polyester. 9" high. Imported.
#280-722
$14.99

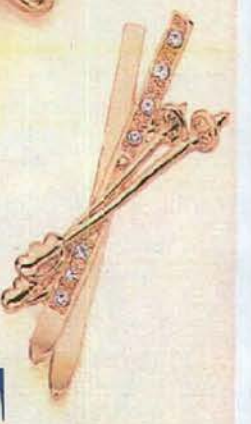
H. **Avon Reindeer Lightup Pin**
Goldtone with red lightup nose. Operates on two replaceable long-life batteries (included). On/off switch. 3" high. #280-369
$9.99

Pierced earrings have posts of surgical steel.
Not all jewelry shown actual size.

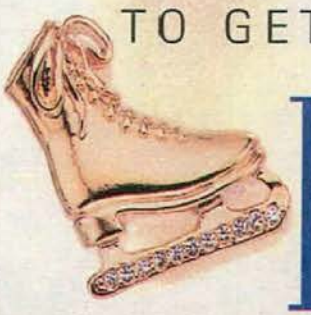
NEW
UNICORN EARRINGS
Goldtone; rhinestone stud. 1⅛" long. Pierced only.
#283-664
$5.99

NEW
WINTER SPORTS PINS
To wear singly or grouped. Goldtone with sparkling rhinestones. Tac backs.
Sled 1¼" long #283-406
Skis 1¾" long #283-391
Skate 1⅛" long #283-410
$6.99 each

Fun TO GIVE



Fun TO GET



Fun TO WEAR

AVON-NY 004236
AV_PIPES_0016110

The charm of Barbie™ Jewelry

NEW

Barbie™ Charm Pin

A must for every Barbie doll fan. Her signature is placed on a golden hanger from which dangle three charms—her silhouette, her shoe and her sunglasses. Goldtone. 1 7/8" wide.
#299-617 **$9.99**

NEW

Barbie Charm Bracelet

A beautiful link bracelet with five Barbie charms—Barbie silhouette, shoe, signature, sunglasses and mirror. Available in three sizes. All in goldtone.
Small, 6 1/2" #299-602
Medium, 7 1/2" #299-583
Large, 8 1/2" #299-598
$14.99

All jewelry shown for ages 3 and up.

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Winter Velvet™ Barbie® Doll

A Special Edition.
Created exclusively for Avon by Mattel.
Bonus Display Stand included.

Winter Velvet Barbie Doll
Dressed in a midnight blue velvet-like bodice with shimmering long skirt and bows, the doll is the dream gift for all girls ages 3 and up. With brush for lustrous hair and blue high heels. Plastic with fabric dress. 11 1/2" tall. Available in Caucasian version only.
If purchased separately, #023-535 $59.99

ONLY $34.99

WITH ANY $10 BROCHURE PURCHASE #091-438
WHILE SUPPLIES LAST
Offer good this Brochure only.
See back cover for expiration date.

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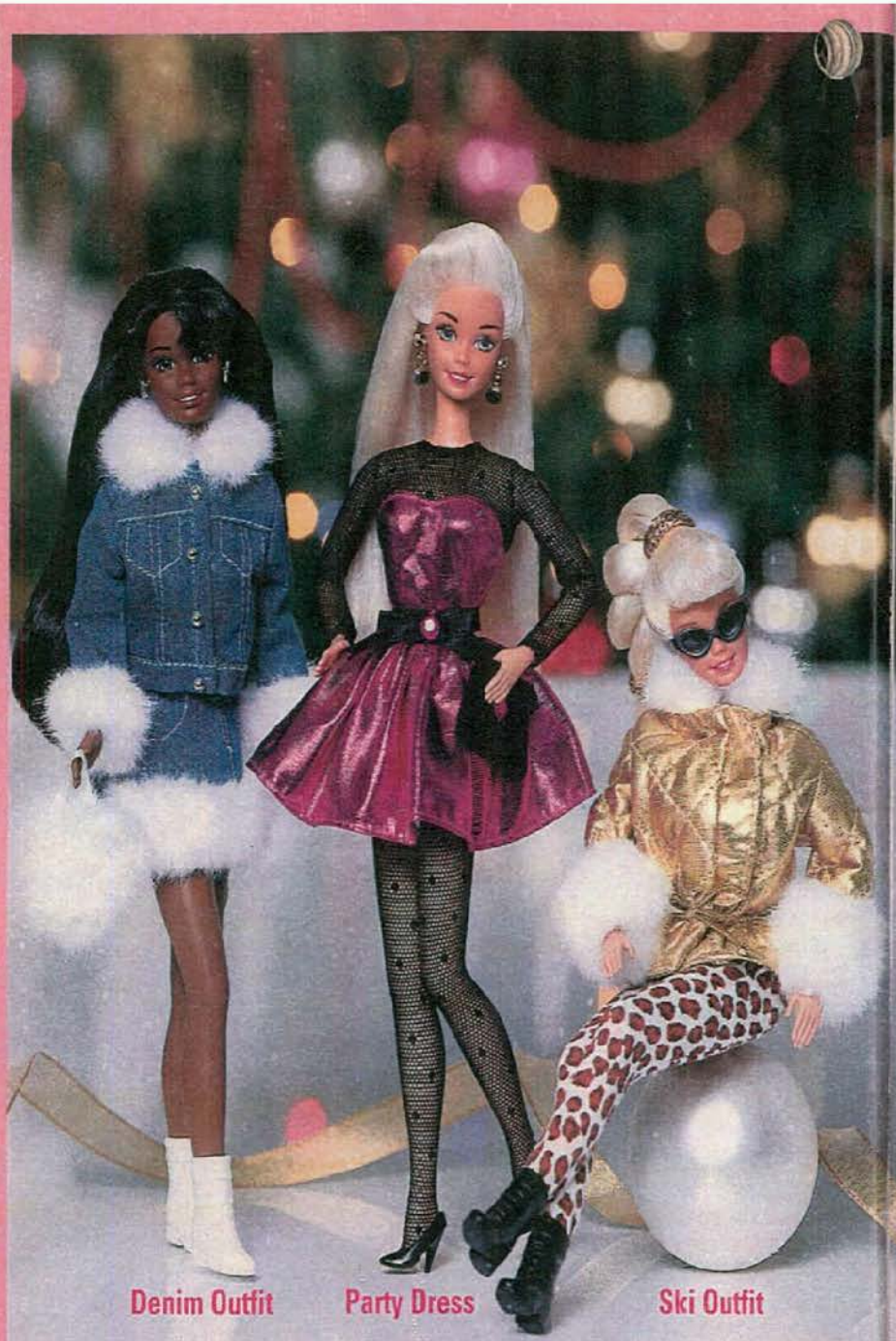
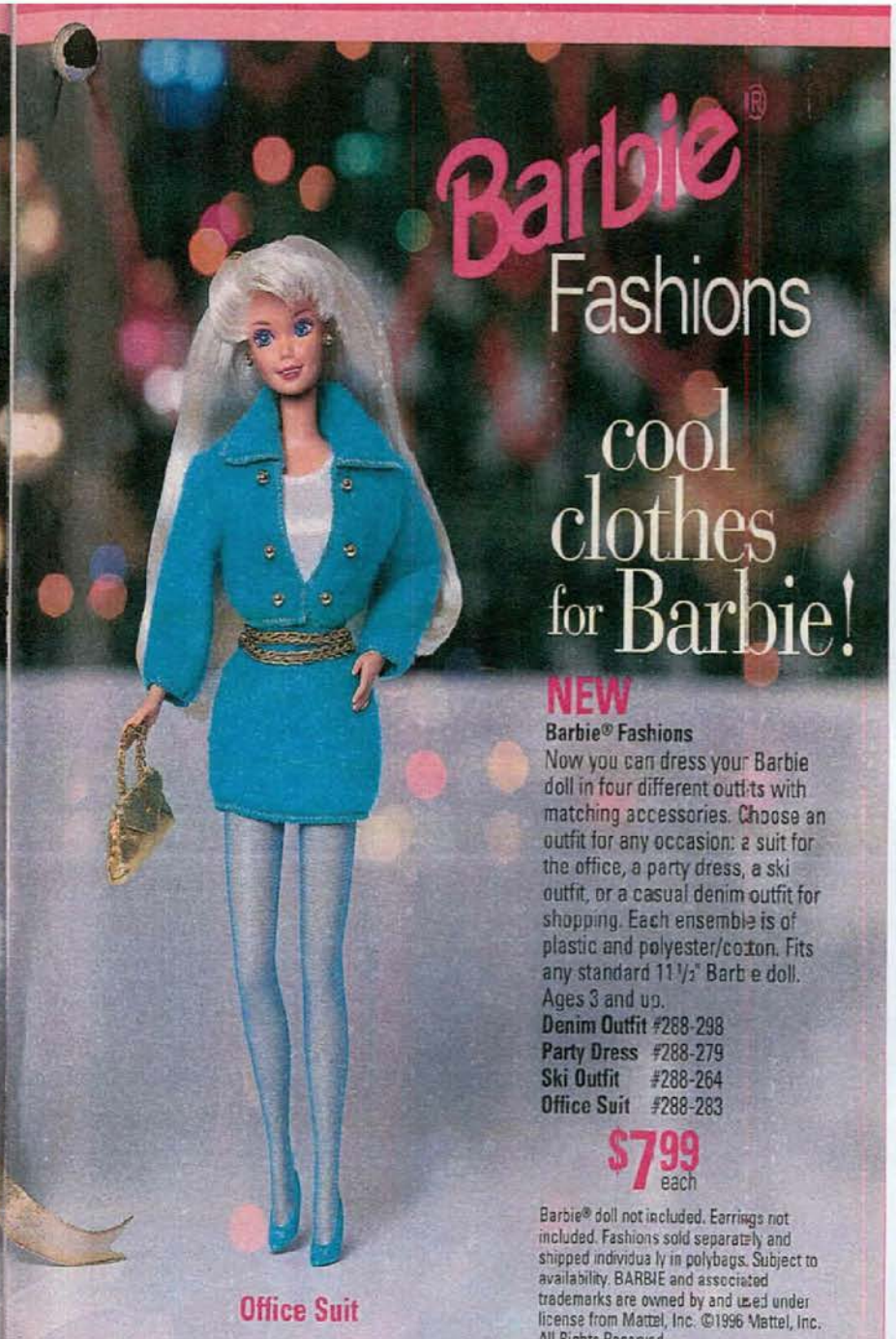
AVON-NY 004237
AV_PIPES_0016111



Denim Outfit

Party Dress

Ski Outfit



Office Suit

Barbie® Fashions

cool clothes for Barbie!

NEW

Barbie® Fashions

Now you can dress your Barbie doll in four different outfits with matching accessories. Choose an outfit for any occasion: a suit for the office, a party dress, a ski outfit, or a casual denim outfit for shopping. Each ensemble is of plastic and polyester/cotton. Fits any standard 11½" Barbie doll. Ages 3 and up.

Denim Outfit #288-298
Party Dress #288-279
Ski Outfit #288-264
Office Suit #288-283

$7.99 each

Barbie® doll not included. Earrings not included. Fashions sold separately and shipped individually in polybags. Subject to availability. BARBIE and associated trademarks are owned by and used under license from Mattel, Inc. ©1996 Mattel, Inc. All Rights Reserved.

AVON-NY 004238
AV_PIPES_0016112

for your stylish Barbie™ girl

AVON EXCLUSIVES

NEW
BARBIE™ Sweater
Pretty pink pullover with embroidered BARBIE appliqué, and precious puffed hearts and ribbons. Ribbed waist, neck and cuffs with scalloped edging. 100% acrylic. Machine wash, tumble dry. Made in the U.S.A.
XS(4/5), S(6/6X), M(7/8), L(10/12)
$19.99

NEW
BARBIE Peignoir Set
Lace-trimmed, sleeveless gown with BARBIE screen print. Matching sheer robe has elasticized puff sleeves with lace trim; neck tie. Gown: 100% polyester. Robe: 100% nylon. Flame-retardant. Machine wash, tumble dry. Made in the U.S.A. Choose Caucasian BARBIE or African-American BARBIE
S(4/5), M(6/7), L(8/10), XL(12/14)
$18.99 the set

Slippers not sold.

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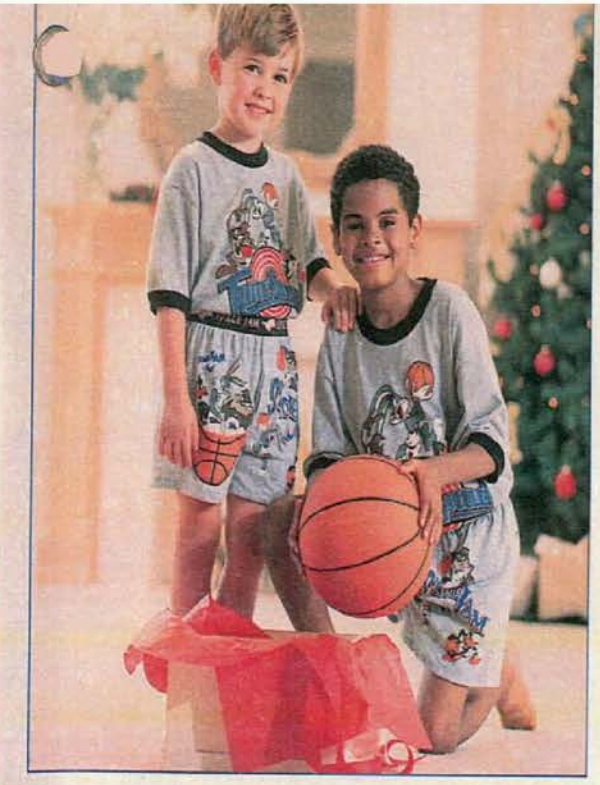

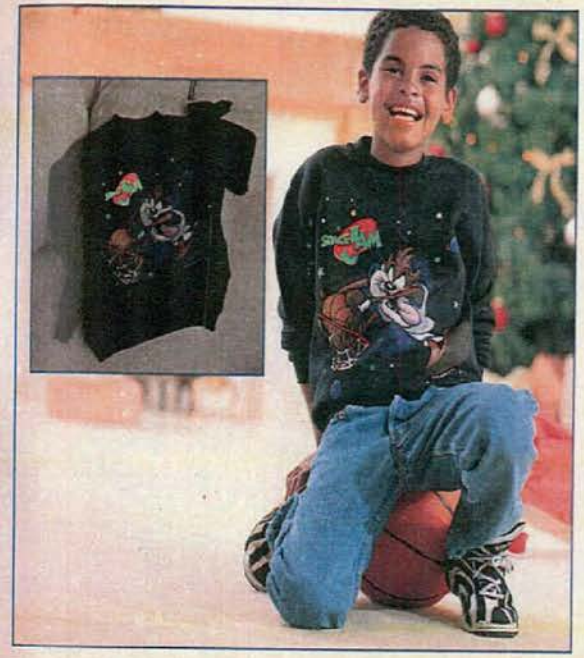

Warner Bros. SPACE JAM

AVON EXCLUSIVES

NEW
SPACE JAM Ringer T-Shirt
The Looney Tunes team up for some basketball action. Crewneck tee with black ribbed neckline and arm cuffs. 50% cotton/50% polyester. Machine wash, tumble dry. Imported.
S(4/5), M(6/7), L(8/10), XL(12/14)
$10.99

NEW
SPACE JAM Knit Boxer Shorts
A winning matchup with the tee. The slam-dunking Looney Tunes screen-printed on front with printed mock back pocket. Elasticized waistband with SPACE JAM logo; hidden button fly. 92% cotton/8% polyester. Machine wash, tumble dry. Imported.
S(4/5), M(6/7), L(8/10), XL(12/14)
$11.99

NEW
Kids Glow-in-the-Dark SPACE JAM Sweatshirt
Taz screen print with glow-in-the-dark stars and SPACE JAM logo. 50% cotton/50% polyester fleece. Machine wash, tumble dry. Made in the U.S.A.
S(4/5), M(6/7), L(8/10), XL(12/14)
$16.99

TM & © 1996 Warner Bros.

WHILE SUPPLIES LAST

AVON-NY 004239
AV_PIPES_0016113

enter the land of flying magic!

Wings unfold as they fly and twirl in the air!

DRAGON FLYZ

Sky Dancers

NEW

Angel Twirl Sky Dancers™

Pull the Magic Star to see her fly from her Magic Cloud—to show off her glittering wings, sparkling tutu (made of real tulle, just like a ballerina's!), her pink tights and beautiful pink hair with the prettiest blue ribbon. Plastic, 6½" high. Magic Cloud is 5½" high.
#284-421

$14.99

AN AVON EXCLUSIVE
for ages 5 and up

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NEW

Dragon Flyz™

Mighty he stands on his Dragon Launcher—pull the Dragon's tail to see him fly! As he flies, his head and wings spin—revealing a golden shimmer under each wing. An exciting, fully poseable articulated action figure. Plastic, 5" high; Dragon Launcher is 5" high.
#284-440

$14.99

AN AVON EXCLUSIVE
for ages 5 and up

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AVON-NY 004240
AV_PIPES_0016114

hot stuff for kids

Simulated Birthstones

Jan. Garnet #112-578	July Ruby #115-433
Feb. Amethyst #112-620	Aug. Peridot #115-448
Mar. Aquamarine #113-832	Sept. Sapphire #115-471
April Diamond #115-103	Oct. Rose Zircon #116-975
May Emerald #115-194	Nov. Topaz #116-980
June Alexandrite #115-423	Dec. Blue Zircon #116-994

Avon Golden Birthstone Locket Necklace
A heart-shaped goldtone locket embedded with simulated birthstone. 16½" goldtone chain. Ages 3 and up. **$7.99** each

Golden Heart Earrings
Goldtone heart dangles coordinate with Golden Birthstone Locket Necklace or wear alone. ⅝" long. Ages 3 and up. Clip #163-170 Pierced, with surgical steel posts #167-710 **$3.99**

Hot Wheels™ Camaro Race Car Model Set
One great car decorated exclusively for Avon in two sizes: **1** Larger 1:25-scale model of 1992 SCAA Trans-Am Championship Camaro® (Level 3) glues together (glue not included), comes with display stand. Model, 4¼" wide x 7¾" long; on stand. Plastic. **2** Die-cast metal 1:64-scale look-alike car is approx. 1" wide x 3" long. Both cars, ages 12 to adult. #021-6E1 **$22.99** the set

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NEW
Mickey's Stuff for Kids Pull Back
Plastic, 4" long. Ages 3 and up.
A. Minnie Jogging #284-163
B. Mickey In-Line Skating #284-130
C. Mickey Motorcycling #284-182
$4.99 each

© Disney

Earrings with reusable gift tin!

NEW
THE HUNCHBACK OF NOTRE DAME JEWELRY COLLECTION
Goldtone charm bracelet and earrings. Ages 3 and up.

Charm Bracelet
Linked chain with four dangling coins featuring Esmeralda, Quasimodo and a smiling sun design. 6½" long. #026-276 **$9.99**

Earrings
Hanging sun coins. Come in a colorful round storage tin. Earrings, ¾" long. Tin, 3¾" diam. x 1½" high. Pierced, with surgical steel posts #026-572 Clip #033-991 **$9.99**

NEW
THE HUNCHBACK OF NOTRE DAME VINYL DOLL
Each poseable doll wears a costume inspired by the movie! For boys and girls. Made of molded plastic. Ages 3 and up.
D. **Esmeralda** Arms rotate. 10½" high. #284-201
E. **Phoebus** Torso and arms rotate. 10½" high. #284-311
F. **Quasimodo** Arms rotate. 8" high. #284-220 **$12.99** each

NEW
Mickey's Portable Basketball
Made of durable plastic, decorated with colorful graphics. Comes with three basketballs. 10" high. Ages 3 and up. #284-330 **$7.99**

The game that goes anywhere!

AVON-NY 004241
AV_PIPES_0016115

show time!

NEW

Space Shuttle Watch

Press the top left button of the shuttle and blast-off sounds will activate and lights will appear. Tells you the month, date, hour and minute. Includes adjustable band (9" long) with shuttle (2" wide x 2 3/4" deep). Uses two replaceable button-cell batteries (included). Ages 3 and up.
#288-230 **$7.99**

Press the top right button of the shuttle and the LED digital timepiece will pop out.

NEW

Jester Musical Puppet

With these two puppets, kids will certainly enjoy re-enacting scenes from their favorite TV shows, movies and books. The two whimsically designed jesters contain a sound chip that enables them to "sing" a 3-song medley: *Old MacDonald Had A Farm, London Bridge Is Falling Down* and *The ABC Song*. Each has a plastic head, fabric body. Each, 10" high. Children of all ages.
Jangles #127-505
Jingles #127-510
$9.99 each

Each jester "sings" a 3-song medley: *Old MacDonald Had A Farm, London Bridge Is Falling Down* and *The ABC Song.*

Jangles

Jingles

My First Musical Baby Doll
Soft doll, dressed in pink. Cloth body, vinyl head. 10" high.
White doll #154-637
African-American doll #154-713
$9.99 each

Plays *Rock-A-Bye Baby.*

Press paw to hear his prayer, *Now I Lay Me Down To Sleep.*

Praying Teddy
Plush bear kneels, has on/off switch and runs on two AA batteries (not included). 9 1/2" high. #117-000
$19.99

AVON-NY 004242
AV_PIPES_0016116

blast off!

NEW

Avon Space Shuttle Puzzle Racer Set

Just wind up the space shuttles and let them race along the 8-piece interchangeable puzzle block track. Puzzle track can be arranged for over 50 different challenging designs. Three traffic signs and one bridge are also included. Plastic.

Ages 3 and up.
#288-226

$9.99 the set

2 space shuttles race along 8-piece interchangeable track!

Includes:
- 2 windup space shuttles
- 3 traffic signs
- 1 bridge

Create over 50 challenging track layouts!

rev it up!

Remove front end and car becomes a pen.

zOOOOM!

Pull car backwards to rev up wheels—then let go!

NEW

Pen Mobile

Plastic pen is designed as a race car that really works! Rev up the wheels by pulling the car backwards on the floor and it will shoot forward. Remove the front end and it becomes a pen that writes in blue ink.

Each, 5 1/2" long x 3/4" wide. Ages 6 and up.

Red #091-060
Blue #091-093

$3.99 each

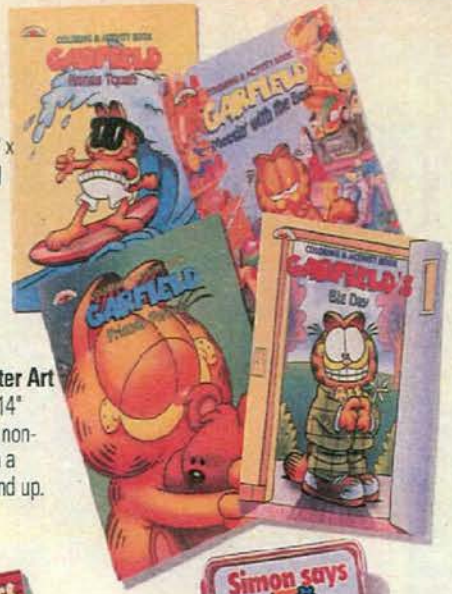
AVON-NY 004243
AV_PIPES_0016117

new

Garfield Coloring & Activity Set

The set includes four 8" x 10½" 32-page Coloring & Activity Books. Ages 2 and up. #030-170

$4.99 the set



new

Barnyard Babies Poster Art

Set includes four 11" x 14" posters to color and six non-toxic markers. Comes in a plastic pouch. Ages 5 and up. #030-476

$2.99 the set

new

Simon Says Card Game

Game includes 36 playing cards packaged in a red, clear plastic box and instructions. Ages 2 and up. #030-309

$2.99

new

Snap Dragons Game

Game includes 48 playing cards packaged in a clear plastic box and instructions. Ages 3 and up. #030-423

$2.99

new

Babe™ Puzzle

100-piece puzzle, 11½" x 16¼" finished size. Large interlocking pieces. Ages 3 and up. #030-203

$3.49

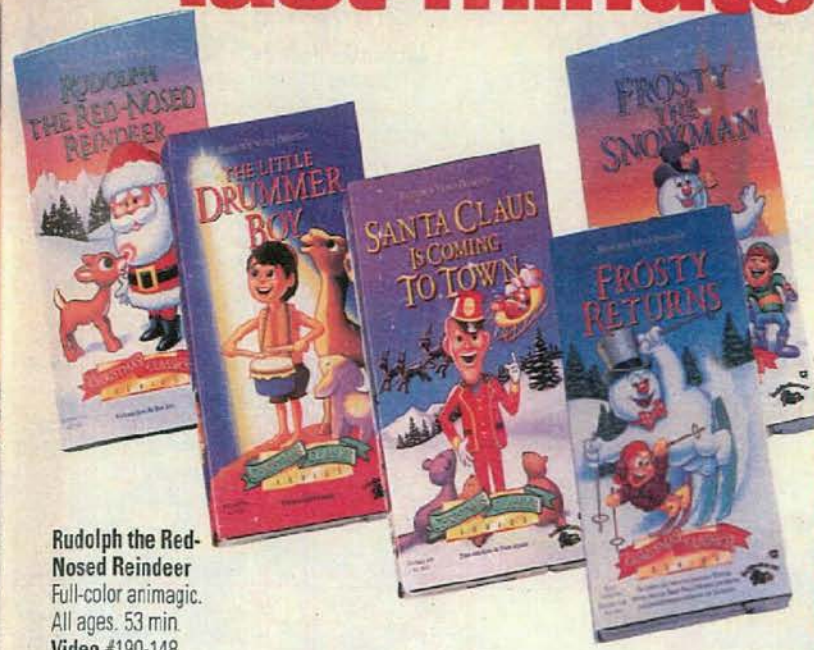
new

Polly Pocket® Puzzle

100-piece puzzle, 11½" x 16¼" finished size. Large interlocking pieces. Ages 3 and up. #030-275

$3.49

last-minute christmas!



Rudolph the Red-Nosed Reindeer
Full-color animagic. All ages. 53 min. **Video** #190-148

The Little Drummer Boy
Full-color animagic. All ages. 30 min. **Video** #008-370

Santa Claus Is Coming to Town
Full-color animagic. All ages. 53 min. **Video** #189-865

Frosty the Snowman
Color animation. All ages. 30 min. **Video** #190-080

Frosty Returns
Full-color animation. All ages. 25 min. **Video** #008-384

Videos $12.95 each

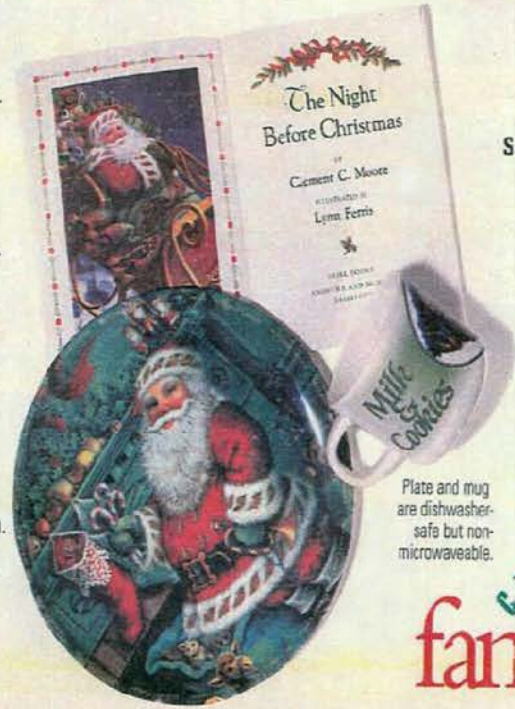


Plate and mug are dishwasher-safe but non-microwaveable.

new

Santa's Night Before Christmas Mug, Plate & Book Set

Set includes:
- one plastic mug (holds 4 fl. oz.)
- one plastic plate (7¾" diam.)
- 24-page softcover book of *The Night Before Christmas* #030-055

$9.99 the set

CONNECTIONS family

AVON-NY 004244
AV_PIPES_0016118

Oh, Bother! SOMEONE'S JEALOUS!
Oh, Bother! SOMEBODY'S GRUMPY!
Oh, Bother! SOMEONE'S MESSY!
Oh, Bother! SOMEONE WON'T SHARE!
Oh, Bother! SOMEONE'S FIGHTING!
Oh, Bother! SOMEONE'S AFRAID OF THE DARK!

new

Disney's

Winnie the Pooh Book Set

Set includes six 8" x 8" softcover 24-page full-color Look-Look® Books. Ages 2 and up. #172-500

$6.99 the set of 6 books

© Disney Enterprises, Inc.

A Great Value!

new

Bananas in Pajamas Cuddles Avenue

Four episodes on one tape! Color. Live action. Ages 2 and up. 25 min.

Video #030-586

$9.99

2 hours of hilarious fun!

new

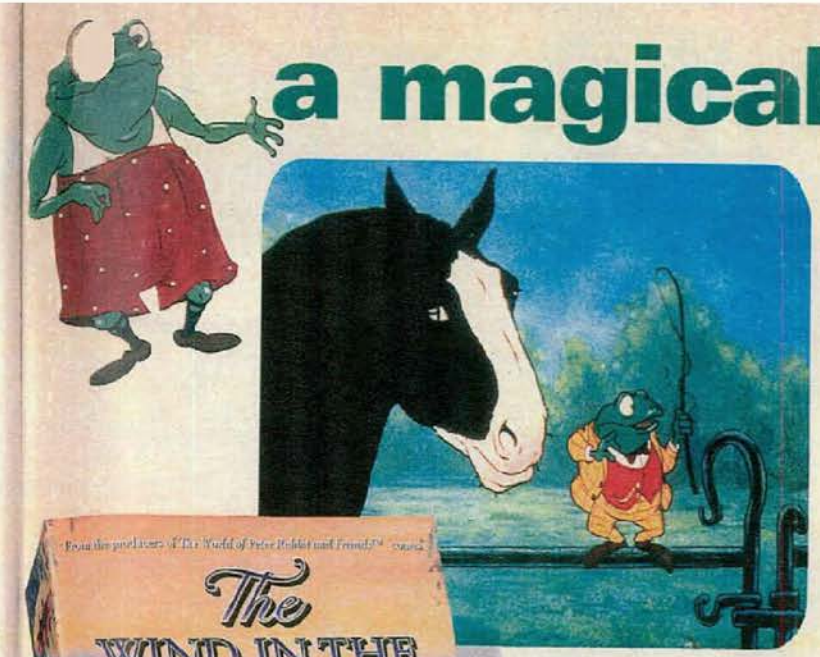
Favorite Cartoon Classics

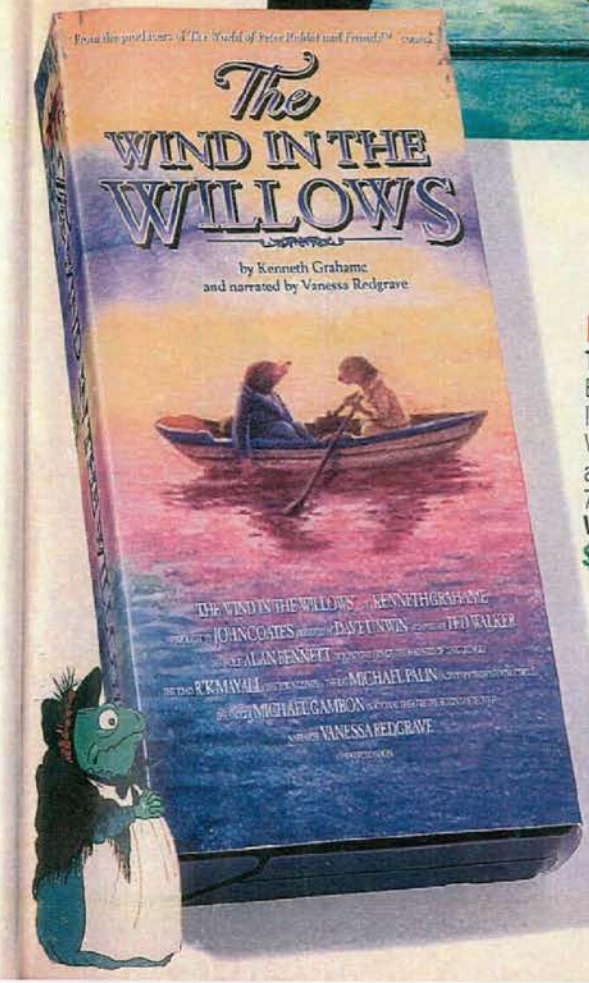
An Avon exclusive! Color animation. Family viewing. 120 min.

Video #030-643

$7.99

a magical experience





new

The Wind in the Willows

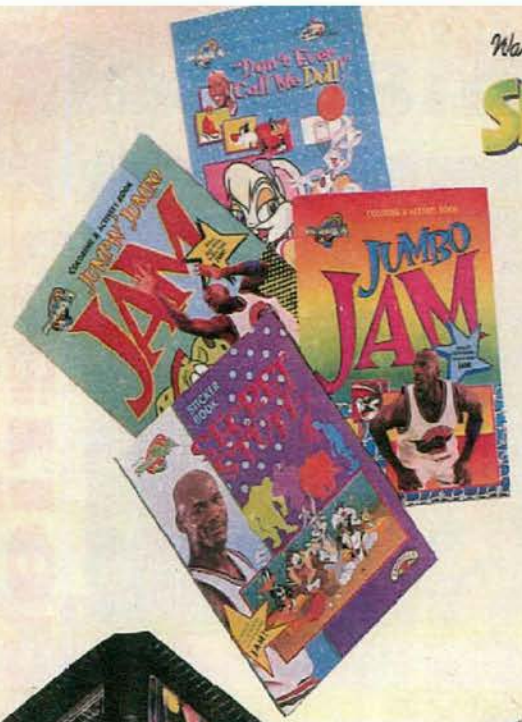
Based on Kenneth Grahame's literary classic. Narrated by Vanessa Redgrave. Color animation. Family viewing. 74 min.

Video #172-385

$12.99

CONNECTIONS family

AVON-NY 004245
AV_PIPES_0016119



Warner Bros
SPACE JAM

new

Space Jam™ Activity Set

Set includes:
- 32-page Paint with Water Book
- 24-page Sticker Book
- two 32-page Coloring & Activity Books

Ages 3 and up.
#030-605

$7.99 the set

Sketch, Color & Paint Kit

Art supplies come in a take-anywhere, snap-close vinyl carry case with handle (12" x 8").
Ages 6 and up.
#120-170

$14.99 the kit

67 pieces!
- 12 felt markers
- 12 color pencils
- 12 wax crayons
- 12 watercolor paints
- 12 oil pastel crayons
- 1 tube of white paint
- 1 watercolor painting brush
- 1 ruler (6½" long)
- 1 paint palette
- 1 drawing pencil
- 1 eraser
- 1 pencil sharpener

Makes a great personal gift!

art starts

new

Sand Art Kit

Kit includes:
- Six 3.5 oz. bags of colored sand
- 3 bottles with stoppers
- 1 funnel
- 1 shaping stick
- 1 scoop

Ages 5 to 8.
#172-514

$9.99 the kit

new

15 Piece Paintable Magnet Art

Set includes:
- 15 pre-cut paintable animal-shaped magnets
- 9 stain cups
- 1 brush
- Complete painting instructions

Ages 8 and up.
#173-343

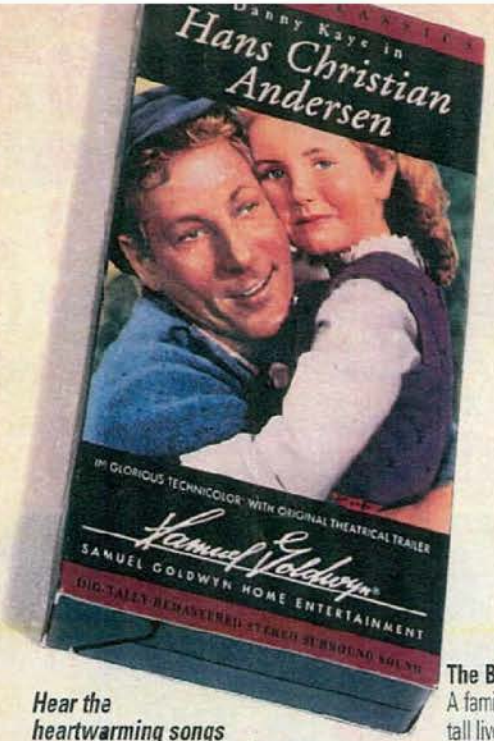
$9.99 the set

CONNECTIONS family

AVON-NY 004246
AV_PIPES_0016120

novel viewing

Classic tales based on the popular books by Mary Norton.



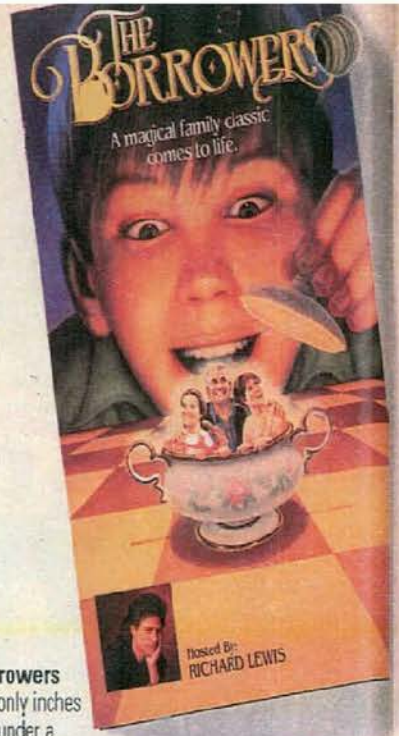
Hear the heartwarming songs of Frank Loesser including **Thumbelina, Inchworm** *and* **Ugly Duckling.**

new

Hans Christian Andersen
Nominated for six Academy Awards®! Stars Danny Kaye. Color. Family viewing. 112 min.
Video #125-316

INTRODUCTORY SPECIAL $12.99
Next Brochure $14.99

Academy Award is a registered trademark and service mark of The Academy of Motion Picture Arts and Sciences.



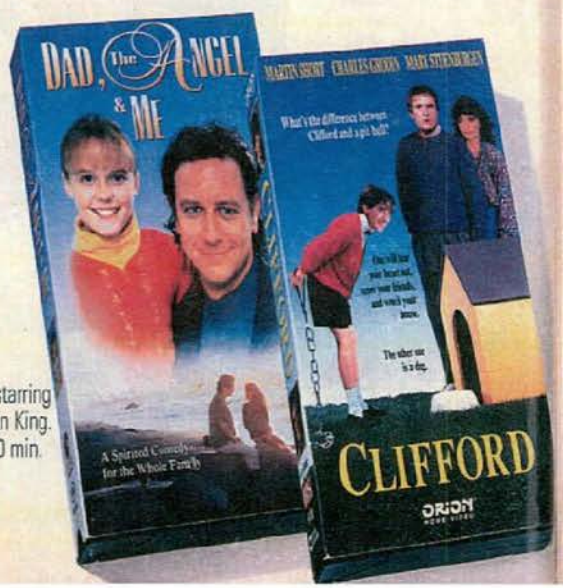
The Borrowers
A family only inches tall lives under a house, "borrowing" whatever they need from the family upstairs. Color. Live action. Family viewing. 199 min.
Video #007-942

$14.99
Closed captioned®

new

The Return of the Borrowers
Award-winning sequel. Color. Live action. Ages 6 and up. 165 min.
Video #172-529

INTRODUCTORY SPECIAL $12.99
Next Brochure $14.99
Closed captioned®


DAD, The ANGEL & ME
MARTIN SHORT CHARLES GRODIN MARY STEENBURGEN
What's the difference between Clifford and a pit bull?
A Spirited Comedy for the Whole Family
CLIFFORD
ORION

new

Dad, the Angel & Me
A delightful, warmhearted comedy starring Judge Reinhold, Carol Kane and Alan King. Color. Live action. Family viewing. 90 min.
Video #030-662

$14.99

Stars Martin Short, Charles Grodin and Mary Steenburgen.

new

Clifford
Comedy about a hyperactive ten-year-old and his mischievous attempts to get to his favorite theme park—Dinosaurworld. Color. Live action. Rated PG. 90 min.
Video #030-500

$9.99
Closed captioned®

Starring Robby Benson, Colleen Dewhurst and Tom Skerritt (of TV's **Picket Fences***).*

new

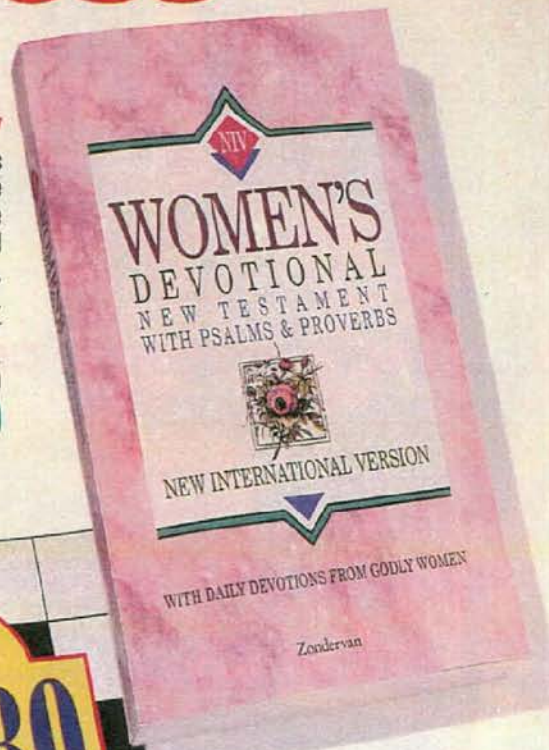
Ice Castles
Drama about a 16-year-old ice skater. Color. Live action. Rated PG. 110 min.
Video #030-677

$14.99

CONNECTIONS family

AVON-NY 004247
AV_PIPES_0016121

down & across

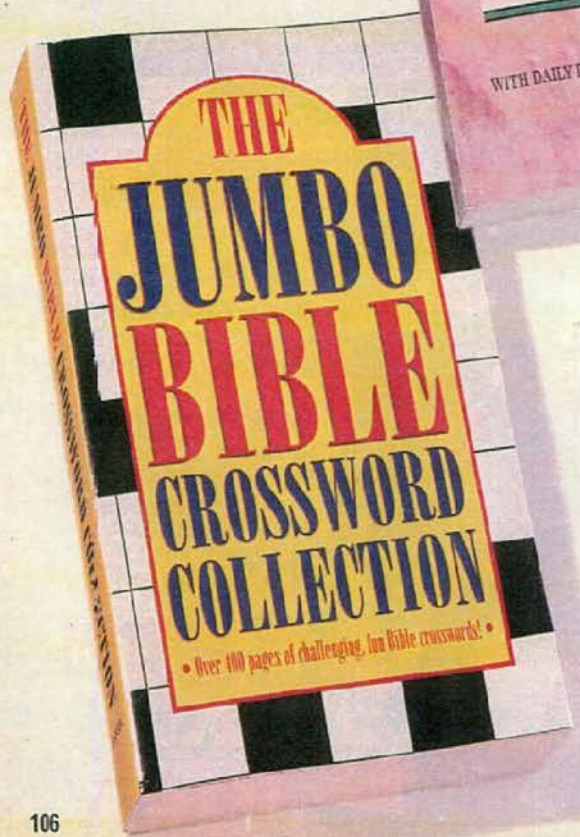


new

Women's Devotional Bible

Daily short scripture passages and devotional messages, all written by women. 578-page softcover book, 4 3/4" x 7". #172-590

$8.99



new

The Jumbo Bible Crossword Collection

200 crosswords. 400-page softcover book, 6 1/4" x 1 1/4" x 8". #172-605

$5.99

new

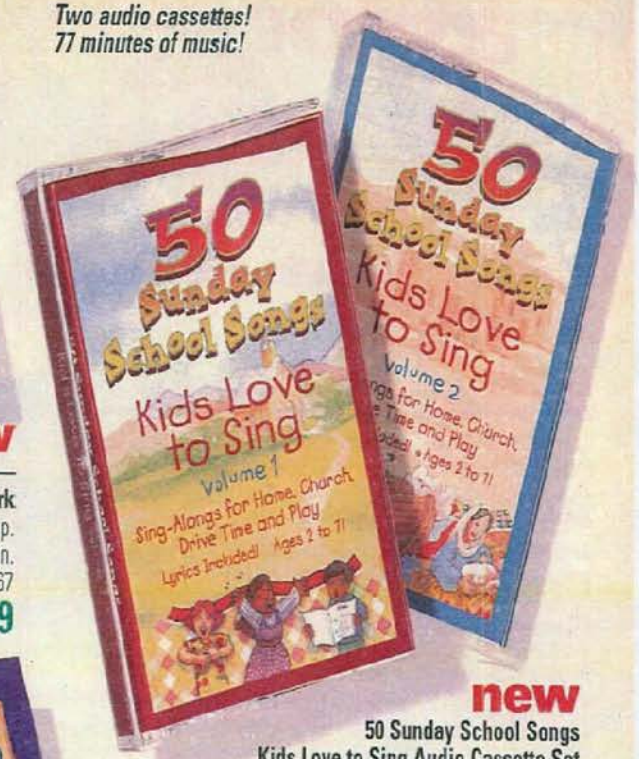
The Beginners Bible—The Story of Noah's Ark

Color animation. Ages 3 and up. 30 min.

Video #172-567

$12.99

Two audio cassettes! 77 minutes of music!



new

50 Sunday School Songs Kids Love to Sing Audio Cassette Set

50 classic Sunday school songs with lyrics included! Songs are recorded in split-track format for sing-along fun. Turn the stereo balance knob one way to hear only music, and the other way to hear only vocals. Songs include: *The Lord Is My Shepherd, Amazing Grace, Be Thou My Vision, Blessed Assurance, Holy Holy Holy, Stepping in the Light, What a Friend We Have in Jesus, He's Got the Whole World in His Hands, If You're Happy and You Know It, Let the Sunshine In, This Little Light of Mine* and *This Train*. 77 min. Ages 2 to 7. #172-586

$8.99 the set of 2 Audio Cassettes

new

My Little Promise Bible

Powerful truths for kids. 96-page hardcover book, 4 1/2" x 6 1/4". Also includes a 3 1/2" x 5 1/4" full-color gift card. Ages 1 and up. #172-533

$6.99

CONNECTIONS family

AVON-NY 004248
AV_PIPES_0016122

new

"X-Tra" Cheese Pizza Audio Cassette and Compact Disc

12 famous Italian songs including: *That's Amore, O Sole Mio, Volare, Ciribiribin, Santa Lucia, Serenade of the Rose* and *La Donna E Mobile.* Performed by Aldo Botta and his Orchestra. 30 min.

Audio Cassette #173-271 **$6.99**

Compact Disc #173-324 **$9.99**

new

Remember When...20 of Yesterday's Best Dance Songs

Includes: *A White Sport Coat and a Pink Carnation* (Marty Robbins) *Baby Elephant Walk* (Lawrence Welk & His Orchestra), *Mack the Knife* (Louis Armstrong), *Misty* (Johnny Mathis), *Unchained Melody* (The Righteous Brothers) and *Pony Time* (Chubby Checker). 50 min.

Audio Cassette #030-700 **$12.99** **Compact Disc** #030-753 **$15.99**

new

A New York Pops Christmas

12 Christmas songs including: *Joy to the World, Have Yourself a Merry Little Christmas, Toyland/March of the Toys, White Christmas, The Christmas Song* and *Deck the Halls.* 48 min.

Audio Cassette #030-787 **$8.99** **Compact Disc** #030-830 **$11.99**

Back By Popular Demand!

Super Rack

All-purpose, 2-tier rack holds:
- 60 CDs or
- 36 cassettes or
- 20 videos or
- 32 game cartridges or
- 30 8MM videocassettes or

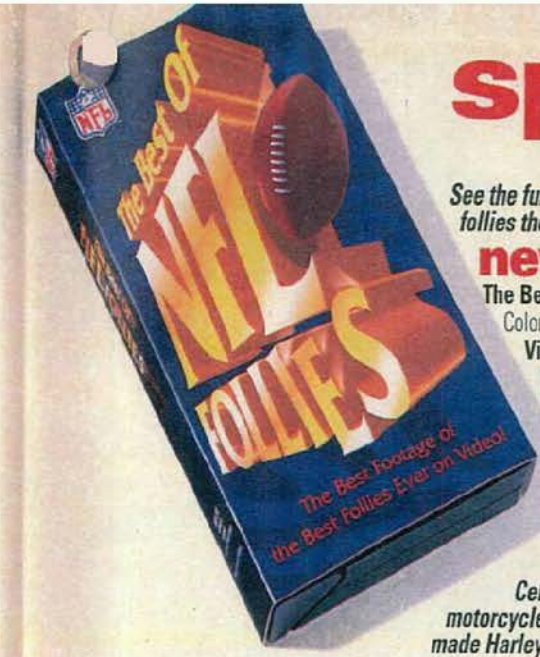
a combination of all. Two or more racks can be stacked. Sturdy, clear plastic. Assembled size, 15" x 13" x 8¼". #117-680

BACK TO INTRODUCTORY PRICE $12.99

Next Brochure $14.99

Contents not included.

sports fan fun!



See the funniest, most unforgettable follies the NFL has ever produced!

new

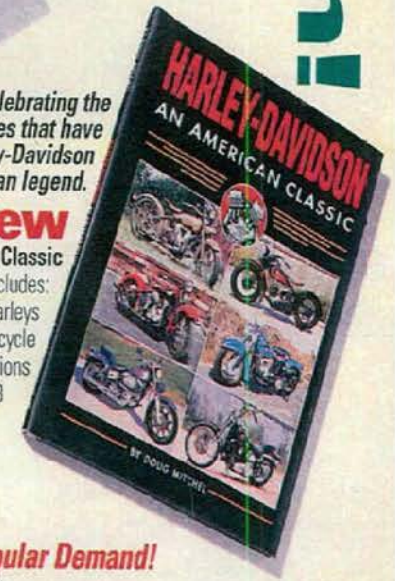
The Best of NFL Follies

Color. Live action. 45 min.

Video #172-700

INTRODUCTORY SPECIAL $9.99

Next Brochure $12.99



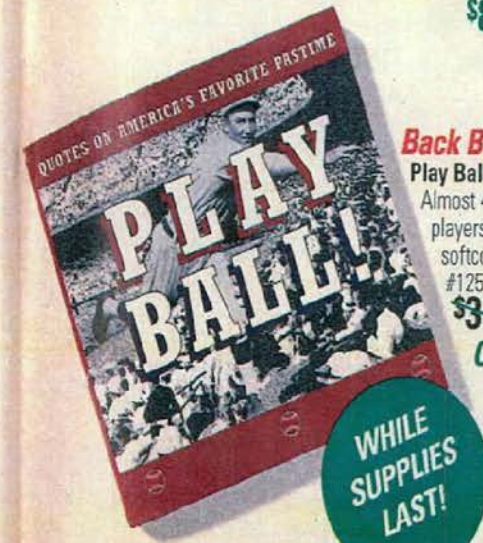
Celebrating the motorcycles that have made Harley-Davidson an American legend.

new

Harley-Davidson: An American Classic

Book includes:
- Full-color photographic studies of nearly 40 classic Harleys
- Colorful and informative descriptions of each featured motorcycle
- Historic overviews of the six "Big Twin" engine generations

96-page hardcover book, 8½" x 11". #173-358 **$8.99**



Back By Popular Demand!

Play Ball! Book

Almost 400 humorous and philosophical quotes from players, managers, fans and even presidents! 374-page softcover book, 4¼" x 4¼". #125-369

~~$3.99~~ **$2.99**

ONE BROCHURE ONLY

Crossed-out price is the most frequent prior Brochure price.

WHILE SUPPLIES LAST!

CONNECTIONS family

AVON-NY 004249
AV_PIPES_0016123

New Year's younger-looking skin!

resolution #1:

ANEW Formula C
Facial Treatment Capsules
- Helps skin look younger and clearer.
- Helps skin look firmer, minimizing the appearance of fine lines and wrinkles.
- Helps protect skin from environmental damage.
- Enhances the availability of vitamin E, a powerful antioxidant.
- Smooth into skin after cleansing and before moisturizing.

30 capsules, .41 oz. net wt. #135-700
$18.50 one-month supply

ANEW Perfecting Lotion for Problem Skin
1.7 fl. oz. #211-398 **$15.50**

ANEW Perfecting Complex for Face
1.7 oz. net wt. #067-420 **$15.50**

ANEW INTENSIVE Treatment for Face
1.7 oz. net wt. #165-281 **$17.50**
Note: If your skin is delicate or prone to irritation, we recommend that you try ANEW Perfecting Complex for Face.

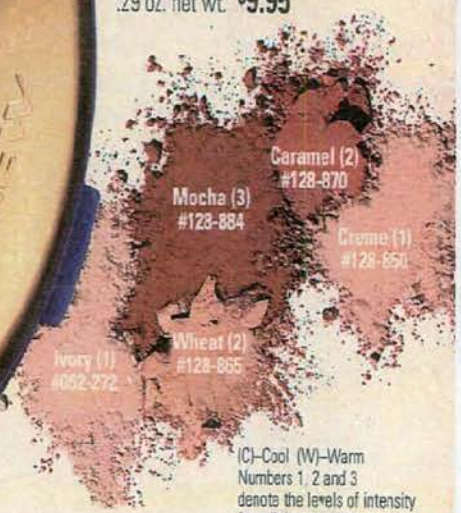
ALSO AVAILABLE:

ANEW Perfect Cleanser
3.4 fl. oz. #114-236 **$10.50**

ANEW Perfect Moisturizer SPF 15
3.4 fl. oz. #199-399 **$13.50**

ANEW Perfect Eye Care Cream SPF 15
.53 oz. net wt. #065-761 **$12.50**

ANEW Pressed Powder
.29 oz. net wt. **$9.95**



(C)–Cool (W)–Warm
Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

ANEW Perfect Foundation
1 fl. oz. **$9.95**

- Dermatologist-tested
- PABA-free sunscreen
- Non-comedogenic

AVON-NY 004250
AV_PIPES_0016124

keep time on your side

PORE REDUCER Beauty Treatment Mask
3 oz. net wt. #061-182 **$8.50**

EYE PERFECTOR with Liposomes Soothing Eye Gel
.6 oz. net wt. #067-530 **$8.50**

Avon Hydrofirming Cream Night Treatment
Clinical studies show: Instantly BOOSTS skin's moisture level by 185%. Women who tested it for 2 weeks said their skin felt:
25% FIRMER
25% more ELASTIC
25% more FLEXIBLE
2.1 oz. net wt. #094-953 **$12.50**

BioAdvance 2000
Skin Lotion, .85 fl. oz.;
Fortifier, .12 fl. oz. #062-045
$20.00

Nurtura Replenishing Cream
2 oz. net wt. #067-415
$8.00

Avon Collagen Booster
.85 fl. oz. #051-185
$10.00

a brilliant solution for dark undereye circles.

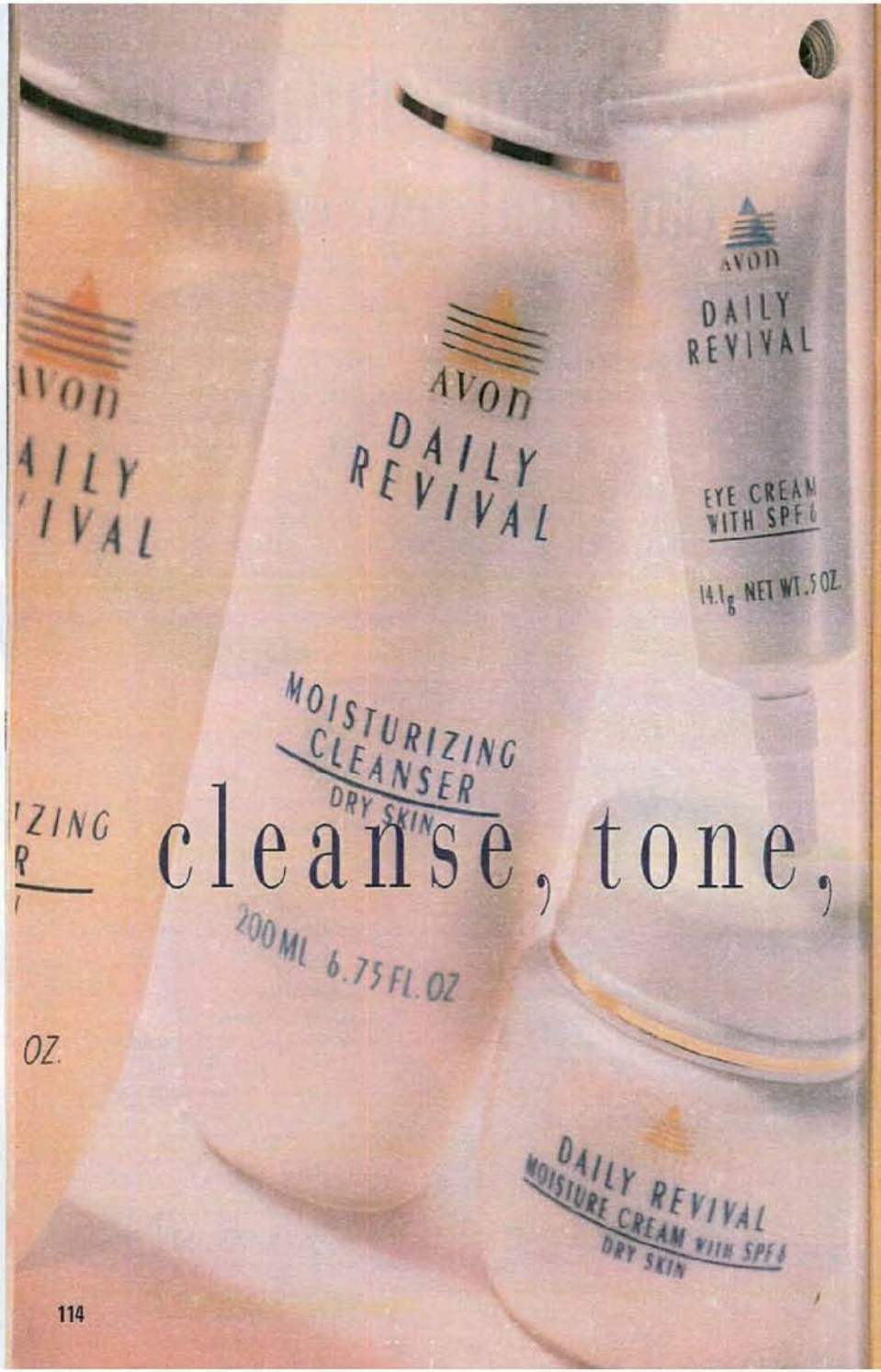
See the appearance of dark circles diminish in just 4 weeks!

PROVEN RESULTS
After 4 weeks, clinical tests show:
- 83% of women tested experienced a reduction in the appearance of dark undereye circles.
- 73% had improved skin texture and clarity around the delicate eye area.
- 60% showed a decrease in the visibility of fine dry lines.

Lighten Up Undereye Treatment
Formulated with our exclusive, patent-pending IllumireX™ complex. Ophthalmologist- and dermatologist-tested.
.5 fl. oz. #086-270
$14.50

AVON
SKIN CARE
LABORATORIES

AVON-NY 004251
AV_PIPES_0016125



cleanse, tone,

aily revival.

basic care for beautiful skin.

FOR DRY SKIN

Moisturizing Cleanser
6.75 fl. oz. #063-405
~~$8.50~~ $5.20

Moisturizing Toner
6.75 fl. oz. #149-650
~~$8.50~~ $5.10

Moisture Cream with SPF 6
2.5 oz. net wt. #171-981
~~$9.80~~ $7.20

FOR OILY SKIN

Oil-Clearing Cleanser
6.75 fl. oz. #069-107
~~$8.50~~ $5.20

Deep Cleansing Toner
6.75 fl. oz. #172-074
~~$7.50~~ $6.00

Oil-Free Moisture Lotion with SPF 6
3.4 fl. oz. #068-392
~~$7.50~~ $6.00

FOR NORMAL/COMBINATION SKIN

Gentle Cleanser
6.75 fl. oz. #069-092
~~$8.50~~ $5.20

Alcohol-Free Toner
6.75 fl. oz. #172-002
~~$7.50~~ $6.00

Moisture Lotion with SPF 6
3.4 fl. oz. #067-927
~~$7.50~~ $6.00

ALL SKIN TYPES

Gentle Eye Makeup Cleansing Pads
80 pads. #130-804
~~$5.50~~ $4.40

Warming Facial Treatment Mask
2.53 fl. oz. #118-671
~~$8.00~~ $6.40

Eye Cream with SPF 6
.5 oz. net wt. #172-089
~~$8.00~~ $6.40

Moisturizing Night Treatment
2.5 oz. net wt. #172-093
~~$9.50~~ $7.60

Limited selection shown. For complete line, see your Avon Representative.

moisturize &

SAVE 20%

AVON-NY 004252
AV_PIPES_0016126

clearskin

CLEANSERS

Antibacterial Cleansing Cake
3 oz. net wt. #013-667
~~$1.99~~ $1.59

Antibacterial Cleansing Scrub
2.5 oz. net wt. #013-686
~~$3.49~~ $2.79

Medicated Gel Wash
5.1 fl. oz. #274-830
~~$4.99~~ $3.99

CLARIFIERS

Maximum Strength Astringent Cleansing Lotion
8 fl. oz. #315-535
~~$3.99~~ $3.19

Clearbreeze Astringent
8 fl. oz. #188-213
~~$3.49~~ $2.79

TREATMENTS

Thursday Night Medicated Mask
3 oz. net wt. #077-628
~~$3.99~~ $3.19

Acne Defense Stick
1 fl. oz. #114-240
~~$3.99~~ $3.19

Overnight Acne Treatment
2 fl. oz. #031-339
~~$3.99~~ $3.19

Maximum Strength Cleansing Pads
42 pads. #013-705
~~$3.99~~ $3.19

10% Benzoyl Peroxide Vanishing Cream
.75 oz. net wt. #069-236
~~$3.99~~ $3.19

SENSITIVE SKIN FORMULAS

Cleansing Pads for Sensitive Skin
42 pads. #133-420
~~$3.99~~ $3.19

clean, clear & 20% off!

Not all products shown. For full Clearskin line, see your Avon Representative.

skin quencher.

avon moisture therapy

Hand Cream
4.2 fl. oz. #021-752
~~$3.99~~ $3.19

Oatmeal Body Lotion
13.5 fl. oz. #081-961
~~$7.99~~ $6.39

Bath Oil
13.5 fl. oz. #022-084
~~$8.99~~ $7.19

Alpha Hydroxy Body Lotion
6.75 fl. oz. #299-674
~~$5.99~~ $4.79

Intensive Body Lotion
13.5 fl. oz. #022-620
~~$7.99~~ $6.39

ALSO AVAILABLE:
6.75 fl. oz. #021-657
~~$4.99~~ $3.99

Moisturizing Lip Treatment SPF 15
.15 oz. net wt.
#154-875
~~$1.49~~ $1.19

Body Cleanser
5 fl. oz. #022-099
~~$4.99~~ $3.99

price quencher 20% off!

Crossed-out prices are the most frequent prior Brochure prices.

AVON-NY 004253
AV_PIPES_0016127

major moisturizing at 20% off!

CARE DEEPLY
Moisturizing Hand Cream
4.5 oz. net wt.
With Cocoa Butter
#075-993
With Aloe
#108-139
~~$1.99~~ $1.59 each

VITA MOIST
Face Cream
7 oz. net wt.
#025-925
~~$5.99~~ $4.79

Body Lotion
16 fl. oz.
#025-834
~~$4.99~~ $3.99

Hand and Nail Cream
4.5 oz. net wt.
#039-158
~~$1.99~~ $1.59

Crossed-out prices are the most frequent prior Brochure prices.

RICH MOISTURE
Fragrance-Free Body Lotion for Sensitive Skin
16 fl. oz.
#024-106
~~$4.99~~ $3.99

Body Lotion
16 fl. oz.
#049-853
~~$4.99~~ $3.99

Hand and Nail Cream
4.5 oz. net wt.
#078-830
~~$1.99~~ $1.59

Face Cream
7 oz. net wt.
#049-872
~~$5.99~~ $4.79

RISE
Aromatherapy Energizing Body Bar
5 oz. net wt.
#158-188
~~$4.00~~ $3.20

Aromatherapy Invigorating Body Buff Shower Gel
6 fl. oz.
#208-649
~~$5.00~~ $4.00

SOOTHING SEAS
Aromatherapy Translucent Body Bar
3.25 oz. net wt.
#030-199
~~$3.25~~ $2.60

Aromatherapy Polishing Bath & Shower Gel
5 oz. net wt.
#007-210
~~$5.00~~ $4.00

AVON NATURALS
Shower Gel
5 fl. oz.
Lemon & Mandarin
#183-776
Bilberry & Rosehips
#183-780
Fuzzy Peach
#299-708
~~$4.50~~ $3.60 each

Exfoliating Body Bar
4 oz. net wt.
Mango with Kiwi Seeds & Oats
#009-706
Apple Blossom with Poppy Seeds & Oats
#009-160
Coconut with Almond & Oats
#009-687
~~$3.99~~ $3.19 each

COUNTRY HARVEST
Honeymilk Creamy Body Wash
10 fl. oz.
#126-384
~~$6.00~~ $4.80

Soap of the Woods
4 oz. net wt.
Oak #126-547
Maple #004-800
~~$3.50~~ $2.80 each

SKIN-SO-SOFT
Bath Bar
3.5 oz. net wt.
#124-066
~~$3.25~~ $2.60

Bath & Shower Gel
5 fl. oz.
#084-300
~~$3.75~~ $3.00

TRANQUIL MOMENTS
Aromatherapy Soap
3.5 oz. net wt.
#068-081
~~$3.25~~ $2.60

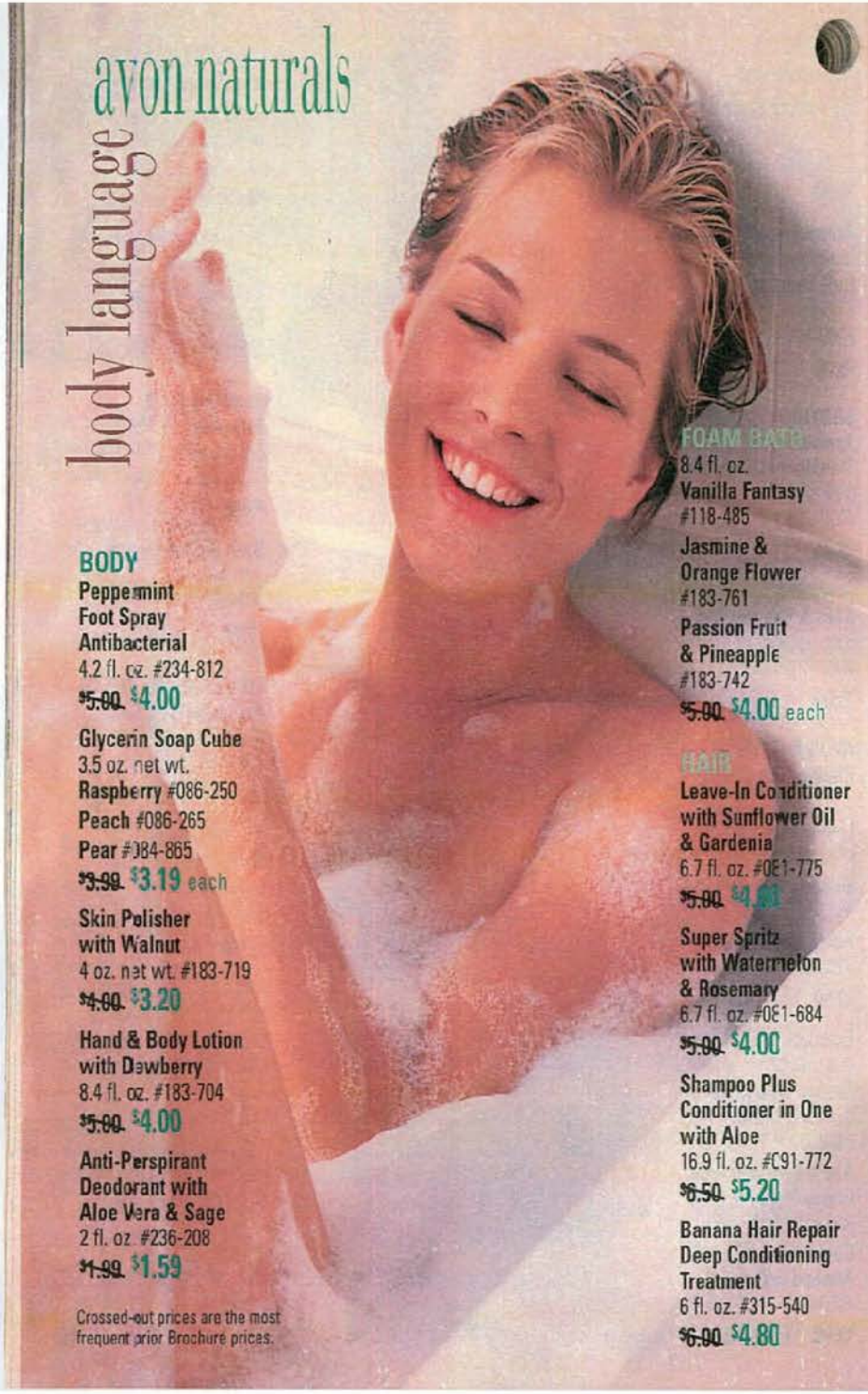
Aromatherapy Bath & Shower Gel
5 fl. oz.
#006-267
~~$4.50~~ $3.60

it's a bath & shower blitz... save 20%!

AVON-NY 004254
AV_PIPES_0016128

avon naturals

body language



BODY

Peppermint Foot Spray Antibacterial
4.2 fl. oz. #234-812
~~$5.00~~ $4.00

Glycerin Soap Cube
3.5 oz. net wt.
Raspberry #086-250
Peach #086-265
Pear #084-865
~~$3.99~~ $3.19 each

Skin Polisher with Walnut
4 oz. net wt. #183-719
~~$4.00~~ $3.20

Hand & Body Lotion with Dewberry
8.4 fl. oz. #183-704
~~$5.00~~ $4.00

Anti-Perspirant Deodorant with Aloe Vera & Sage
2 fl. oz. #236-208
~~$1.99~~ $1.59

Crossed-out prices are the most frequent prior Brochure prices.

FOAM BATH

8.4 fl. oz.
Vanilla Fantasy
#118-485
Jasmine & Orange Flower
#183-761
Passion Fruit & Pineapple
#183-742
~~$5.00~~ $4.00 each

HAIR

Leave-In Conditioner with Sunflower Oil & Gardenia
6.7 fl. oz. #0E1-775
~~$5.00~~ $4.00

Super Spritz with Watermelon & Rosemary
6.7 fl. oz. #0E1-684
~~$5.00~~ $4.00

Shampoo Plus Conditioner in One with Aloe
16.9 fl. oz. #C91-772
~~$6.50~~ $5.20

Banana Hair Repair Deep Conditioning Treatment
6 fl. oz. #315-540
~~$6.00~~ $4.80

AVON-NY 004255
AV_PIPES_0016129

tranquil moments

body language

Moisturizing Body Lotion
6 fl. oz. #011-444
~~$6.00~~
$4.80

Soothing Talc
3.5 oz. net wt. #020-813
~~$2.95~~
$2.36

Fragrance Mist
1.65 fl. oz. #134-742
~~$8.95~~
$7.16

AROMATHERAPY

Glycerin Soap with Loofah and Flower Extract
3.5 oz. net wt. #025-648
~~$4.00~~
$3.20

Relaxation Foam Bath
16 fl. oz. #082-532
~~$9.50~~
$7.60

ALSO AVAILABLE:
8 fl. oz. #068-077
~~$6.00~~
$4.80

buy now &

country harvest

save 20%

Rough Patch Moisture Cream with Pumpkin, Cinnamon & Nutmeg
Softens skin all over your body, helps prevent rough skin build-up.
6 fl. oz. #126-532
~~$6.75~~
$5.40

Body Flour Country Air Talc
Absorbs moisture, leaves skin feeling oh-so-soft and silky.
3.5 oz. net wt. #001-227
~~$3.00~~
$2.40

Fresh Baked Apple Pie Room Freshener
A delicious fragrance for the home.
4 fl. oz. #126-359
~~$5.50~~
$4.40

Country Air Body Mist
A light, airy scent with a hint of fresh apples.
2 fl. oz. #001-212
~~$7.50~~
$6.00

Crossed-out prices are the most recent prior Brochure prices.

last time available until next Fall!

AVON-NY 004256
AV_PIPES_0016130

soothing seas body language

AROMATHERAPY

Nourishing Body Cream
6 oz. net wt. #018-912
$6.00

Foaming Bath Salts
8 oz. net wt. #007-206
$8.50

Smoothing Talc
3.5 oz. net wt. #007-225
$2.95

Liquid Silk Body Splash
8 fl. oz. #155-705
$6.00

Conditioning Face & Body Mask
6.7 fl. oz. #083-376
$6.50

Roll-On Anti-Perspirant Deodorant
2 fl. oz. #268-991
$1.99

give more than a gift, give an escape!

new

Soothing Seas Aromatherapy Bath Brush Gift Set
Contains Soothing Seas Aromatherapy Polishing Bath & Shower Gel (5 oz. net wt.) and wood brush (15¼" long). Along with tiny exfoliating granules, Shower Gel is formulated with sea extracts and features a soothing aromatherapy fragrance. Brush's long handle and soft bristles make it easy to clean thoroughly. Gift-boxed.
#283-450

$12.99 the set

ONE BROCHURE ONLY

Piggy Back rides all over stress!

new

Avon Natura's Piggy Back Massager
Feeling stressed and tense? Piggy Back will travel all over your body—neck, shoulders, back, arms and legs—and act as a source of relief. What a great new way to get relief from stress! Made of wood. 3½" tall.
#285-026
$10.95

AVON-NY 004257
AV_PIPES_0016131

beauty needs to be nourished...

Avon Life Biotin Complex

- Biotin and pantothenic acid for skin, hair and nails
- Vitamin C, which maintains skin's elasticity
- Natural Vitamin E, 30% more potent than synthetic

30 capsules/1-month supply
#161-070
~~$8.99~~ $7.19

Save 20%!

Ask Your Avon Representative About:

AVON LIFE MULTIVITAMINS

Woman Care I
60 capsules/
1-month supply
#285-906
$9.99

Woman Care II
60 capsules/
1-month supply
#285-925
$9.99

Man Care
60 capsules/
1-month supply
#285-944
$9.99

Teen Essentials
60 capsules/
1-month supply
#285-889
$9.99

Kid Essentials
60 chewable tablets/
2-month supply
#285-963
$9.99

AVON LIFE EXTRA SUPPORT SUPPLEMENTS

B-Complex
30 capsules/
1-month supply
#161-090
$4.99

60 capsules/
2-month supply
#161-104
$7.99

Ester-C® Complex
60 capsules/
2-month supply
#161-085
$5.99

Bone Support
60 capsules/
1-month supply
#000-618
$8.99

Chewable Vitamin C
In two all-natural flavors—lemon and orange.
60 chewable tablets/
2-month supply
#000-694
$5.99

Vitamin E
Derived naturally from soybean oils.
60 soft gel capsules/
2-month supply
#000-675
$9.99

AVON HERBALS

Korean Ginseng
Tablets are free of sugar, starch and yeast.
60 tablets/
2-month supply
#224-050
$6.99

Garlic Formula
Pure. Odor-Free.
Rich in allicin.
60 caplets/
2-month supply
#229-233
$5.99

soft & sensual

ALSO AVAILABLE:

Hand & Body Lotion
8 fl. oz.
#135-500
$3.75

Moisturizing Foam Bath
8 fl. oz.
#135-571
$4.95

Glycerin Soap
5 oz. net wt.
#135-533
$3.75

new!
Delightful floral scent.
Light, nongreasy oil.

so new, so fragrant, so silky, and oh-so-soft!

NEW
Soft & Sensual Bath Oil

- fantastic new bathing experience
- lighter, feminine, floral fragrance
- oil formula is less greasy
- moisturizes skin, leaves it soft & smooth

8 fl. oz.
#268-446

Introductory Special $5.95

NEXT BROCHURE $7.50

AVON-NY 004258
AV_PIPES_0016132

Hand & Body Lotion
8 fl. oz.
#077-871
$3.75

16 fl. oz.
#092-654
$6.50

Moisturizing Foam Bath
16 fl. oz.
#215-044
$7.50

Bath Oil
16 fl. oz.
#068-904
$11.50

8 fl. oz.
#068-847
$7.50

buy soft & feel softer

Hand & Body Cream
3 oz. net wt.
#019-058
$2.75

Liquid Soap
5 fl. oz.
#121-860
$4.00

Bath Oil Spray
4 fl. oz.
#044-775
$6.00

Satin Talc
3 oz. net wt.
#071-342
$2.75

…er & Shave Body Wash
5.5 fl. oz.
#204-753
$4.75

Moisturizing Dry Oil Body Mist
6 fl. oz.
#215-389
$7.00

Moisturizing Stick
1.7 oz. net wt.
#009-649
$11.00

Moisturizing Foot Soak
Box of 4 tablets.
#084-387
$4.00

8 oz. body lotion only $1.50

with any Skin-So-Soft purchase from pages 128-129.
A $3.75 VALUE!

Skin-So-Soft.
it's all about moisture.

AVON-NY 004259
AV_PIPES_0016133

minis with

SKIN-SO-SOFT
Bath Oil
2 fl. oz. #110-006
$1.99

Hand & Body Lotion
2 fl. oz. #109-374
$1.49

Shower & Shave Body Wash
1.5 fl. oz. #109-389
$1.49

Mini Mist
.06 fl. oz.
Vanilla Soft Musk
#299-990
Sunny Sky
#299-880
Night Magic Evening Musk
#299-966
Soft Musk
#299-951
Imari
#299-860
Butterfly
#299-970
Mesmerize
#299-875
$1.49 each

new
1997 Care Deeply Calendar Lip Balm
.15 oz. net wt.
#285-064
99¢

Holiday Wrappings Lip Balm
.15 oz. net wt.
Cinnamon #000-307
Mint #298-458
Chocolate #298-439
Butterscotch #000-379
99¢ each

new
Purse Comb and Mirror Set
Wide-tooth 5" long comb supports 3¾" x 1¾" mirror snaps into place for travel. Rugged plastic; glass mirror.
#285-007
$4.49

Holiday Hand Cream
Soothing, smoothing hand creams in seasonally decorated tubes. Great stocking stuffers, too.
1.5 oz. net wt.
Care Deeply with Aloe
#298-390
Silicone Glove
#298-410
Vita Moist
#274-845
99¢ each

major gift appeal!

AVON-NY 004260
AV_PIPES_0016134

WHAT YOUR
SKIN NEEDS
NOW IS...
REPLENISHMENT & RELIEF!
buy one get one free
mix or match
MAXIMUM MOISTURE
super hydrating complex
VISIBLE ADVANTAGE
skin reviving liquid
MAXIMUM MOISTURE
Super Hydrating Complex
• instantly boosts skin's moisture 136%
• contains liposomes of vitamins A, C, E and beta carotene
• refreshing, non-greasy gel formula
2 oz. net wt. #005-700
VISIBLE ADVANTAGE
Skin Reviving Liquid
• returns skin to a glowing look of vitality
• soothes skin with vitamins and botanicals
1 fl. oz. #053-795
$10.00 each
net wt 2 oz.
29.5 ml 1 fl. oz.

AVON-NY 004261
AV_PIPES_0016135

HERE'S TO

A BUBBLY NEW YEAR!

buy one get one free

mix or match

BUBBLE BATH

Soft Pink #068-828
Aloe Vera #152-361
Delicate Lavender #069-260
Warm Gold #068-919
Bubble Bath for Kids #083-979
Gentle Blue #068-976
Fresh Peach #274-261
Bubble Bath for Sensitive Skin #069-016
16 fl. oz.

$5.49 each

AVON-NY 004262
AV_PIPES_0016136

ACCELERATE

GO FROM APPLY TO DRY IN 60 SECONDS!

buy one get one free

mix or match

Single Stroke Speed Dry Nail Enamel
Dries in just 60 seconds! One stroke of color looks as gorgeous as two! Fast, smooth, even coverage. .5 fl. oz.

$2.25 each

Stroke of New Lilac ▲(C 1)	Stroke of Pink (C 1)	Stroke of Sienna (W 2)
#184-328	#184-347	#184-442
Stroke of Peppermint ▲(C 1)	Stroke of Azalea ▲(C 2)	Stroke of Red (W 3)
#184-332	#184-309	#184-438
Stroke of Rose (C 2)	Stroke of Strawberry (C 3)	Stroke of Pearl ▲(W 1)
#184-457	#184-313	#184-404
Stroke of Mauve ▲(C 2)	Stroke of Plum (C 2)	Stroke of Salmon (W 3)
#184-366	#169-105	#184-390
Stroke of Wine (C 3)	Stroke of Cherry ▲(C 3)	Stroke of Frost ▲(C 1)
#184-294	#184-351	#184-370
Stroke of Melon (W 2)	Stroke of Peach ▲(W 1)	Stroke of Spice (W 2)
#184-419	#184-423	#184-385

(C)–Cool (W)–Warm ▲ Frost Numbers 1, 2 and 3 denote the levels of intensity from lightest to richest.

AVON-NY 004263
AV_PIPES_0016137

BACK PAGE SPECIAL

I gotta have it!

BONUS SIZE! ROLL-ON ANTI-PERSPIRANT DEODORANT
3 fl. oz.
For Him:
Wild Country #048-273
Musk for Men #027-000
Trailblazer #027-158
Black Suede #141-038
Triumph #027-177
For Her:
Imari #069-700
Soft Musk #227-025
Night Magic
Evening Musk #161-028
Lahana #027-139
$2.25 each

bonus size!

buy one get one free

mix or match

get 3 oz. Bonus Size for price of 2 oz. Regular Size!

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Avon Style—
Intimate Apparel and
Casualwear*.....Center Insert

AVON the way you live today

Quality, value, exceptional personal service—that's what **shopping with Avon** is all about. And of course, delivery to your home or office.

We're proud to show **we care** about this planet by encouraging environmental awareness at all our facilities **around the world.** And proud to be the first major cosmetics company to end animal testing.

Join the **millions around the world** who already know that Avon understands & **serves women** like no one else can.

*Avon Style in Center Insert and credit card use not available in Puerto Rico. All non-apparel dimensions given in this Brochure are approximate.

AVON-NY 004264
AV_PIPES_0016138